

# CARD SME BANK, INC. ANNUAL REPORT 2022

SAMA-SAMANG PAGSULONG
PAGPUPUGAY NG MGA PUSONG NAGDIRIWANG AT NAGPAPASALAMAT



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In the past two years, we braved every challenge with a humble heart and a resilient mindset. While the recent global health crisis drove us into isolation — demanding us to change the way we normally do things — we took it as an opportunity to rediscover and reflect on our purpose of being. Like a seed buried into the deep earth, we found strength in the challenge to break out into the ground.

This 2022, we embarked on a journey towards recovery. We are again in full bloom.

Sama-samang pagsulong: Pagpupugay ng mga pusong nagdiriwang at nagpapasalamat (Moving forward together: A tribute from reverent and grateful hearts), this annual report's theme, captures our sentiment for all institutions and people, both clients and staff, who helped us achieve the many successes for every Filipino family. We take every step forward as a cause for celebration, a reason to be grateful.

The petals on the cover represent the stories of how we bounced back. The festive colors and lines signify each of our member-institutions, connecting at a certain point, ensuring that we continue to remain as institutions that mutually support and reinforce one another.

Moreover, throughout the pages of the report, the products of CARD MRI clients are featured — from food items to souvenir products, to clothing — as we pay homage to their strength and dedication, their artistries, and their stories.

CARD MRI keeps a grateful heart that never falters to serve and empower people as we achieve a poverty-free Philippines.

# VISION

CARD SME Bank, Inc. supports CARD MRI's vision statement as a Group of Mutually Reinforcing Institutions that is dedicated to empower the poor by upholding the core values of competence, family spirit, integrity, stewardship, humility, culture of excellence, and simplicity. As one of the institutions that comprise the CARD MRI and in support of its mission, CARD SME envisions building a sustainable financial and capacity building institution owned and led by socially-and-economically challenged families by providing integrated Microfinance, Small and Medium Enterprise (MSME) and social development (credit with education, leadership with a heart, innovative community programs) services to an expanding membership base by organizing and empowering women and their families; and continue upholding the highest standards of stewardship of financial, human, and institutional resources.

# **MISSION**

- services designed landless Tο provide banking especially for bringing workers by bank services to community sites accommodating the least financial transactions within their affordability
- To provide collateralized and non-collateralized loans to financially excluded MSMEs but with viable, socially responsible and environmentally sustainable MSME projects
- To grow the bank's SME lending to become the pre-eminent SME Bank in the Philippines to be able to reach more SME beneficiaries

# **TAKING FORM**

Another year has passed for CARD SME Bank. As a thrift bank, CARD SME Bank has had its fair share of difficulties. Daunting as it may seem, we have triumphed graciously over these challenges together with our clients. As we faced unpredictable situations, it only provided us with lessons and skills to achieve success amidst adversities. As the Chairperson of CARD SME Bank, it is with great honor that I have this chance to walk you towards our vision of a financially inclusive Filipinos.

Our path to digitalization may still be a long one. There are more steps for us to take, but the benefits of our digital journey have already started to take form. Our mobile banking application, konek2CARD, was developed in the hopes of transforming our physical banking transactions into online and something that can be done at home and within communities. We are on a steady incline in our digital metamorphosis. We made our digital presence stronger. Slowly and steadily, CARD SME Bank is making its services available to more Filipinos.



DR. JAIME ARISTOTLE B. ALIP

CARD MRI FOUNDER AND

CHAIRMAN EMERITUS/

CARD SME BANK CHAIRPERSON

We always keep in touch with our communities to better serve their needs. In times of uncertainties brought by the pandemic where many families were left

behind towards recovery, CARD SME Bank assures that they feel it is behind them in the process of renewal.

As we share empathy with their situation, we brewed better programs that will be essential in their recovery. Our constant communication gave us the opportunity to come up with new products that will positively impact the lives of our clients, especially with the current situation of our economy.

From the Board of Directors to the management down to our field staff, there is mutual cooperation to help our communities rise above the different faces of the challenges. I am truly grateful to CARD SME Bank staff and officers because of their passion of bringing communities together in a better world.

The vigor and drive of our institution were further flamed by the trust and support of our clients to our programs. We always strive to be a better choice that will strengthen and empower our MSMEs in the country. We at CARD SME Bank always believe that when we support our MSMEs, we can all have a better economy.

CARD MRI is an organization that is built on a sturdy foundation of its core values. Proven by its years of experience in microfinance and SME financing, it is through its leaders and strong adherence to its values that our bank is able to withstand the tests of time. As part of CARD MRI, CARD SME Bank follows these values to stay true to the course of poverty eradication. CARD SME Bank sets its sights to greater achievements for its clients, with the goal of poverty eradication in mind with a heart dedicated to serve.

# THE KEY TO SUCCESS

CARD SME Bank ends the year 2022 with celebration and thanksgiving. After overcoming the challenges we have faced, we have emerged triumphant and jubilant. The duty of CARD SME Bank to provide our integrated financial and social development services to our clients and communities was unimpeded, and our goal to widen our reach to more underserved areas in the Philippines vigorously continued. Being united in a common goal was our key to success, and the great results from all our work this year are a testament to that.

This year, CARD SME Bank successfully continued to expand our presence throughout the country. CARD SME Bank opened three new branches and 77 CARD Sulit Padala outlets across their branch-lite units and branches. Now with 39 branches, CARD SME Bank was able to serve a total of 1,206,831 clients this year.

CARD SME Bank owes our successes in significant part to our adoption of digital



initiatives. We saw how our services and operations became more efficient and accessible to our clients and communities as we utilize digital technology.

Our Core Banking System (CBS) initiative also had notable achievements this year. Our push for the full integration of konek2CARD, our mobile banking application, resulted in 700,000 konek2CARD registered users and 2,975 agents.

CARD SME Bank also remained consistent with fine tuning and introducing new products and services to best fit the various needs of our clients and communities. CARD SME Bank fully implemented our "Back to Basic Strategy" which aims to reduce portfolio-at-risk in amount and percent to single digits. This strategy also brings back the center culture which further reconnected our field staff to our clients.

Working like-minded with other organizations is essential in the business of poverty eradication. CARD SME Bank values partnerships as they provide us more opportunities to grow and foster connections to help us in serving more clients and communities in need of our help. CARD SME Bank became a member of the Philippine Franchise Association (PFA) and an accessing entity in the Credit Information Corporation (CIC) this year. Moreover, we were able to establish partnerships with IFC for the Climate-Smart Agriculture Initiatives, and with PHINMA Properties to

provide affordable and quality homes and investments.

The year 2022 was also a time of recognition for CARD SME Bank and our clients and communities. In this regard, exceptional agents/digital entrepreneurs bag the Digital Financial Inclusion Award. Additionally, our clients had the chance to showcase their talents through CARD MRI's online contests.

### **Braving another Tomorrow**

As CARD MRI prepares to face another year, we are once again thankful for how far we have come after more than 30 years of our work in microfinance and development. Throughout all those years, we have gained many valuable lessons, most recently from the pandemic, and we shall strive to continue to learn from all our experiences in the many years to come. One constant insight though seems to still ring true for us; the importance of our connection with our clients and communities. Being one with the people we serve was our key to success, and now that another door of opportunities has opened before us, rest assured CARD SME Bank shall bravely enter it, knowing that we have our clients and communities. closely by our side.

# MOMENTUM REGAINED

The year 2022 for CARD SME Bank has been a year of regaining momentum. After several obstacles brought by the pandemic and other challenges from the past years, our efforts to bring our products and services to our clients gained traction and have produced amazing results. Our teamwork towards the goal of poverty eradication and delivering better MSME services made our accomplishments possible.

### Steps toward the larger goal

It has been a couple of years since CARD SME Bank made numerous steps towards enhanced products and the full digitalization of its services. To make everything accessible to everyone in the country, no matter where their location is. CARD SME Bank's digitalization was fully accelerated during the intermittent lockdown.

For 2022, CARD SME Bank's konek2CARD

mobile banking application made huge strides in its growth. For one, the application has seen an increase in its users and now has almost 700,000 registered users. Hundreds of thousands of our clients now enjoy easier and faster banking transactions, such as cash deposits, cash withdrawals, and other e-transactions anytime and anywhere. CYNTHIA B. BALDEO PRESIDENT AND CEO

There is also an increase in the number of our konek2CARD agents. With 2.975 konek2CARD agents installed in different local communities nationwide, banking transactions are now more accessible. It requires no travel time and can increase the efficiency of our clients in things that matter. The surge in our registered users is the result of the efforts of our marketing team and our workforce from the field that reached more clients across the country. Through the konek2CARD Roadshow, we were able to introduce and assist our clients in using the mobile banking app. Combined with fun activities, the informational roadshow successfully encouraged more clients to use the application for ease and convenience.

At CARD SME Bank, we always tailor-fit our products and services to the changing needs of our clients. This year, we added two new products that were warmly welcomed by our clients. A new addition to our offerings is our motorcycle loan.

We have also added the "Padala Now, Pay Later" Loan that is now available to our Branch Lite Units (BLUs) nationwide. With this loan, clients can now send money to their loved ones through our 223 CARD Sulit Padala outlets nationwide. The loan enables our clients to send financial support anywhere at affordable interest. It is one

"Through the relationship built on trust and family spirit, CARD SME Bank was able to surpass the challenge together with its clients"

of our ways of bridging the gap between our clients and their families in a time filled with uncertainty.

These steps contributed a lot more to our goal of reaching and helping more Filipinos through financial inclusion. We were also able to disburse loans for our clients worth PHP 15.34 million. To accommodate the growing number of clients, CARD SME Bank also opened three new branches in the municipality of Valencia, Bukidnon, and in the cities of Iligan and Koronadal. We have also opened 17 BLUs, making it a total of 296 BLUs. Our nationwide branches and BLUs are now serving more than 1.1. million individuals across the country. As notable as these accomplishments are, other things are worth celebrating in 2022 that CARD SME Bank would like to shine a light on.

### More than the achievements

CARD SME Bank is beyond grateful for a lot of things. The recent challenges reminded us to always celebrate life as it is unpredictable as ever. The recent years have been rough

and riddled with obstacles, but thankfully, our staff and clients are well and have been with CARD SME Bank through the tough times. The health of our clients and staff is at the top of our priority.

In 2021, as the situation was still unpredictable, uncertainty was in the air for our clients. Despite the barriers, CARD SME Bank always finds ways to communicate with its clients. We always ensure to understand how they and their families are doing. Checking up on them amidst the tough times helped us strengthen our relationship with our clients.

Then 2022 came. Even with the presence of physical roadblocks for a long time, our clients warmly welcomed CARD SME Bank when we resumed our day-to-day operating capacity. They continue the values and the culture of accountability and responsibility we have instilled in them

Furthermore, their stories of hope were not left unheard. With the help of our CARD MRI supporting units and institutions, our clients were given recognition and a platform to become an inspiration to others. It was through this relationship built on trust and family spirit that CARD SME Bank can surpass the challenges together with its clients.

CARD MRI, as an organization, has fully supported CARD SME Bank in its endeavors

of bringing our clients closer to their financial freedom. Resiliency is a trait that was exhibited by CARD MRI, from its executives to its hard working staff, up to its trusting clients. Their support enabled us to break through the barriers of the pandemic and other challenges and reach those who need our assistance. There were times when things unexpectedly went in the other direction, but everyone remained unfazed and focused on our goal.

Our staff was no exception when life took a different turn. Quarantines and lockdowns were implemented, and most of them were away from their families when it went into effect. It was hard for them because of the uncertainty of the situation and are worried for their family's safety. To ease their worries, CARD SMF Bank made efforts to make them. feel that they are not alone and provided their families with the necessary things like vitamins and disinfecting materials to stay safe

And after going through these hardships, it was because of our hardworking and dedicated staff that we were able to achieve the accomplishments of 2022. There were struggles but they made sure that our presence was felt by our clients, achieving more than 100% of our projected target. It is things like these that made 2022 worth the struggles, and now, we are looking forward to what we can achieve for all those who supported us.

### Making the necessary preparations

At CARD MRI, excellence is a value that we always strive to live by. By making sure that our quality of work stays consistent and is always at its best, we can support our clients without fail despite the changes in time. Our years of experience as a thrift bank have taught us that while being flexible is a must, it is through the core values that we retain our identity and quality of work.

Our Back-to-Basic strategy, which aims to help us look back at our roots and always be able to give our clients the quality of service they know CARD for, was implemented this year and is part of the reason for our success. This strategy will carry us forward in the future, as it helped us maneuver the obstacles of the past year through our core values.

With the growing numbers of our clients from various business ventures. CARD SME Bank found a way to better keep our focus on them. Our single unit that attends to our clients is now divided into two, a unit dedicated to microentrepreneurs and a unit for SMEs. These units, moving forward, will be able to cater our client's specific needs more.

It is not only CARD SME Bank that is preparing for the times ahead. We believe that nobody gets left behind in this journey. Raising the next leaders of tomorrow, we have continuously allowed our staff to experience more training and exposure to matters that they will eventually have to face. Their steady improvement is a great sign that this trend of excellent service will continue for a long time.

It is not only the people at CARD SME Bank that get to prepare but our clients are also included in our journey of preparation. Together with CMDI, we have provided our clients with various training sessions that elevate their skills for their future. It was during the pandemic that our clients' passion to help their communities became more evident, keeping hope alive. We believe that by providing these kinds of training to our clients, we are getting closer to the dream of a brighter tomorrow.

CARD SME Bank also plans to focus on the two new units, the Micro and SME units. We will expand the number of units in 2023 while improving our products and services for them. Our continuous pursuit of excellent service will not only mean the number of clients, konek2CARD users, and other accomplishments through numbers, but also the improvement of our clients' quality of life and our relationship with them. Together with everyone that supports us, CARD SME Bank will bravely venture to new heights for the country's brighter future.



In the summer season of 2018, Yollie Perez from Calauan, Laguna, found unexpected success in selling mangoes with her homemade alamang, a favorite sauteed Filipino condiment made from fermented krill shrimp paste.

Yollies' alamang is not Perez's family business; it just happened that when she was selling green mangoes paired with her alamang, people in their barangay savored it. This encouraged her to consider turning it into an official business.

"When we started the business with only small capital, I only used plastic bottles for my sauteed alamang. Yollies' Alamang started from scratch but gradually grew," Yollie shared.

As the product demand increased, she needed working capital to boost her business production. She also needed to hire more staff to meet the demand for her products.

When Yollie learned about CARD SME Bank's capacity to finance her business needs, she did not hesitate to ask for assistance from the bank. Her strong desire to expand her business was realized when she became the Bank's client.

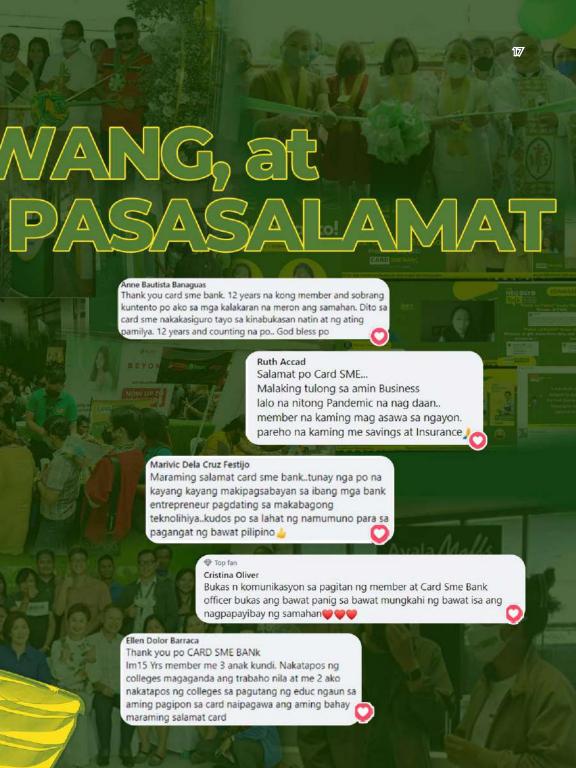
She invested the capital she borrowed from the bank solely for her business' production. Her alamang business grew and became a well-known brand not only in her town Calauan but also in neighboring towns, cities, and provinces. From her business success, she is able to generate incomegenerating activity for her neighbors, thus improving their local economy.

With her business, she is able to earn more than a million pesos, which helps improve the quality of life of her family.

With her story of inspiration and dedication to give a better life for her family and the community, Yollie was named the institutional winner from CARD SME Bank at the recently concluded CARD MRI's Araw ng Pagkilala sa Mga Likha Ni Inay in 2022.

She expressed her utmost gratitude to CARD SME Bank for the opportunity given to her to grow her business and the recognition she received from CARD MRI. "This achievement would not be possible without the help, trust, and support given to me. CARD SME Bank has been my business partner and serves as my wings to fly and succeed in life," Yollie concluded.





# 2022 YEAR-END REVIEW











### **CLIENTS SERVED**

1,206,831



**ACTIVE CLIENTS WITH LOANS** 566,630



**CLIENT INCLUDING SAVERS** 1,175,040



**LOANS DISBURSED** PHP 15,344,611,341.00



LOANS OUTSTANDING PHP 6,687,446,785.00



SAVINGS PHP 6,071,601,900.00

# FINANCIAL HIGHLIGHTS

Minimum Required Data	2022 Current Year	2021 Previous Year		
Profitability	Current rear	Fievious real		
Total Net Interest Income	2,523,476,790.67	2,161,402,005.17		
Total Non-Interest Income	68,729,562.21	29,134,884.04		
Total Non-Interest Expenses	1,747,285,528.86	1,676,462,314.32		
Pre-Provision Profit	102,361,770.64	35,357,720.69		
Allowance for Credit Losses	440,601,394.59	358,139,543.02		
Net Income	301,957,658.79	120,577,311.18		
Selected Balance Sheet Date				
Liquid Assets	969,694,204.55	1,804,909,355.63		
Gross Loans	6,687,446,785.14	6,308,914,955.49		
Total Assests	8,504,402,407.66	8,726,021,615.00		
Total Deposit	6,071,601,900.50	6,682,871,587.00		
Total Equity	2,028,127,019.01	1,714,905,822.00		
Selected Ratios				
Return on Average Equity	18.02%	7.47%		
Return on Average Assets	3.43%	1.40%		
Capital Adequacy Ratio (CAR)	24.76%	21.68%		
Others				
Cash Dividend Declared	37,500,000.00	93,374,800.00		
Head Count				
Officer	229	201		
Staff	2,234	2,429		
Minimum Liquidity Ratio	30.41%	39.59%		

Capital Structure and Capital Adequacy						
Tier 1 Capital	2022	2021				
Paid up common stock	1,460,522,700.00	1,432,614,900.00				
Retained earnings	242,687,914.27	153,558,818.31				
Undivided profits	275,286,955.43	85,996,523.00				
Total Core Tier 1 Capital	1,978,497,569,70	1,672,170,241.31				
Tier 2 Capital						
General loan loss provision	48,226,587.33	47,609,164.09				
Total Core Tier 2 Capital	48,226,587.33	47,609,164.09				
Gross Qualifying Capital	2,026,724,157.03	1,719,779,405.40				
Decutions from Tier 1 and Tier 2 Capital	(90,736,792.45)	(89,483,893.08)				
TOTAL QUALIFYING CAPITAL	1,935,987,364.58	1,630,295,512.32				
Capital Requirements for credit risk;	4,807,377,725.04	4,638,600,025.82				
Capital Requirements for market risk;						
Capital Requirements for operational risk;	3,012,927,763.00	2,882,221,805.44				
Total and Tier 1 Capital Adequacy Ratio	24.76%	21.68%				



ATTY. WILFREDO B. DOMO-ONG Director

> MARY JANE A. PERRERAS Vice Chairperson for External Affairs

# **BOARD OF DIRECTORS**

### **ELMA B. VALENZUELA**

Director

**IRENE D. ARROYO** 

Independent Director

### **ABUNDUA C. MANABES**

Independent Director



ARISTEO A. DEQUITO Vice Chairperson for Administration MARIA AGNES J. ANGELES Independent Director

**CHONA A. FELESEDARIO** 

Independent Director

# **MANAGEMENT** COMMITTEE





### Ms. Cvnthia B. Baldeo President/CEO

Mr. Julius Adrian R. Alip Executive Vice President

Ms. Anita F. Rapera Vice President for Operation

Mr. Manolo C. Martinez Vice President for Product Development/ Innovative Solution

Ms. Florence B. Castillo Assistant Vice President for Operation

Ms. Leonida M. Gutierrez Assistant Vice President for Operation

Ms. Joy G. Palomique Assistant Vice President for SME Operation

> Mr. Allan D. Dimaano Chief Information Officer

Mr. Dennis O. Dimaculangan Assistant Vice President for Mobile Financial Services

Ms. Lourdes A. Marasigan Credit Risk Management Unit Head

> Ms. Juliana M. Salcedo Regional Director

Ms. Amalia R. Ditchoso Regional Director

Ms. Marites O. Angara Regional Director

Ms. Cherry A. Boncajes Vice President for Operation

Ms. Jeannie T. La Rosa Vice President for Finance

Mr. Rodel T. Bombase Assistant Vice President for Operation

Ms. Patricia G. Saballo Assistant Vice President for Operation

> Mr. Jerry V. Montejo Chief Risk Officer

Mr. Benedict A. Ame Chief Compliance Officer

Ms. Jennifer P. Masa Deputy Director for Compliance

> Ms. Shielo K. Reyes Regional Director

Ms. Mary Rose L. Venerayan Regional Director

Ms. Eva O. Mandalihan Regional Director

Ms. Maribeth C. Quilit Regional Director

Ms. Gerilyn P. Bautista Regional Director

Ms. Rosella F. Sansano Regional Director

Ms. Belinda F. Salazar Regional Director

**Mr. Eugeniano S. Gabbac** Regional Director

> **Mr. Ian M. Madrona** Regional Director

Ms. Jelyn D. Maranan Regional Director

Ms. Nerissa G. Brandes
Regional Director

**Mr. Raymond A. Uy**Deputy Director for Audit

Mr. Peter Robin C. Pasia
Deputy Director for Legal and Security
Operations

**Ms. Rossana A. Cacha** Senior Policy Officer

**Mr. Jerrom A. Ibardeloza** Information Security Officer

**Mr. Ariel F. Devilla**Security Officer

Ms. Noralyn D. Silvestre Regional Director

**Mr. Jayson P. Solosa** Regional Director

Ms. Rachelle C. Villaverde Regional Director

Ms. Jeanny Babe F. Balandra Regional Director

Ms. Madonna U. Bautista Regional Director

**Ms. Loida F. Lutado**Regional Director

Rose Ann C. Azuela Regional Director

**Ms. Mildred B. Matienzo**Deputy Director for Accounting

Ms. Teresita O. Bicomong
Deputy Director for HR

Mr. Norberto A. De Guzman Senior Credit Analyst/Data Analyst

> Ms. Grace A. Quinola Marketing Manager



OUR PARTNERS

# Partners/Collaborations

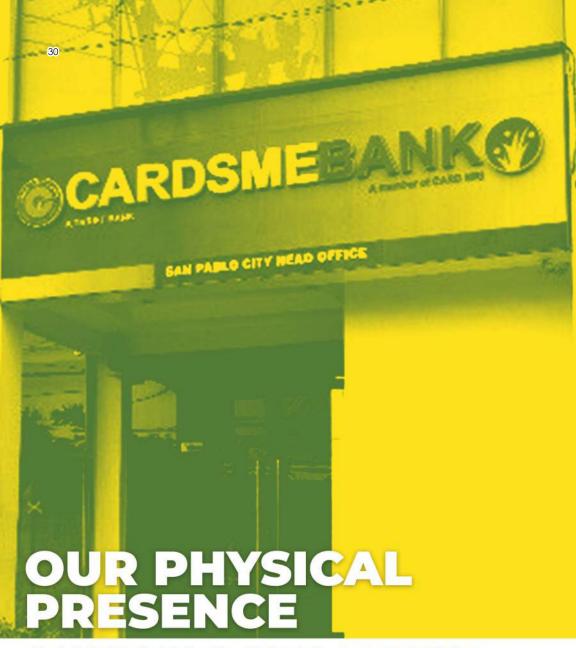
- Agricultural Guarantee Fund Pool (AGFP)
- Banco de Oro
- Bank of the Philippine Islands
- Bellavita Land Corporation
- China Bank Savings (CBS)
- Development Bank of the Philippines (DBP)
- German Savings Bank Foundation for International Cooperation, Germany
- International Finance Corporation (IFC)
- Land Bank of the Philippines (LBP)
- Malayan Banking Berhad (Maybank)
- Metro Commercial and Industrial Services Corporation
- Metropolitan Bank and Trust Corporation
- Philippine Savings Bank (PSB)
- Rizal Commercial Banking Corporation (RCBC)
- Rocking Moon Foundation, Inc.
- Rural Bank of Talisay, Inc.
- Savings Banks Foundation for International Cooperation, Germany
- Security Bank Corporation
- SyCip Gorres Velayo & Co. (SGV & Co.)
- Small Business Corporation
- Social Security System (SSS)
- UnionBank of the Philippines

# **Regulatory Bodies**

- Anti-Money Laundering Council (AMLC)
- Bangko Sentral ng Pilipinas (BSP)
- Bureau of Internal Revenue (BIR)
- Department of Labor and Employment (DOLE)
- National Privacy Commission (NPC)
- Philippine Deposit Insurance Corporation (PDIC)
- Securities and Exchange Commission (SEC)

## **Affiliations**

- Association of Bank Compliance Officers, Inc.
- Association of Development Financing Institutions in Asia and the Pacific (ADFIAP)
- Bankers Institute of the Philippines, Inc. (BAIPHIL)
- BancNet
- BAP Credit Bureau, Inc.
- Chamber of Thrift Banks
- Microfinance Information Data Sharing, Inc. (MiDAS)
- Philippine Chamber of Commerce and Industry (PCCI)
- San Pablo City Bankers Association



SAN PABLO CITY, LAGUNA
Head Office

### LUZON MAIN BRANCHES

- Bacoor City, Cavite
- Balanga City, Bataan
- Balayan, Batangas
- Batangas City
- Calamba City, Laguna
- Caloocan City
- Cavite City
- Dagupan City
- Dasmariñas City, Cavite
- GMA, Cavite
- Lemery, Batangas
- Lipa City, Batangas
- Manaoag, Pangasinan
- Naga City
- Nasugbu, Batangas
- Puerto Princesa City
- Rosario, Batangas
- San Jose Del Monte City, Bulacan
- San Pablo City, Laguna
- San Pedro, Laguna
- Santa Rosa City, Laguna
- Santo Tomas City, Batangas
- Subic, Zambales
- Tagaytay City, Cavite
- Tanauan City, Batangas
- Trece Martires City, Cavite
- Vigan City, Ilocos Sur

### VISAYAS MAIN BRANCHES

- Lapu-Lapu City
- Talisay City, Cebu
- Toledo City, Cebu

### MINDANAO MAIN BRANCHES

- Cagayan de Oro City
- General Santos City
- Iligan City
- Koronadal City, Cotabato
- Lagao, General Santos City
- Pagadian City, Zamboanga del Sur
- Panabo City, Davao del Norte
- Valencia City, Bukidnon
- Zamboanga City

### LUZON BLUs

- Agoncillo, Batangas
- Alfonso, Cavite
- Alitagtag, Batangas
- Baao, Camarines Sur Bacoor City, Cavite
- Badoc, Ilocos Norte
- Bagac, Bataan
- Balanga City, Bataan
- Balayan, Batangas
- Balete, Batangas
- Bantay, Ilocos Sur
- Batangas City, Batangas
- Bauan, Batangas
- Bay, Laguna
- Binalonan, Pangasinan
- Binmaley, Pangasinan
- Biñan City, Laguna
- Cabuyao City, Laguna Calaca, Batangas
- Calamba City, Laguna
- Calasiao, Pangasinan
- Calatagan, Batangas
- · Caloocan City
- Candelaria, Quezon
- Caoayan, Ilocos Sur
- Carmona, Cavite
- Castillejos, Zambales
- Cavite City, Cavite
- Cuenca, Batangas
- Dagupan City
- Dasmariñas City, Cavite
- Del Monte, Quezon City
- Dinalupihan, Bataan
- GMA, Cavite
- General Trias, Cavite
- Hermosa, Bataan
- Ibaan, Batangas
- Imus, Cavite
- Indang Cavite
- Iriga, Camarines Sur

- Kawit, Cavite
- Laurel, Batangas
- Lemery, Batangas
- Lian, Batangas
- Limay, Bataan
- Lipa City, Batangas
- Lobo, Batangas
- Mabini, Batangas
- Magsingal, Ilocos Sur
- Malabon City
- Malvar, Batangas
- Manaoag, Pangasinan
- Mangaldan, Pangasinan
- Maragondon, Cavite
- Marilao, Bulacan
- Mariveles, Bataan
- Mataas na Kahoy, Batangas
- Mendez, Cavite
- Meycauayan, Bulacan
- Morong, Bataan
- Nabua, Camarines Sur
- Naic, Cavite
- Nasugbu, Batangas
- Navotas City
- Norzagaray, Bulacan
- Novaliches, Quezon City
- Noveleta, Cavite
- Olongapo City
- Orani, Bataan
- Orion, Bataan
- Padre Garcia, Batangas
- Pamplona, Camarines Sur
  - Pilar, Bataan
  - Pinili, Ilocos Norte
- Pozorrubio, Pangasinan
- Puerto Princesa City
- Rosario, Batangas
- Rosario, Cavite

- · Samal, Bataan
- San Antonio, Zambales
- San Fabian, Pangasinan
- San Felipe, Zambales
- San Jacinto, Pangasinan
- San Jose Del Monte City, Bulacan
- San Jose, Batangas
- San Juan, Ilocos Sur
- San Luis, Batangas
- San Manuel, Pangasinan
- San Marcelino, Zambales
- San Narciso, Zambales
- San Nicolas, Batangas
- San Pablo City, Laguna
- San Pascual, Batangas
- San Pedro City, Laguna
- Silang, Cavite
- Sinait, Ilocos Sur
- Sipocot, Camarines Sur
- Sison, Pangasinan
- Sta. Barbara, Pangasinan
- Sta. Maria, Bulacan
- Sta. Catalina, Ilocos Sur
- Sta. Rosa City, Laguna
- Sto. Domingo, Ilocos Sur Sto. Tomas City, Batangas
- · Subic Zambales
- Taal, Batangas
- Tagaytay City, Cavite
- · Talisay, Batangas
- Tanauan City, Batangas
- Tanza, Cavite
- Tiaong, Quezon
- Trece Martires, Cavite
- Tuy, Batangas
- Valenzuela City
- Vigan City, Ilocos Sur

### **VISAYAS BLUs**

- Asturias, Cebu
- Balamban, Cebu
- Busay, Cebu
- Cebu City
- · Consolacion, Cebu
- Cordova, Cebu
- Lapu-Lapu City
- Lilo-an, Cebu
- Mabolo, Cebu
- Mandaue City
- Minglanilla, Cebu
- Pinamungajan, Cebu
- Sta. Rosa, Cebu
  - Talamban, Cebu
  - Talisay City, Cebu
  - · Toledo City, Cebu

### MINDANAO BLUS

- Alabel, Sarangani
   Province
- Aurora, Zamboanga del Sur
- Bulua, Cagayan de Oro City
  - Cagayan de Oro City
  - Carmen, Davao del Norte
  - Culianan, Zamboanga City

- Dumalinao, Zamboanga del Sur
- El Salvador, Misamis
   Oriental
- General Santos City
- · Iligan City
- · Jasaan, Misamis Oriental
- Kapalong, Davao del Norte
- Kapatagan, Lanao del Norte
- Koronadal City, South Cotabato
- Kumalarang, Zamboanga del Sur
- Laguindingan, Misamis Oriental
- Malapatan, Sarangani
   Province
- Malungon, Sarangani Province
- Maramag, Bukidnon
- Maranding Lala, Lanao del Norte
- Mercedes, Zamboanga City
- Molave, Zamboanga del Sur
- Pagadian City, Zamboanga del Sur
- Panabo City, Davao del Norte
- Polomolok, South Cotabato
- Ramon Magsaysay, Zamboanga del Sur

- Sangali, Zamboanga City
- Sto. Tomas, Davao del Norte
- Tagoloan, Misamis Oriental
- Tubod Lakewood,
   Zamboanga del Sur
- Valencia City, Bukidnon
- Zamboanga City



of **39** bank branches have Digital Cash Machine



of 39 bank branches have Automated Teller Machine



of **696,726 thousand** clients are registered to konek2CARD



of 335 offices are

**OUR DIGITAL PRESENCE** 



# CORPORATE GOVERNANCE

# **BANK'S BRAND**

### **Our Company**

We are the premiere financial institution in South Luzon with the credibility, integrity, and capital (human/financial) to assist the countryside SME in the expansion of their existing husinesses

### **Our Promise**

Our brand promise is to build honest, long-term, and mutually enriching relationships with our customers by being active partners in their business growth and self-development.

### **Our Logo**



Our logo is circular due primarily to the tradition of using the shape as the main theme of CARD MRI member logos. The circle, however, also represents Eternity - for our long-term vision of eradicating poverty through principled yet sustainable business practices, and innovation - for our ability to provide business-viable products and services to a market other financial institution deem as high-risk and low-ROI.

The central image is a silhouette of people, joined together to appear like rich foliage. First, this depicts agriculture, a generally accepted theme representative of rural-based SMEs in South Luzon. Second, it represents the life-long and mutually enriching partnerships between the bank and its clients. Lastly, the image highlights the very backbone of our group CARD MRI, which is the synergy between individuals and groups that make longterm economic growth through the alleviation of lower-income sectors of society, a reality.

Our logo's central image is wrapped around by an iconic letter C, signifying the first letter of CARD. The wraparound concept also indicates how CARD MRI is the prime-mover behind the central image's representation of the SMEs, long-term partnerships, and communitybased synergy towards poverty alleviation.

### **Our Tagline**

"Kaakbay sa Pag-unlad" communicates our dedication and passion for partnerships that aim to boost our clients' entrepreneurial mindset by assisting in the growth of their enterprises.





#### **VISION**

CARD SME Bank, Inc. supports CARD MRI's vision statement as a Group of Mutually Reinforcing Institutions that is dedicated to empower the poor by upholding the core values of competence, family spirit, integrity, stewardship, humility, culture of excellence, and simplicity. As one of the institutions that comprise the CARD MRI and in support of its mission, CARD SME envisions building a sustainable financial and capacity building institution owned and led by socially-and-economically challenged families by providing integrated Microfinance, Small and Medium Enterprise (MSME) and social development (credit with education, leadership with a heart, innovative community programs) services to an expanding membership base by organizing and empowering women and their families; and continue upholding the highest standards of stewardship of financial, human, and institutional resources

# MISSION

CARD SMF Bank is committed to:

- To provide banking services especially designed for landless rural workers by bringing bank services to community sites and accommodating the least financial transactions within their affordability
- To provide collateralized and non-collateralized loans to financially excluded MSMEs but with viable, socially responsible and environmentally sustainable MSME projects.
- To grow the bank's SME lending to become the pre-eminent SME Bank in the Philippines to be able to reach more SME beneficiaries.

# INSTITUTIONAL OBJECTIVES

- To provide banking services especially designed for landless rural workers by bringing bank services to community sites and accommodating the least financial transactions within their affordability.
- · To continuously assist the matured clients of CARD micro-entrepreneurs whose financial needs are beyond microfinance product lines through provision of bigger capital with longer and flexible repayment terms, savings, as well as other products and services that will help sustain and expand their ongoing businesses.
- To identify, recruit, and support new-to-CARD SMEs that are not currently being adequately served by other financial institutions.
- To provide collateralized and non-collateralized loans to non-bankable but viable projects; and
- To ensure that the bank contributed to the CARD MRI's target of Twenty (20) million poorest Filipinos provided with financial services by the year 2030. (10-20-80 Strategy)

# **CORE VALUES AND PRINCIPLES**

**OMPETENCE.** Upholding that the staff is the primary asset and driving force of the institution, CARD SME Bank values the continuing development of their competence and capability through instilling the value of integrity, honesty, transparency, discipline, hard work and excellence leading to the empowerment of its staff and clients in an atmosphere of mutual respect.

**AMILY SPIRIT**. CARD SME Bank, guided by its genuine love for the poor, builds and nurture an atmosphere of family spirit through mutual trust, demonstrating commitment and dedication and sharing of learning experiences among staff and clients.

NTEGRITY. CARD SME Bank values high transparency, ethics, morality, truthfulness, and sincerity in all its undertakings, programs and activities. The Bank honors commitments to clients, partners, and stakeholders by way of providing faithfully what was agreed upon or promised. Everyone is responsible and accountable for the performance of its institution, officers, and individual staff

**IMPLICITY**. As CARD SME Bank dedicates its life for the ultimate empowerment of the poor, CARD SME Bank opts to always live a simple life in words and in deeds.

**UMILITY**. CARD SME Bank recognizes the value of "kababaang-loob" towards achieving the CARD MRI's overarching goal of poverty eradication with a heart. As such, all staff are enjoined and encouraged to celebrate the accomplishment and successes of CARD SME Bank at heart and not boast them publicly. All staff remain to have strong faith, determined, and committed to work passionately and warmly towards achieving the CARD MRI vision.

> XCELLENCE. CARD SME Bank's pioneering effort is rooted in excellence drawn from the Board and staff's confidence to create, innovate, inspire, and continuously challenge the existing paradigm to ultimately empower the poor.

TEWARDSHIP. The Board and staff of CARD SME Bank live as stewards of its vision and builds on its strengths, distinctive, and uniqueness of its being through a framework of good governance.

# TRANSITIONING OF GOOD AND PRIME CLIENT OF CARD, INC. (A MICROFINANCE NGO)

The CARD SME Bank's target market remains closely intertwined with CARD Inc., CARD Bank, and CARD MRI Rizal Bank being all members of CARD MRI. Hence, the target market of the entire CARD MRI can be described in a ladderized and three-legged approach as follows:

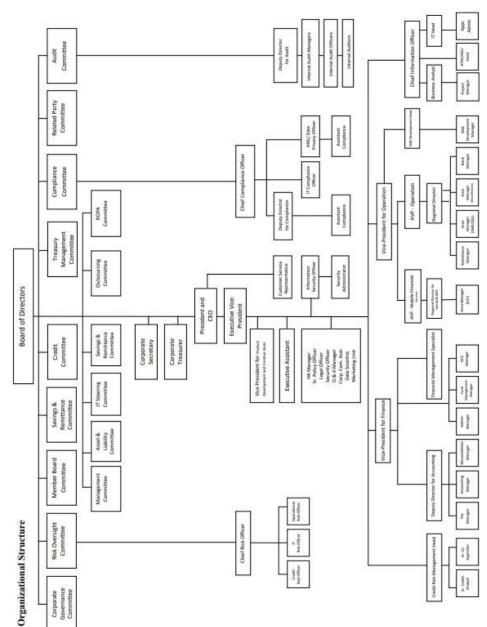


As one of the members of CARD MRI group, CARD SME Bank's target market is also synchronized and deeply thought about to ensure that all the member-institutions reinforced each other in the attainment of the mission and vision of ultimately empowering the poor by upholding the core values of competence, family spirit, integrity, stewardship, humility, culture of excellence, and simplicity.

As a methodology, transitioning of matured CARD, Inc. clients/borrowers to CARD SME Bank will be its mainstream. Transitioning of clients means that the CARD, Inc. clients with good/ prime credit standing may avail of the microfinance, small and medium (MSME) facility/ services from CARD SME Bank resulting to more loans and deposit products to borrowers/ clients. This business strategy encourages the borrowers/clients to further comply with the repayment discipline required for them to qualify in the transitioning. Upon transitioning of the clients, clients are continuously provided with financial and non-financial services by CARD SME Bank, leading to enriching and empowering them through continuous access to financial resource as well as through training and supervision by the CARD SME Bank staff. CARD SME Bank completes the loop of developing and empowering the poor to become experts in small and medium enterprises who do not just generate profits for the family but also employment opportunities for their communities.

CARD SME Bank's overall strategy involves developing the clients further to the next level. With this, CARD SME Bank does not stop at the provision of small microfinance loans to awaken and nurture the entrepreneurial skills of the microfinance clients, but by also providing them with bigger loans and other flexible products and services that will continuously nurture their business skills and acumen in managing various individual or family enterprises.

**CARD SME Bank Organizational Structure** 



**RISK MANAGEMENT AND** CORPORATE GOVERNANCE CARD SME Bank, Inc.'s corporate governance practice adheres to CARD MRI's seven (7) core

values: competence, family spirit, integrity, simplicity, humility, excellence, and stewardship. The Bank's exemplary corporate governance is anchored by its strong corporate culture and values. It is guided with a clearly defined governance framework promoting transparency, fairness, and accountability.

The Bank advocates financial inclusivity among its clients. It assures that all board of directors, officers, and staff are aligned with the interest of its shareholders. The Bank believes that corporate governance is a necessary component of what constitute sound strategic business management and undertake every effort necessary to create awareness within the organization. It works closely with the regulators to ensure that the internal governance standards are being met by the Bank.

# **BOARD OF DIRECTORS**

Observance of the principles of good corporate governance starts with the board of directors. It is primarily responsible in fostering long-term success of the bank and assuring sustained competitiveness in a manner consistent with its fiduciary responsibility.

The Board is responsible for approving and overseeing the implementation of the bank's strategic objectives, risk strategy, corporate governance, and corporate values. It is also responsible in overseeing the performance of senior management in so far as managing the day-to-day affairs of the bank. It establishes a code of conduct and ethical standards in the bank and institutionalizes a system that will allow reporting of concerns or violations to an appropriate body. The board conducts itself with utmost honesty and integrity in the discharge of its duties, functions, and responsibilities.

# COMPOSITION

The Board is composed of eleven (11) members pursuant to Bank's Articles of Incorporation and by-laws, where four (4) of whom are Independent Directors. All are professionals from various field of expertise such as banking, law, accounting, finance, bank rules and regulations, microfinance, and social development.

# QUALIFICATIONS OF THE BOARD OF DIRECTORS

# Directors

Th<mark>e board of di</mark>recto<mark>rs m</mark>ust <mark>be fit</mark> and proper for the position of a director. In determining whether a person is fit and proper for the position of a director, integrity/probity; physical/ mental fitness; relevant education/financial literacy/training; possession of competencies relevant to the job such as knowledge and experience, skills, diligence and independence of mind; sufficiency of time to fully carry out responsibilities; and concurrent position with the same BSP supervised financial institutions and interlocking position in entities that may pose conflict of interest are considered. The Board should have at least attended a special seminar on corporate governance for board of directors conducted or accredited by the Bangko Sentral ng Pilipinas.

# **Independent Directors**

The independent directors must and have not been an officer or employee of the Bank, its subsidiaries or affiliates or related interest during the past three (3) years counted from the date of the board's election. They are not a director or officer of the related companies of the institution's majority stockholders. They are not stockholders with shares of stock sufficient to elect one seat in the board of directors of the institution, or any of its related companies or of its majority corporate stockholders. They should not have a relative within the fourth degree of consanguinity or affinity, legitimate or common-law of any director, officer or a stockholder holding shares of stock sufficient to elect one seat in the board of the bank or any of its related companies. They are not acting as a nominee or representative of any director or substantial shareholder of the bank, any of its related companies or any of its substantial shareholders. They are not retained as professional adviser, consultant, agent, or counsel of the institution, any of its related companies or any of its substantial shareholders, either in his personal capacity or through his firm. The independent director is also independent of management and free from any business or other relationship, and has not engaged and does not engage in any transaction with the institution or with any of its related companies or with other persons or through firm of which, he is a partner or a company of which he is a director or substantial shareholder, other than transaction which are conducted at arm's length and could no materially interfere with or influence the exercise of his judgment. An independent director may serve as such continuously for three (3) years, after which he/she may be assessed for a possible extension of terms up to a maximum cumulative term of nine (9) years. After which, the independent director shall be perpetually barred from serving as independent director of the bank but may continue to serve as regular director.

# Member - Board of Director

CARD SME Bank strongly believes that clients' voice contributes greatly to the success of all its endeavors. Thus, to ensure that clients are represented in the policy making body of the Bank, two (2) seats in the board of directors are allotted for the members.

A duly qualified and selected member may serve as Board of Director for a maximum of three (3) years, which can be extended for a maximum of another two (2) years subject to member's performance, and approval of the Board of Directors and Stockholders.

# Interlocking Directorships and/or Officerships

As part of the Bank's governance process, the bank conducted thorough evaluation of any proposed interlocking positions, both for director and/or officer level. This is to ensure that the benefits of having directors or officers with interlocking positions with other entities are being optimized, that the concerned directors or officers devote sufficient time and attention necessary to effectively carry out their duties and responsibilities, and that excessive concentration of economic power, unfair competitive advantage, abusive practices, and conflict of interest situations are prevented.

In determining interlocking directorships, a director and his/her spouse, whether legitimate or common-law, shall be considered as one (1) and the same person.

Interlocking directorships are allowed except in cases involving banks belonging to the same category. Interlocking directorships in banks belonging to the same category shall only be allowed if the banks are part of the same banking group; or have different business models and are serving different markets or clients.

Interlocking directorships and officerships are allowed provided that the positions do not pose conflict of interests.

# Other Provisions of Interlocking Directorships and Officerships:

a. Interlocking directorships and/or officerships between banks that have directly competing business model/operations are strictly prohibited, except both belonging to CARD MRI group.

- b. A director shall be allowed to have interlocking directorships with other banks but sh<mark>all on</mark>ly be limited to maximum of three (3) concurrent directorships.
- c. A director shall be allowed to have interlocking directorships with other entities; Provided, that it shall not pose conflict of interest and that the director involve has the capacity to fulfill his obligation as director of the bank.
- d. A director shall be allowed to have interlocking officership position with other corporate entity outside the CARD MRI group; provided, that it will not exceed more than two (2) officership positions with two (2) different entities. Except, however, the position involves does not requires full-time management position.
- e. An officer of the bank shall be allowed to have interlocking directorship position with other entities outside CARD MRI group but shall not exceed more than two (2) entities.

# CHAIRPERSON OF THE BOARD OF DIRECTORS

The Chairperson of the board of directors shall provide leadership in the board of directors. He shall ensure the effective functioning of the board of directors, including maintaining a relationship of trust with members of the board of directors. As part of checks and balances, the Chairperson of the board of directors is a non-executive director. He shall:

- i. ensure that the meeting agenda focuses on strategic matters including discussion on risk appetites, and key governance concerns;
- ii. ensure a sound decision making process;
- iii. encourage and promote critical discussion;
- iv. ensure that dissenting views can be expressed and discussed within the decisionmaking process; ensure that members of the board of directors receives accurate, timely, and relevant information;
- v. ensure the conduct of proper orientation for first time directors and provide training opportunities for all directors; and
- vi. ensure conduct of performance evaluation of the board of directors at least once a year.

# There are eleven (11) Board of Directors elected dated May 14, 2022; four (4) of whom are Independent Directors.

Name of Director	Type of	No. of Years as Director	Percentage	Board Meeting's Attendance		
	Directorship		of Shares	Jan Dec. 2022		
Dr. Jamie Aristotle B. Alip	Non-Executive	15 years	3.445%	12/12	100%	
Mr. Aristeo A. Dequito	Non-Executive	6 years	1.228%	12/12	100%	
Ms. Mary Jane A. Perreras	Non-Executive	12 years	1.125%	12/12	100%	
Ms. Cynthia B. Baldeo	Executive	1 year and 8 months	1.116%	12/12	100%	
Ms. Elma B. Valenzuela	Non-Executive	4 years and 7 months	4.587%	12/12	100%	
Dr. Gilberto M. Llanto	Non-Executive	11 years	0.126%	10/12	83.33%	
Atty. Wilfredo B. Domo-ong	Non-Executive	11 years	0.126%	12/12	100%	
Ms. Chona A. Felesedario	Non-Executive	n-Executive 3 years and 10 months		12/12	100%	
Ms. Irene D. Arroyo	Independent	1 year and 8 months	0%	12/12	100%	
Ms. Abundia C. Manabes	Independent	1 year and 8 months	0%	12/12	100%	
Ms. Maria Agnes J. Angeles	Independent	1 year and 2 months	0%	12/12	100%	

# **BOARD QUALIFICATIONS**

NAME	Age & Nationality	Date Electe	ed	Shares Held	Qualifications		
Dr. Jaime Aristotle     B. Alip     Chairman of the	65, Filipino	May 14, 202	22 516,727 (Direct)		With more than 30 years of experience and expertise in the field of microfinance, banking, microinsurance and related fields		
Board	Other Cu	rrent Directo	rship	and Officership:	Educational Attainment:		
	Intstit	ution		Position	BS Agriculture Major in Agricultural Economics, MS in Professional Studies, PhD		
	CARD Bank,	nc.	Cha	irperson/Director	in Organization Development, OPM Program in Harvard Business School		
	CMDI			irman/Trustee/Dean eritus	BSP and other Trainings Attended: Corporate Governance for Board of Directors, Risk Management Seminar, Briefing on		
	ICMIF		Dire	ector	Updated AML Rules and Regulations, Exposure in MABS Program, Exposure in SME		
	CARD Pionee		Boa	rd Adviser	in BRAC Bank, Grameen Bank, ASA, Seminar in SME Banking, IT Governance Seminar; AML/CTPF; Sustainable Finance Framework		
	IGNITE Found	dation	Trus	stee	AMD THE Sustainable Finance Framework		
	CARD, Inc. (A Microfinance		Chairman Emeritus				
	RIMANSI Org for Asia and I		Chairman Emeritus				
	Rizal College	of Laguna	Dire	ector			
	CARAGA Ren Energy Corp.		Dire	ector			
	MICROFINAN INFORMATIC SHARING, IN	N DATA	Cha	irman			
	The Hunger I	Project	Dire	ector			
	CARD MRI RE	31	Board Adviser				
	Matapat Hold	dings, Inc.	Director				
	TOPSCORES Inc.	Holdings,	Director				
	Makati Busin	ess Club	Trus	stee			

	NAME	Age &	D-4- El4	1	Chamadalala	Our lifting Airms			
	NAME	Nationality	Date Elect	ea	Shares Held	Qualifications			
2.	Mr. Aristeo A. Dequito Vice Chair for Administration	55, Filipino	May 14, 20:	22 184,229 (Direct)		With more than 30 years of experience is microfinance, 24 years of which is in banking and finance.  Educational Attainment:			
		Other Cu	rrent Directo	rship	and Officership:	He earned his degree in Bachelor of Science in Business Administration, Major in			
		Intstit	ution		Position	Accountancy at San Pablo Colleges in 1987. He finished his Master in Entrepreneurship at the Asian Institute of Management in			
		CARD MRI RE	31	Cha	airman	2008 and Advance Management Program in Harvard Business School in 2014.			
		CARD-BDSFI		Cha	airman	BSP and other trainings attended:			
		CARD, INC., A		Tru	stee	Corporate Governance and Sound Credit Risk Management System, IT Governance Seminar, Anti-Money Laundering/Combating			
		CMIT		Dire	ector	the Financing of Terrorism (AML/CTPF SME Lending Policy Seminar, International			
		Mga Likha ni Inay		Trustee		Seminar on Financial Inclusion, Value Chain Conference. Basic Rural Banking.			
						Microfinance Training and Transformation Workshop, Sustainable Finance			
3.	Ms. Mary Jane Pererras Vice Chair for External Affairs	66, Filipino	May 14, 20	22	168,783 (Direct)	With more than 19 years of experience in investment and asset management, and nine (9) years in microfinance and retail banking, and other related fields.  Educational Attainment:			
		Other Cu	rrent Directo	rship	p and Officership:	BS Medical Technology in University of Sto. Tomas, and Executive MBA in Asian Institute			
		Intstit	ution		Position	of Management			
		Chamber of Thrift Bank		Board of Trustee		BSP and other trainings attended: IT Governance Principle Course, Risk Management, Corporate Governance Seminar, Anti-Money Laundering/Combating the Financing of Terrorism Training, Asset Securitization, Money Market, Trade Finance Training, AML/CTPF; Sustainable Finance Framework			

	NAME	Age & Nationality	Date Electe	ed	Shares Held	Qualifications		
4.	Ms. Cynthia B. Baldeo Director/President and CFO	58, Filipino	May 14, 2022		184,229 (Direct)	With more than 30 years of experience in microfinance, 22 years of which is in banking and finance.		
	ana CEO					Educational Attainment: He earned her degree in Bachelor of Science		
		Other Cu	rrent Directo	rship	and Officership:	in Agriculture at Laguna State Polytechnic College in 1988. She finished her Master in		
		Intstit	ution		Position	Business Administration in 2004at Trinity College of Quezon City, Executive Master		
		CARD MRI IN AGENCY, INC		Dire	ector	in Business Administration in 2010 at Asian Institute of Management and Senior Executive Leadership Program in Harvard Business School in 2021.		
						BSP and other trainings attended: Corporate Governance, Risk Management Seminar, IT Governance Seminar, Anti-Money Laundering/Combating the Financing of Terrorism, Training in Related Party Transactions, Loan Administration and Management of MABS Approach, Basic Rural Banking, SME Credit Risk Management Loan Origination, BSP Supervisory Assessment Framework, Womens World Banking and CITIGroup Financial Risk Management Training, AML/CTPF; Sustainable Finance Framework, SAFr Training		
5.	Ms. Elma B. Valenzuela Director	58, Filipino	May 14, 20	22	688,119 (Direct)	With more than 30 years of experience in microfinance and 6 years of which is banking and finance.		
						Educational Attainment: Bachelor of Science in Agriculture from		
		Other Cu	rrent Directo	rship	and Officership:	Gregorio Araneta University Foundation master's in business administration from		
		Intstit	ution		Position	Trinity College of Quezon City, Executive MBA from Asian Institute of Management, and		
		CARD MRI Ri Inc.	zal Bank,	Dire	ector/President and O	Advance Management Program at Harvard Business School		
		CARD, Inc. (A Microfinance NGO)		Board of Trustee		BSP and other trainings attended: Enhanced Corporate Governance IT Governance Seminar, Anti-Money Laundering/Combating the Financing o Terrorism, Basic Banking regulations and Related Party Transactions Training, Risl Management Training, Microfinance Training Program ,AML/CTPF; Sustainable Finance Framework, SAFr Training		

NAME	Age & Nationality	Date Elect	:ed	Shares Held	Qualifications	
6. Dr. Gilberto M. Llanto Director	72, Filipino May 14, 2022 18,932 A pr (Direct) vario the N BSP, finan		A professional economist who has held various executive positions and research at the National Tax Research Center of the DoF, BSP, DAR and NEDA. An expert in banking, finance, and international trade. He has been a consultant on financial markets,			
	Other Cu	rrent Directo	orship	and Officership:	microfinance, public finance, and public economics to international organizations.	
	Intstit	ution		Position	Educational Attainment:	
	CARD Bank, Microfinance Rural Bank		Dire	ector	A. B. Philosophy, M.S. Economic Program, M.A. Economics, and Ph.D. Economics.      BSP and other trainings attended:	
	CARD MRI D		Trus	stee	Governance for Board of Directors, Briefing on BSP Cir.706 Updated AML Rules and Regulations, Agricultural Banking,	
			Trus	stee	Sustainable Finance Framework,  BSP and other trainings attended: Corporate Governance, Risk Management	
					Seminar, IT Governance Seminar, Anti- Money Laundering/Combating the Financing of Terrorism, Training in Related Party Transactions, Loan Administration and Management tof MABS Approach, Basic Rural Banking, SME Credit Risk Management Loan Origination, BSP Supervisory Assessment Framework, Womens World Banking and CITIGroup Financial Risk Management Training, AML/CTPF; Sustainable Finance Framework, SAFr Training	
7. Atty. Wilfredo B. Domo-ong Director	81, Filipino	May 14, 20	)22	18,932 (Direct)	Worked with BSP for almost 30 years, he started as Examiner who then became a Director of SES II Department of the Bangko Sentral ng Pilinas.	
					Educational Attainment: Bachelor of Science in Commerce and Law Graduated at the Manuel L. Quezon University  BSP and other trainings attended: Corporate Governance Seminar and Supervisory Training, IT Governance Seminar, Anti-Money Laundering/Combating the Financing of Terrorism and Several Mandatory Continuing Education Given by BSP, Webinar Series on ML/TF Typologies and Supervisory Assessment Framework	

NAME	Age & Nationality	Date Electe	ed	Shares Held	Qualifications	
8. Ms. Chona A. Felesedario Independent Director	53, Filipino	May 14, 2022		1 (Direct)	An entrepreneur and active officer in different association in their locality.  Educational Attainment: Bachelor of Science in Elementary Education undergraduate.  BSP and other Trainings Attended: Basic Course on Governance for Board of Directors and Senior Management, Governance on Communities Default Task and Customer Care Training, AML/CTPF; Sustainable Finance Framework.	
9. Ms. Irene D. Arroyo Independent Director	67, Filipino	May 14, 2022		1 (Direct)	Worked with BSP for almost 30 years, he started as Examiner who then became a Director of SES II Department of the Bangko Sentral ng Pilinas.  Educational Attainment: Bachelor of Science in Commerce and Law Graduated at the Manuel L. Quezon University  BSP and other trainings attended: Corporate Governance Seminar and Supervisory Training, IT Governance Seminar, Anti-Money Laundering/Combating the Financing of Terrorism and Several Mandatory Continuing Education Gliven by BSP, Webinar Series on ML/TF Typologies and Supervisory Assessment Framework	
10. Ms. Maria Agnes J. Angeles Independent Director	67, Filipino	May 14, 202	22	1 (Direct)	A banker for more than 30 years. She handles MSME Operations and Marketing in various bank, and President of BAIPHIL for a year.  Educational Attainment: Bachelor of Science in Management at	
	Other Cu	irrent Directo	orship and Officership:		Ateneo De Manila University.	
	Intstit	ution		Position	BSP and other Trainings Attended:	
	NEGOSYONO PINOY(VENT FINANCE CORPORATIO	URESOUTH)	Pres	sident and CEO	Consumer Banking Workshop, Real Estate Licensing Brokers, Training on Development Financing, Corporate Governance, Consumer Finance and Sales Management Training, Bank Fraud and IFRS Financial Evaluation	
	PERLA MANS		VP/	TREASURER	Training, Sustainable Finance Framework, Risk Management	
11. Ms. Abundia C. Manabes Independent Director	63, Filipino	May 14, 202	22	1 (Direct)	A Health Worker and Community Organizer for 17 years. Prior to her Presidency with CARD MBA, she was an Coordinator, Trustee and Vice President.  Educational Attainment: A graduate of Midwifery at Luzon Colleges School of Nursing and Midwifery.  BSP and other Trainings Attended: Basic Course on Corporate Governance, Risk Management for Banks, Leadership Training Workshop, Life Skills for Effective MI-MBA Governance, and Governance and AMLA Workshop for MI-MBAS, Basic Course for Corporate Governance for Banks, Risk Management and Sustainable Finance Framework.	

# **BOARD COMMITTEES**

The Board is supported by different committees with their respective functions and directives as follows:

# A. Corporate Governance Committee

Committee Member	Attendance		Position
1. Ms. Irene D. Arroyo	12/12	100%	Chairperson
2. Mr. Aristeo A. Dequito	12/12	100%	Vice-Chairperson
3. Ms. Abundia C. Manabes	12/12	100%	Member

The Corporate Governance Committee assists the Board of Directors in fulfilling its corporate governance responsibilities. The Committee is composed of three (3) members of the Board who are all non-executive directors and majority are Independent Directors, including the chairperson. The committee regularly met every 2nd Saturday of the month or as the need arises

The Corporate Governance Committee's tasks include, but are not limited to, the following:

- a. Oversees the nomination process for members of the Board of Directors and for positions appointed by the Board of Directors.
- b. Oversees the continuing education program for the Board of Directors.
- c. Oversees the performance evaluation process.
- d. Oversees the design and operation of the remuneration and other incentives policy.

# **B. Risk Oversight Committee**

Name of Director	Attendance		Position
1. Ms. Maria Agnes J. Angeles	12/12	100%	Chairperson
2. Ms. Irene D. Arroyo	12/12	100%	Vice-Chairperson
3. Atty. Wilfredo B. Domo-ong	12/12	100%	Member

The Risk Oversight Committee advises the board of directors on the Bank's overall current and future risk appetite, oversee Senior Management's adherence to the risk appetite statement, and reports on the state of risk culture of the Bank. The creation of risk oversight committee plays vital role as the bank's success is largely dependent on the ability of its directors and officers in managing risks. The committee is composed of three (3) members of the Board of Directors, majority of whom are independent directors including the Chairperson. The committee regularly met every 2nd Saturday of the month or as the need arises.

The Risk Oversight Committee's tasks include, but are not limited to, the following:

- a. Oversee the risk management framework.
- b. Oversee adherence to risk appetite.
- c. Oversee the risk management function.

# C. Audit Committee

Name of Director	Attendance		Position
1. Ms. Chona A. Felesedario	14/14	100%	Chairperson
2. Dr. Gilberto M. Llanto	12/14	86%	Vice-Chairperson
3. Ms. Maria Agnes J. Angeles	14/14	100%	Member

The Audit Committee is responsible for overseeing senior management in establishing and maintaining an adequate, effective, and efficient internal control framework. It shall ensure that systems and processes are designed to provide assurance in areas including reporting, monitoring compliance with laws, regulations and internal policies, efficiency and effectiveness of operations and safeguarding of assets. The committee is composed of three (3) members of the board, all are non-executive director, and majority are independent directors, who have knowledge of financial reporting and internal controls. The committee has regularly met every 2<sup>nd</sup> Saturday of the month or as the need arises.

The Audit Committee's tasks include, but are not limited to, the following:

- a. Oversee the financial reporting framework.
- b. Monitor and evaluate the adequacy and effectiveness of the internal control system.
- c. Oversee the internal audit function.
- d. Oversee the external audit function.
- e. Oversee implementation of corrective actions.
- f. Investigate significant issues/concerns raised.
- g. Establish whistleblowing mechanism.

D. Related	Party Trar	sactions (	(RPT)	Committee
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Name of Director	Attendance		Position
1. Ms. Abundia C. Manabes	12/12	100%	Chairperson
2. Ms. Chona A. Felesedario	12/12	100%	Vice-Chairperson
3. Atty. Wilfredo B. Domo-ong	12/12	100%	Member
4. Mr. Benedict A. Ame	12/12	100%	Non- Voting Member
5. Mr. Raymond A. Uy	12/12	100%	Non- Voting Member

Transactions between and among Directors, Officers, Stockholders and their Related Interest, subsidiaries, and Affiliates (DOSRI) including transactions with related parties may provide financial, commercial and economic benefits to the bank as well as to the group. The Board ensures that dealings of a bank with any of its DOSRI, subsidiaries and affiliates shall be in the regular course of business and upon terms not less favorable to the bank than those offered to others to avoid insider abuses and unfair competitive advantage.

The RPT Committee shall assist the bank in handling transactions with related parties. It shall review and evaluate each transaction to assess its fairness. The committee is composed of three (3) members of the board of directors, two (2) of whom are independent directors. including the chairperson. Committee members are entirely composed of non-executive directors, with independent directors comprising the majority. In case a member has conflict of interest in a particular RPT, he/she refrain from evaluating such particular transaction. Independent unit such as Chief Compliance Officer and the Deputy Director for Audit sit as resource person of the committee. The committee regularly met every Friday prior to 2nd Saturday of the month or as the need arises.

The Related Party Transactions (RPT) Committee's tasks includes the following:

- 1. Evaluate on an ongoing basis existing relation between and among businesses and counterparties to ensure that all related parties are continuously identified. RPTs are monitored, and subsequent changes in relationships with counterparties (from non-related to related and vice versa) are captured.
- 2. Evaluate all material RPTs to ensure that these are not undertaken on more favorable economic terms (e.g. price, commissions, interest rates, fees, tenor, collateral requirement) to such related parties than similar transactions with non-related parties

under similar circumstances and that no corporate or business resources of the bank are misappropriated or misapplied, and to determine any potential reputational risk issues that may arise as a result of or in connection with the transactions.

- 3. Ensure that appropriate disclosure is made, and/or information is provided to regulating and supervising authorities relating to the bank's RPT exposure, and policies on conflicts of interest or potential conflicts of interest. The disclosure shall include information on the approach to managing material conflicts of interest that are inconsistent with such policies; and conflicts that could arise as a result of the bank's affiliation or transactions with other related parties.
- 4 Endorse confirmation and/or **RPTs** for board approval all that are considered material based bank's policies. on internal
- 5. Report to the board on a regular basis, the status and aggregate exposures to each related party as well as the total amount of exposures to all related parties, if any.
- 6. Ensure that transactions with related parties. including write-off exposures are subject to periodic independent review or audit process.
- 7. Oversee the implementation of the system for identifying, monitoring, measuring, controlling, and reporting RPTs, including the periodic review of RPT policies and procedures.

# Other committees that include the Board and Management level are as follows:

# **E. Compliance Committee**

Name of Director/Officer	Attendance		Position
1. Atty. Wilfredo B. Domo-ong	12/12	100%	Chairperson
2. Ms. Mary Jane A. Perreras	12/12	100%	Vice-Chairperson
3. Mr. Benedict A. Ame	12/12	100%	Member
4. Mr. Raymond A. Uy	12/12	100%	Member

The Compliance Committee is composed of at least two (2) members of the Board of Directors including the head of Internal Audit and Head of Compliance who function as regular resource persons. Members possess a range of expertise as well as adequate knowledge on business risks. The Committee is chaired by a non-executive member of the

Board. The Chief Compliance Officer (CCO) regularly prepares and submit Compliance and AML Reports to the Compliance Committee containing the results of the Compliance and AML Testing and Monitoring conducted by the Compliance and AML units. The CCO updates the committee members on the new regulatory issuances. The committee, through its Committee Chairperson, reports to the Board during monthly regular Board of Directors meeting any updates, agreements, and policy recommendation discussed by the members of the committee during monthly Compliance Committee meeting.

Compliance Committee regularly met once a month held every Friday before the 2nd Saturday of the month or as the need arises. This is to ensure that committee are updated on the status of the implementation of the compliance program and the Board, through the Compliance Committee, is updated on the new relevant Philippine laws, rules, and regulations, and pertinent BSP Circulars governing the operations of the banks.

# The Compliance Committee's task include the following:

- 1. Ensuring the compliance system of the Bank is defined, established, and updated to facilitate an effective management of compliance with Bank policies and regulatory requirements.
- 2. Ensuring the updated compliance program is approved by the Board, and that it oversees and promotes the effective implementation of the program.
- 3. Ensure compliance issues encountered by the Bank are immediately resolved and acted upon.
- 4. Ensuring the duties and responsibilities of the Board of Directors provided under Section 132 of the MORB - Powers/responsibilities and duties of directors are done.
- 5. Ensuring it provides oversight on AML policy development and execution such that AML policies and procedures established by the senior management, led by the compliance office, are adequate and are kept updated/remain relevant to best react on the changing AML regulatory scenarios and conditions.
- 6. Reviews and acts, as necessary, on AML related reports coming from the Bank's compliance office.
- 7. Oversees and ensures the effective performance of the AML/TF functions of the Bank's Compliance Office.
- 8. Approves institutional risk assessment, AML/CTF related policies, manuals, and guidelines, including the design and implementation of the MTPP of the Bank.
- 9. Promotes a sound AML/CTF compliance culture across the Bank, and oversees the efforts of all concerned personnel in the prevention of money laundering, counter terrorism, and proliferation financing activities.

- 10. Reviews the completeness of the processes in reporting compliance of identified ML/TF/PF breaches, including review of findings of the Bangko Sentral ng Pilipinas (BSP), and the Anti-Money Laundering Council (AMLC).
- 11. Deliberates and/or acts on significant regulatory AML/CTPF matters, such as new initiatives, BSP/AMLC supervisory mandates, directives, inquiry and/or investigation, and ML/TF/PF observations raised by compliance and internal audit functions.
- 12. Deliberates and approves the filing of suspicious transaction reports to the AMLC.

# F. Treasury Oversight Committee

Commitee Member	Attendance		Position
1. Ms. Irene D. Arroyo	12/12	100%	Chairperson
2. Ms. Mary Jane A. Perreras*	10/10	100%	Vice-Chairperson
3. Ms. Lorenza dT. Banez	12/12	100%	Member
4. Ms. Jeannie T. La Rosa	12/12	100%	Member
5. Ms. Maria Elena M. Ruiz**	6/6	100%	Member

<sup>\*</sup>Committee membership effective March 2022

Treasury Oversight Committee assists the Board of Directors in overseeing and advising on the Bank's cash, investment, borrowings strategies interest rate and other financial risks to sustain the liquidity and profitability of the entire organization.

The committee is composed of at least three (3) Board of Directors, with the Corporate Treasurer, and the Head of Finance as regular resource persons. The Committee Chairperson, Vice-Chairperson, and Members shall be appointed every year during the Board of Directors Meeting every after the Annual Stockholders Meeting.

The duties and responsibilities of the committee are as follows:

- i. The Committee will, at least annually, review the Bank's policies regarding proposed placement of investments, availing of borrowings, and review of interest rates.
- ii. The Committee will review Management's proposals regarding the Bank's financing arrangements, including borrowings, investments, and capital markets transactions, and will make recommendations to the Board regarding such matters:

<sup>\*\*</sup>Committee membership is from March to August 2022

iii. The Committee will review and approve the Bank's strategic policies on cash management, investment placement and borrowings including its interest rate, and Treasury Transaction limits.

# **G. Asset and Liability Committee**

Name of Director/Officer	Attendance		Position
1. Ms. Jeannie T. La Rosa	12/12	100%	Chairperson
2. Ms. Cynthia B. Baldeo	11/12	92%	Vice-Chairperson
3. Mr. Julius Adrian R. Alip	9/12	75%	Member
4. Ms. Cherry A. Boncajes*	9/9	100%	Member
5. Ms. Anita F. Rapera*	9/9	100%	Member
6. Ms. Mildred B. Matienzo	12/12	100%	Member

\*Re-appointed effective June 2022

The assets and liabilities of CARD SME Bank, Inc. are managed properly to maximize shareholder's value, to enhance profitability and increase capital, to serve customer and community needs, and to protect the institution from any disastrous financial consequences arising from changes in interest rate risk. These objectives are pursued within the framework of written loan, capital, and investment policies. The Board of Directors believes that accepting some level of interest rate risk is necessary to achieve realistic profit goals. The responsibility of managing the asset/liability management procedures is directed by the Asset/Liability Committee (ALCO).

The Asset and Liability Committee (ALCO) is comprised of senior management who are responsible to carry out Financial Risk Management (FRM) responsibilities. The ALCO Committee met regularly once a month and held every Monday before the 2nd Saturday of the month. The ALCO Chairperson updates during the Risk Management Committee about any risk identified concerning financial management of the bank.

The Asset and Liability Committee's tasks include, but are not limited to, the following:

i. Monitor the liquidity position of the Bank, and liquidity management activities undertaken by the Bank, including wholesale funding activities, contingency funding, and any other relevant liquidity measurements the ALCO deems advisable or appropriate.

- ii. Monitor the management of interest rate or pricing activities and the sensitivity of the Bank's earnings under varying interest rate or pricing scenarios and potential changes in market interest rates.
- iii. Monitor trends in the economy in general and interest rates (plus exchange rates) with a view toward limiting any potential adverse impact on the Bank's earnings and capital.
- iv. Approve interest rate or price tolerances by reviewing how movements in interest rates or prices may adversely affect the Bank's earnings and capital using the Bank's projected earnings and capital as benchmark.
- v. Monitor management's investment activities such as purchase, sale, exchange, and other disposition of the investments of the Bank, including review of management reports concerning current equity and debt security investment positions.
- vi. Review the status of the securities (and foreign currency position, if any) including performance, appreciation or depreciation, quality, maturity profile and any actions taken by management with respect thereto.
- vii. Review and determine whether to recommend to the Senior Management Committee the holdings of investment securities.
- viii. Review significant financial risk exposures facing the Bank generally, and in its investment and other market risk portfolios, and the steps management is taking to monitor and control such exposures.
- ix. Discuss courses of actions related to management action triggers relating to price, interest rate, liquidity, and capital levels.

# **H. Savings and Remittance Committee**

Name of Director/Officer	Attendance		Position
1. Ms. Maria Elena M. Ruiz*	4/4	100%	Chairperson
2. Ms. Chona A. Felesedario	2/2	100%	Vice Chairperson
3. Mr. Manolo M. Martinez	6/6	100%	Member
4. Ms. Mildred B. Matienzo**	4/4	100%	Member

<sup>\*</sup>Replaced by Ms. Felesedario effective September 2022

The Savings and Remittance Committee serves as a formalized group that is responsible for ensuring that all matters related to savings portfolio and remittance facility are monitored. The committee is also responsible in advising the board on the current and future savings and remittance issues and initiatives and submits recommendations to the Board. The

<sup>\*\*</sup>Fffective March 2022

committee met every quarter, Friday prior to 2nd Saturday of the month and is composed One (1) Board of Director, Two(2) Senior Officers.

The Savings and Remittance Committee's tasks include, but are not limited to, the following:

- a. Monitoring of movement of savings portfolio including performance of Savings Officers.
- b. Monitoring of remittance transactions and recommend strategic initiatives to increase volume of transactions.
- c. Recommending savings promos and campaigns to increase deposit portfolio.
- d. Reviewing of sales promos and campaigns proposed by the Marketing Unit.
- e. Identifying applicable trainings for Savings Officers
- f. Act as sponsor for marketing proposals for savings mobilization.
- g. Define project success measures.
- h. Follow progress on on-going marketing promotions.

# I. Real and Other Properties Acquired (ROPA) Committee

Name of Director/Officer	Attendance		Position
1. Ms. Milagros C. Rojas	7/7	100%	Chairperson
2. Ms. Lourdes A. Marasigan	7/7	100%	Member
3. Mr. Peter Robin C. Pasia	3/3	100%	Member
4. Mr. Benedict A. Ame**	4/4	100%	Member

<sup>\*</sup>Effective June 2022

The Real and Other Properties Acquired (ROPA) Committee serves as a formalized group that is responsible for ensuring that all matters related to the real and other properties acquired are monitored through regular meetings. The committee is also responsible in advising the Board on the current and future issues and initiatives on the bank ROPA assets and submits recommendations to the Board

The ROPA committee is composed of at least Board of Director/Corporate Officer who serves as the committee chair, the Credit Risk Management Unit Officer and Legal Officer. The committee met every quarter, held every Friday prior to 2nd Saturday of the month.

<sup>\*\*</sup>Replaced by Mr. Pasia effective June 2022

The ROPA Committee's tasks include, but are not limited to, the following:

- a. Monitoring of movement of real and other properties acquired including disposal.
- b. Review and assess request for acquisitions or disposals proposed by management.
- c. Formulate ideas and suggestions to help safeguard the bank properties.
- d. Make recommendations to help management for the disposal of properties.
- e. Review with management the valuation of properties acquired and result summary shall be reported to the Board.
- f. Perform other duties and responsibilities as authorized by the board of directors

# J. Member Board and Observer Committee

Name of Director/Officer	Attendance		Position
1. Ms. Abundia C. Manabes	4/4	100%	Chairperson
2. Ms. Chona A. Felesedario	4/4	100%	Member
3. Ms. Gloria Estrellado	4/4	100%	Member
4. Ms. Imelda Espanola	4/4	100%	Member
5. Ms. Rosalyn Espenorio	2/2	100%	Member

The Member Board and Observer Committee assists the Board of Directors to have direct access into the issues and concern of the members and to develop an appropriate policies and guidelines that helps improved the bank's services to the members. The Board annually appoints a Member-Board Committee member comprised of Member-Board of Directors and Observers representing Luzon, Visayas, and Mindanao.

The Committee meets quarterly scheduled on the Friday before the 2<sup>nd</sup> Saturday of the month. The Committee holds no less than four regular meetings each calendar year. In addition to the committee members and advisers, the appropriate representatives from Senior Management of the bank are invited to attend upon the request of the Committee.

# K. Core and Senior Management Committee

The **Core and Senior Management Committee** is primary responsible on the overall oversight function of IT programs, outsourcing and strategic business operations of the bank. The Committee is primary responsible in updating the board on the current and future IT-related initiatives, outsourcing engagement and status of implementation of strategic programs of the bank.

The objectives of monitoring and evaluating the outsourcing engagement of the Bank is to achieve the following:

- 1. Reducing cost such as employee compensation cost, office space expenses, and other associated cost of doing the outsourced activities.
- 2. Giving more focus on the bank in dealing on their expertise and core business.
- 3. Improving the quality of services being offered.
- 4. Improving customer satisfaction.
- 5. Improving operational efficiency.

The Core and Senior Management Committee meet every month or as the need arise. The Committee is composed of the following:

- 1. President and CEO (Committee Chairperson)
- 2. Executive Vice President (Member)
- 3. Head of Finance and Accounting (Member)
- 4. Head of IT Unit (Member)
- 5. Head of Risk Unit (Member)
- 6. Head of Compliance Unit (Member)
- 7. Vice President for Operations (Member)
- 8. Head of Human Resource Department (Member)
- 9. Head of Information Security (Regular Invitation)
- 10. Non-Executive Board of Director (Regular Invitation)

The Senior Management is composed of the bank's core management team and officers (Regional Director level and up) and representatives from the bank's support units. Other bank personnel may be invited in the meeting whenever necessary.

# L. Credit Committee

The Credit Committee serves as a formalized group that is responsible in the review and approval of credit proposals based on the bank existing codified signing and approving authority. The committee also assist the bank senior management and Board of Directors in fulf<mark>illing</mark> their responsibilities relating to the identification, assessment, and measurement of credit risk in every loan proposal prior to approval. The committee shall meet as frequently as necessary.

The committee is composed of at least two (2) Board of Directors, the President/CEO, Executive Vice President, AVP for Operations, Regional Directors, Cluster Manager, Loan Manager, and Credit Risk Analyst.

- a. Board of Directors credit proposals above PHP 10 million up to PHP 15 million shall be approved by at least two (2) Board of Directors. Moreover, loans above fifteen million shall be approved by majority of the bank's Board of Directors.
- b. President and CEO review and approved credit proposals above PHP 5 million up to PHP 10 million and recommend loans that are for approval of the board of directors.
- c. Executive Vice President review and approved credit proposal above PHP 2 million up to PHP 5 million and recommend credit proposals for approval of the President/CEO and the board of directors.
- d. AVP for Operations review and approve credit proposals above PHP 500,000 up to PHP 1 million and recommend credit proposals to the Executive Vice President and/or President/CEO.
- e. Regional Directors review and approve credit proposal up to PHP 500,000. The Regional Director shall recommend credit proposals for approval of the AVP for operations.
- f. Cluster Manager review and approved credit proposal below PHP 500,000 and recommend credit proposal for approval of the Regional Director.
- g. Loan Manager recommend credit proposal for approval of the Cluster Manager.
- h. Credit Analyst conduct review, analysis, and assessment of credit proposal and identify potential/perceived risk.
- i. The secretary shall serve as ex-officio member of the committee.

Should there be deviations in the credit proposals based on the bank existing policy, credit proposal shall be escalated and approved by the next higher authority.

# INDEPENDENT CHECKS AND BALANCES

To ensure robust and exemplary banking operations, CARD SME Bank, Inc. implements the following independent functions:

# **Internal Control System**

The internal control framework of the Bank is consistent with the increased emphasis of banking supervisors (e.g. BSP) on the review of a banking organization's risk management and internal control processes. The effective internal control system is a critical component of CARD SME Bank, Inc. management and a foundation for the safe and sound operation. A strong internal control system helps ensure the achievement of goals and objectives of the bank, achieve long-term profitability targets, and maintain reliable financial and managerial reports.

The Bank's internal control consists of five (5) interrelated elements:

- 1. management oversight and the control culture;
- 2. risk recognition and assessment;
- 3. control activities and segregation of duties;
- 4. information and communication; and
- 5. monitoring activities and correcting deficiencies.

The Board of Directors and Senior Management are responsible for promoting high ethical and integrity standards; establishing the appropriate culture that emphasizes, demonstrates, and promotes the importance of internal control; and designing and implementing processes for the prevention and detection of fraud.

The overall effectiveness of the Bank's internal controls were monitored on an ongoing basis. Monitoring of key risks were part of the daily activities of the bank as well as periodic evaluations by the business lines and internal audit.

# **Internal Audit**

The objective of the internal audit unit is to assist all members of management in the effective discharge of their responsibilities, by furnishing them with analyses, appraisal recommendations, and pertinent comments concerning the activities reviewed. The

Internal Audit Unit has the management complementary role of ensuring that the internal control systems are operating efficiently thereby giving the management assurance that the systems can be relied upon for the recording of transactions relating to all operations and also for the preparation of the financial statements.

Under the direct supervision of the Board of Audit Committee, the Internal Audit evaluates and ensures the adequacy and effectiveness of the internal controls of the Bank. The Internal Audit Department is mandated to conduct financial audit, compliance audit, operations audit, management audit, and information system audit. It also holds full, free, and unrestricted access rights to all activities, information, records, properties, and personnel relevant to the internal audit activity.

The Deputy Director for Audit reports directly to the Audit Committee on its regular monthly meeting which composed of at least three (3) members of the board, all are non-executive director, and majority shall be independent director, who have knowledge of financial reporting and internal controls. Likewise, the audit operative work plan for the following year is being prepared at the end of the year and presented to the board for approval. The audit unit accomplishment status was being assessed and presented to the audit committee on a quarterly basis.

To monitor the effectiveness of implementation of the internal control system, the internal audit unit has implemented an audit rating system that measures the vulnerability of risk exposures due to lack of internal control of branches and other offices during branch/office audit activities. Directory of all findings were also established to monitor the status of branch compliance.

# **External Auditor**

Sycip Gorres Velayo & Co. (SGV) is the authorized External Auditors of the Bank. It presents an audit plan to the Board of Audit Committee and performs audit risk assessment. It also reviewed the internal audit report and compliance with accounting standards and regulatory requirements.

# **Compliance System**

The Bank's compliance system was designed to identify and mitigate business risks, which may erode the franchise value of the bank. Business risks, include but not limited to the following:

- a. risks to reputation that arise from internal decisions that may damage a bank's market standing;
- b. risks to reputation that arise from internal decision and practices that ultimately impinge on the public trust of a bank;
- c. risks from the action of a bank that are contrary to the existing regulations and identified best practices and reflect weaknesses in the implementation of codes of conduct and standard of good practice; and
- d. legal risks to the extent that changes in the interpretation or provisions of regulations directly affect bank's business model.

The authority and independence of the compliance take into consideration the ability to cross departmental lines, access to all areas of the institution's operations and ability to effect corrective action when deficiencies or violations are detected. The mandates of the compliance are widely communicated throughout the organization.

- 1. The Bank's compliance function has a formal status within the organization. Its charter was approved by the board of directors which defines the compliance function's standing, authority, and independence.
- 2. Compliance office have the right to obtain access to information necessary to carry out its responsibilities, conduct investigations of possible breaches of the compliance policy. The compliance is directly reporting to and have direct access to the Board of Directors or Compliance Committee.

The Compliance unit/department is responsible for ensuring that the Bank complies with the requirements, policies, circulars, and quidelines issued by BSP, BRI, LGUs, and other government agencies. Compliance unit through the Chief Compliance Officer reports directly to the Compliance Committee on its monthly regular meetings.

The mission, objectives, scope, authority, and accountability of the compliance unit and its staff are clearly defined in the Compliance Program duly approved by the Board of Directors. Li<mark>kewi</mark>se, the compliance unit work plan for the following year is being prepared at the end

of the year and presented to the board for approval. The compliance unit accomplishment status was being assessed and presented to the compliance unit on a semi-annual basis.

To monitor the effectiveness of implementation of the compliance system, the compliance unit has implemented a compliance rating system that measures the compliance risk exposures system of branches and other offices during compliance monitoring and testing.

# **Compliance Risk Management**

The compliance risk management system of the bank is designed to specifically identify and mitigate risks that may erode the franchise value of the bank such as risks of legal or regulatory sanctions, material financial loss, or loss to reputation, that bank may suffer as a result of its failure to comply with laws, rules, related self-regulatory organization standards, and codes of conduct applicable to its activities.

This compliance risk management will also mitigate risk arising from failure to manage conflict of interest, treat customers fairly, or effectively manage risks arising from money laundering and terrorist financing activities.

Compliance risk management is not solely the responsibility of the compliance unit, but instead the responsibility and shared accountability of all personnel, officers and Board of Directors. This has been an integral part of the culture and risk governance of the institution.

# Money Laundering and Terrorist Financing Prevention Program (MTPP)

The Bank adopted the Updated Anti-Money Laundering Rules and Regulations of Bangko Sentral ng Pilipinas (BSP) - a comprehensive and risk-based Money Laundering and Terrorist Financing Prevention Program (MTPP) that promotes high ethical and professional standards of the Bank and ensures that it is not being used for money laundering and terrorist financing activities. It supports governments, law enforcement agencies, and international bodies such as the Financial Action Task Force in their efforts to combat the use of the financial system for the laundering of the proceeds crime and terrorism.

Further, this program aims to (a) protect the integrity and confidentiality of bank accounts and ensure that the Philippines, in general, and the covered persons, in particular, shall not be used, respectively, as a money laundering site and conduit for the proceeds of an unlawful activity as herein defined; and (b) to protect life, liberty, and property from acts of

terrorism and to condemn terrorism and those who support and finance it and reinforce the fight against terrorism by criminalizing the fi<mark>n</mark>ancing of terrorism and related offenses. The program intends to ensure high standards in the following areas:

- Ensure that bank has conform with high ethical standards in protecting the safety, soundness, and integrity of the national banking and financial system.
- Ensure that identity of customer is established at all times along with ensuring that financially and socially disadvantaged are not denied access to financial services.
- Ensure that suspicious individuals or entity are denied from opening or maintaining an account or transacting with the bank.
- Adopting and implementing this MTPP risk management system to identify. assess, monitor, and control risks associated with money laundering and terrorist financing.
- Ensure that full compliance with the rules and existing laws by regularly ensuring that all officers and employees are informed on their responsibilities in combating money laundering and terrorist financing.
- · Ensure full cooperation with the Anti-Money Laundering Council (AMLC) and Bangko Sentral ng Pilipinas for the effective implementation and enforcement of these regulations.

# MTPP Risk Management

To ensure that risks associated with money-laundering such as counterparty, reputational, operational, and compliance risks are identified, assessed, monitored, and mitigated, the following measures and processes were adopted.

# a. Board and Senior Management Oversight

Bank's Board of Directors have the ultimate duties and responsibilities to ensure full compliance with money laundering and terrorist financing prevention program. As such, board of directors through the Compliance Office and Internal Audit are regularly updated on the matters related to Anti-Money Laundering and terrorist financing compliance and risk management.

The Senior management has overseen the day-to-day management of the bank, ensure the effective implementation of AML/CFT policies approved by the board and th<mark>e alignment of activitie</mark>s with the strategic objectives, risk profile, and corporate values as set by the board. Senior management has established a management structure that promotes accountability and transparency and upholds checks and balances. In order to ensure consistent and full compliance with money laundering and terrorist financing prevention program, Regional Head is also designated as the liaison officer of the compliance office in their respective branches. Regional Head is responsible in ensuring that all ALM polices, laws, and regulations are being implemented in the branch and all matters needing assistance are reported to the ALM Compliance Officer in Head Office.

# **b.** Compliance Office

The Compliance office through the AML Compliance Officer primary responsible in the management of the implementation of the MTPP of the bank including its subsidiaries and affiliates. This includes achieving the bank's goals through planning, organizing, leading, and controlling. Compliance office is independent and has direct reporting line to the board of directors or any board-level or approved committee on all matters related to AML and TF compliance and their risk management. AML Compliance Officer is designated to handle the implementation of the MTPP program. He will be the liaison between Bank, the BSP, and the AMLC in matters relating to Bank's AML/CFT compliance. He is assisted by an Assistant AML Compliance Officer in monitoring the implementation of this MTPP program to all branches and other offices.

# Group-wide Money Laundering and Terrorist Financing Prevention

CARD MRI group has established CARD MRI Compliance Committee. The committee was established to oversee the compliance and anti-money laundering requirement and implementation of the entire CARD MRI group. Further, the CARD MRI group has regular coordination meeting of compliance, audit and risk officers to discussed matters that affect the organization as a whole.

# c. Internal Audit

Simultaneous with operations and financial audit, compliance with Anti-Money Laundering Regulations is also being checked by Internal Auditors. The Internal Audit function associated with money laundering and terrorist financing is being conducted by qualified personnel who are independent of the Branch/Unit being audited. Internal Auditors have a direct reporting line to the Audit Committee. Result of audit is also promptly communicated to the Compliance Office for its appropriate corrective action. The Compliance Office regularly submits reports to the Board to inform them of management's action to address deficiencies noted in the audit

# d. Risk Assessment

As part of the Banks' risk-based approach, it has ensured that risk exposure to ML/TF was identified, understand, and assess when dealing with its customers, based on geographical areas of operations and customer, products and services being offered, including delivery channels used to carry out the transactions. The institutional risk assessment shall:

- i. consider all relevant risk factors, including the results of national and sectoral risk assessments;
- ii. adequately document results and findings; and
- iii. be updated periodically or as necessary.

# DATA PRIVACY STATEMENT

# **GENERAL STATEMENT**

CARD SME Bank, Inc. (CARD SME Bank), including its affiliates and subsidiaries and all members of the CARD Mutually Reinforcing Institutions (CARD MRI), values the confidentiality of personal data and committed in maintaining the privacy of its customers. This Data Privacy Statement (**Statement**), details how CARD SME Bank uses and protects personal data for the purpose of obtaining the consent of data subject in accordance with the Republic Act No. 10173, otherwise known as the *Data Privacy Act of 2012*, and its implementing rules and regulations (DPA). This Statement also covers the privacy practices for our customers who apply for and obtain products and services from us, such as, but not limited to, deposits, loans, investments, insurance, remittances, and other products and services that CARD SME Bank may offer from time to time.

# **OUR PRIVACY PRACTICES**

The privacy practices described in this Statement are primarily intended for individuals in the Philippines and are designed to comply with the provisions of the DPA. When accessing our websites and/or availing of our services through our branches, you acknowledge and agree that your information may be collected, processed, and transferred within the Philippines following legal and regulatory standards for data protection that may differ from your current or home jurisdictions.

# WHAT DATA DO WE COLLECT FROM YOU

To provide the client with CARD SME Bank's banking/financial products and services and/ or to implement client-requested transactions, CARD SME Bank shall collect personal information from the client which may include, but are not limited to:

- Name, Age, Date and Place of Birth, Gender, Civil Status, Nationality
- Address and Contact Details (Home/Business)
- Educational Background
- Employment History
- Financial Information (such as income, expenses, balances, investments, tax, insurance, financial and transaction history, etc.)
- Specimen Signature
- Permits, Licenses, and Registrations
- Status of Pending Civil/Criminal Cases (if any)

- Telephone conversation recordings through our Customer Service Representative
- CCTV footage for security purposes
- Religion
- Health/Disability
- Regulatory Numbers (HDMF/SSS/TIN)
- Housewife/Husband Information (Name/Occupation)
- Valid ID & Photos
- Mother's Maiden Name

### HOW WE USE YOUR INFORMATION

CARD SME Bank uses your personal information to provide the services and products that you have availed or intend to avail from CARD SME Bank, including and together with following purposes:

- Opening, maintaining, and/or terminations of accounts; Ease of contacting/ communicating with clients;
- Evaluate, approve, provide, or manage applications, financial products and services, and other transactions that the client has requested:
- Comply with know-your-customer (KYC) information requirements as specified under the Manual of Regulations for Banks and other applicable regulations;
- Conduct of credit and background information checks and verification;
- Evaluate client's eligibility for CARD SME Bank's products and services. such as loan inventory and loan validation;
- Perform risk profile and risk assessment;
- Perform Loan Utilization Check (LUC);
- Provide extensive and quality support to the client;
- For internal purposes, such as administrative, operational, audit, credit, and risk management;
- Provide location-based services such as finding the ATM or branch nearest to you;
- Offering and processing of insurance products for the CARD Mutual Benefit Association
- Comply with legal and regulatory requirements such as submission of data to credit bureaus, credit information companies, the Credit Information Corporation (CIC), CISA, responding to court orders and other instructions and requests from any local or foreign authorities including regulatory, governmental, tax, and law enforcement authorities or other similar authorities; and
- Perform other such activities permitted by law or with your consent.

### WHEN DO WE COLLECT PERSONAL INFORMATION

CARD SME Bank collects personal information through, but not limited to, any of the following:

- 1. Face-to-face and/or telephone conversation with CARD SME Bank Customer Service Representative:
- 2. Accomplishment and/or signing of forms/documents (e.g. loan proposal, New Accounts Form, Insurance Products, Employment application and contracts and Client Information Form);
- 3. Registration through electronic banking channels and services (e.g. mobile banking application-konek2CARD, HCIS); and
- 4. Conducting background and credit investigation and Loan Utilization Check
- 5. Inquiries to the Credit Bureau such as CIC, NFIS, and MIDAS.

### RECIPIENTS OF INFORMATION

We may share your personal information with our subsidiaries, affiliates, and third parties, including members of CARD MRI, for the purposes above and with an obligation of confidentiality. Your personal information may similarly be disclosed to government agencies, supervisory bodies, tax authorities, or courts of competent jurisdictions for purposes of complying with banking regulations, which CARD SME Bank may be subject to such as Republic Act No. 9160 otherwise known as the Anti-Money Laundering Act of 2001 or Republic Act No. 9510 otherwise known as the Credit Information System Act ("CISA"), among others.

If necessary, for the efficient delivery of CARD SME Bank's products and services, we may also outsource processing of your personal information to third-party service providers or CARD MRI, consistent with the terms of this Statement and the provisions of the DPA.

### HOW WE SAFEGUARD PERSONAL INFORMATION

In accordance with the provisions of the DPA, Republic Act No. 1405 otherwise known as the Bank Secrecy Law, Republic Act No. 8791 otherwise known as the General Banking Law of 2000, BSP Circular No. 808, Series of 2013 otherwise known as the Guidelines on Information Technology Risk Management for All Banks and other Supervised Institutions, and BSP Circular No. 982, Series of 2017 otherwise known as the Enhanced Guidelines on Information

Security Management, CARD SME Bank, its employees, agents, and representatives, shall handle personal information with utmost care and adhere to the implemented organizational, physical, and technical security measures to maintain the confidentiality, integrity, security, and availability of all personal information under its custody.

### HOW LONG DO WE KEEP YOUR INFORMATION

Documents containing your personal information will be retained in the records and systems of CARD SME Bank for a period no longer than five years from the date of the termination of your account or of the specific transaction with CARD SME Bank, unless CARD SME Bank is required by law to retain the information for a longer period.

### YOUR RIGHTS AS DATA SUBJECT

CARD SME Bank respects your rights to:

- 1. be informed:
- 2. object to the processing of your personal data;
- 3. have reasonable access to your personal data under the custody of CARD SME Bank:
- 4. require immediate correction of inaccurate or erroneous personal data under the custody of CARD SME Bank;
- 5. suspend, withdraw, or order the blocking, removal or destruction of your personal data from CARD SME Bank's records and/or system; and
- 6. be indemnified in case of violation of your rights as data subject.

You may reach us for any questions, concerns, or requests you may have on your personal data and exercising the above rights.

### **HOW TO CONTACT US**

Should you need to get in touch with us for any data privacy concerns or requests or should you have any questions or clarifications regarding the Statement, CARD SME Bank has adopted a Customer Assistance Management System (CAMS). This is an organized system where customer feedback, inquiries, and complaints are carefully handled and processed. Through this channel, a Customer Service Officer, who serves as the representative of the Data Protection Officer shall initially assist you and raise such concerns to the Compliance Unit of CARD SMF Bank.

You may also visit the Customer Service Desk at any of CARD SME Bank's branches or call the Customer Service Hotlines at the following numbers:

- +6349- 539-5421
- +63939-726-7550
- +63927-429-6574

You may also e-mail us at card.sme@cardmri.com or cardsme.atmoperations@cardmri. com or visit our website www.cardmri.com/cardsme

Alternatively, for any pressing concerns, you may reach our data protection officer at the following contact information:

Email: dpo.cardsme@cardmri.com Telephone Number: (049) 503-2671 or 72

Address: 120 M. Paulino corner Burgos Streets, San Pablo City, Laguna

### CHANGES TO OUR PRIVACY STATEMENT

We may amend or modify the terms of this Statement from time to time to ensure relevance with the relevant laws and regulations applicable to CARD SME Bank. Any relevant modification will be posted on our website and distributed to all CARD SME Bank Branches and Branch Lite Units.



## SENIOR MANAGEMENT PROFILE

NAME	PROFILE
MS. CYNTHIA B. BALDEO President and Chief Operating Officer  Age: 58 Nationality: Filipino	Ms. Baldeo was appointed as President and CEO effective April 30, 2021. She has been a banker for more than 20 years. She is with CARD SME Bank since 2007. She is a graduate of Laguna State Polytechnic College in 1988, finished her MBA from Trinity College of Quezon City in 2004, EMBA from Asian Institute of Management in 2010, and Senior Executive Leadership Program at Harvard Business School, USA in 2021.
MR. JULIUS ADRIAN R. ALIP Executive Vice President Age: 44 Nationality: Filipino	Mr. Alip was appointed as Executive Vice President effective May 16, 2021. Prior to his appointment with CARD SME Bank, he handles CARD Leasing and Finance Corporation, Mga Likha ni Inay and CARD-Business Development Services Foundation as President and CEO. He is a graduate of AB Technical Theater in De la Salle College of Saint Benilde in 1999, finished his Master of Science in International Community, and Public Administration, in New Hampshire University and Harvard University, in 2006 and 2014, respectively.
MS. CHERRY B. BONCAJES Vice President for Operation Age: 46 Nationality: Filipino	Ms. Boncajes has been with microfinance and SME banking operations for more than 17 years. Prior to joining CARD SME Bank, she has been with CARD Bank, Inc. for eight (8) years. She graduated at the University of the Philippines Los Baños Campus with the degree of Bachelor of Science in Forestry in 1998 and finished her Master of Arts in Organizational Development in Southeast Asia Interdisciplinary Development Institute in 2010.
MS. ANITA F. RAPERA Vice President for Operation Age: 54 Nationality: Filipino	Prior to joining CARD SME Bank, Ms. Rapera worked with CARD, Inc. (A Microfinance NGO) from April 1995 to June 2012 and handled microfinance operation as Account Officer, Unit Manager, Area Manager, and Regional Director. She joined CARD SME Bank as a Regional Director from July 2012 to January 2017. After which, she was promoted as AVP for Operation. She finished her Bachelor's degree in Accountancy in Masbate Colleges in 1994 and her Master of Arts in Organizational Development in Southeast Asia Interdisciplinary Development Institute in 2011.
MR. MANOLO C. MARTINEZ Vice President for Product Development/Innovative Solution Age: 54 Nationality: Filipino	Mr. Martinez was formerly a Business Manager of UNIONBANK, Sale Executive of Petron Corporation, and Corporate Sales Manager of BANKARD, Inc. He completed his degree in Bachelor of Science in Business Administration from the University of Sto. Tomas in 1992. He also attended Basic Strategic Management at John Gokongwei School of Management of Ateneo de Manila University in 2018 and completed his Management Executive Education Program in Mastering Design Thinking at Massachusetts Institute of Technology, Sloan School of Management in December 2022.
MS. JEANNIE T. LA ROSA Vice President for Finance and Accounting Age: 44 Nationality: Filipino	Ms. La Rosa has been with CARD MRI for more than Twenty (20) years. Prior to joining CARD SME Bank, she has been with CARD Bank, Inc. Finance and Accounting for almost 12 years. She finished her Bachelor's degree in Commerce major in Banking and Finance from Divine World College of Calapan in 1996, Master of Arts in Organizational Development in Southeast Asia Interdisciplinary Development Institute in 2013, and Management Accountant Program from the Institute of Certified Management Accountants in December 2021.

NAME	PROFILE
MS. FLORENCE C. CASTILLO Assistant Vice President for Operation Age: 44 Nationality: Filipino	Ms. Castillo has been with CARD SME Bank since February 2016. Prior to joining CARD SME Bank, she has been with CARD, Inc. (A Microfinance NGO) Accounting and Finance from August 1997 to June 1998, CARD Bank, Inc., Accounting and Finance from July 1998 to September 2005, and CARD, Inc. Operation from October 2005 to January 2016. She earned her Bachelor's degree in Commerce major in Management from Colegio Dela Milagrosa in 1997 and finished her Master in Productivity and Quality Management at the Development Academy of the Philippines. She also finished Management Development Program at the Asian Institute of Management in 2016 and Leadership and Diversity for Innovation Program at Wharton University of Pennsylvania in 2020.
MR. RODEL T. BOMBASE Assistant Vice President for Operation Age: 44 Nationality: Filipino	Mr. Bombase is a homegrown Officer of CARD. He has been in the field of microfinance for more than sixteen years. Prior to joining CARD SME Bank, he was a Technical Officer, Branch Manager, Area Manager, and Regional Director of CARD, Inc. (A Microfinance NGO). He finished his Bachelor of Science in Agricultural Economics in Camarines Sur State Agricultural College, Master in Productivity and Quality Management at the Development Academy of the Philippines, and completed his Leadership Development Program in John Clements Leadership Institute in January 2023.
MS. LEONIDA GUTIERREZ Assistant Vice President for Operation Age: 47 Nationality: Filipino	Ms. Gutierrez finished her Degree in Economics at San Pablo Colleges in 1995 and Master of Arts in Organizational Development in Southeast Asia Interdisciplinary Development Institute in 2015. She has been with CARD MRI microfinance operations for more than 23 years, of which 11 years is dedicated with CARD SME Bank.
MS. PATRICIA SABALLO Assistant Vice President for Operation Age: 47 Nationality: Filipino	Ms. Saballo finished her Degree in Business Administration major in Microfinance at Saint Francis De Assisi in 2012 and Master in Productivity and Quality Management at Development Academy of the Philippines in 2017. She is working with CARD MRI microfinance operations for more than 20 years and has been with CARD SME Bank for 13 years. She completed her Leadership Development Program in John Clements Leadership Institute in January 2023.
MS. JOY PALOMIQUE Assistant Vice President for SME Lending Operations Age: 45 Nationality: Filipino	Ms. Palomique finished her Bachelor's Degree in Agri Business at Laguna State Polytechnique University in 1998, Master of Arts in Organizational Development in Southeast Asia Interdisciplinary Development Institute in 2012 and Basic Strategic Management at John Gokongwei School of Management of Ateneo de Manila University in 2019. Prior to handling SME lending operations of CARD SME Bank in 2010, she has been working with CARD, Inc. microfinance operations for almost nine years.

NAME	PROFILE
MR. DENNIS DIMACULANGAN Assistant Vice President for Mobile Financial Services Age: 44 Nationality: Filipino	Mr. Dimaculangan finished his BS Accountancy at Polytechnique University of the Philippines in 1998. He is currently taking up his Master of Arts in Organizational Development in Southeast Asia Interdisciplinary Development Institute. He has been with CARD SME Bank for more than 12 years and handles SME Lending Operations and Credit Risk Management.
MR. ALLAN D. DIMAANO Chief Information Officer Age: 48 Nationality: Filipino	Mr. Dimaano has been a banker for almost 19 years. Prior to joining CARD SME Bank, he was a Teller, Unit Manager, Remittance Officer, and Area Manager of CARD Bank, Inc. from 1999 to 2009. He joined CARD SME Bank in 2010 as a Bank Manager and a Senior Program Manager from 2013 to 2016. He finished Marine Engineering from Technological Institute of the Philippines in 1997, earned his Master in Productivity and Quality Management from Development Academy of the Philippines in 2013, and completed his Leadership Development Program in John Clements Leadership Institute in January 2023.
MR. BENEDICT A. AME Chief Compliance Officer Age: 42 Nationality: Filipino	Prior to joining CARD SME Bank, Mr. Ame has been with CARD Bank for more than 10 years, four years in the operation, accounting, and finance and more than six years in the Compliance Unit. He earned his Bachelor's degree in Commerce, major in Management from Quezon Colleges of the North in 2002. He finished his Master in Productivity and Quality Management at Development Academy of Philippines in 2017.
MR. JERRY V. MONTEJO Head of Risk Management Age: 47 Nationality: Filipino	Mr. Montejo has been with CARD SME Bank operations as Loan Officer, Loan Manager, Bank Manager, Account Manager, and Regional Director for more than nine years. Prior to joining CARD SME Bank, he worked with CARD, Inc. (A Microfinance NGO) as an Account Officer and Unit Manager. He earned his degree, Bachelor of Science in Business Administration, major in Management in 2002, finished his Master in Productivity and Quality Management at the Development Academy of the Philippines in 2017, and Management Development Program at the Asian Institute of Management in 2019.
MR. RAYMOND A. UY Deputy Director for Audit  Age: 38 Nationality: Filipino	Mr. Uy started with CARD as an Account Officer prior to becoming and Internal Auditor since 2009. He has been in the field of audit and risk management for more than 10 years. He finished his Bachelor of Science in Account

### List of Major Stockholders of CARD SME Bank, Inc. (with more than 10% Equity Shares)

Name of Stockholder	Nationality	Type of Shares	Percentage of Stockholdings	Voting Status
Center for Agriculture and Rural Development (CARD), Inc. (A Microfinance NGO)	Filipino	Common	36.752%	Voting
CARD Employees Multipurpose Cooperative (EMPC)	Filipino	Common	26.244%	Voting

### DIVIDEND POLICY

The Bank's dividend policy is an integral component of its capital management policy rather than a stand-alone process. Its fundamental and overriding policy is sustainability.

Dividends are declared and paid out of unrestricted retained earnings of the Bank at such intervals as the Board of Directors may determine and in accordance with the provisions of the law and the regulations of the Bangko Sentral ng Pili<mark>pina</mark>s (BSP) and the Securities and Exchange Commission (SEC).

The payment of dividends in the future will depend on the Bank's earnings, cash flow, financial condition, regulatory requirements for capital and other factors. Circumstances that could restrict the payment of cash dividends include, but not limited to, when the Bank undertakes major projects and developments requiring substantial cash expenditures. The Board of Directors may, at any time, modify the Bank's dividend payout ratio depending on the results of operations and future projects and plans of the Bank. The Bank also consider the Bank's internally set limits on Capital Adequacy Ratio, and the Liquidity Ratio before and after dividends declaration.

At the time of dividends declaration, the bank ensures that it is compliance with the requirements on the declaration of dividends under Section 124 of the Manual of Regulation for Bank of the Bangko Sentral ng Pilipinas (BSP), as follows:

- clearing account with the BSP is not overdrawn;
- minimum liquidity, capitalization requirement, and risk-based capital ratios as provided under applicable and existing capital adequacy framework;
- has not committed any unsafe or unsound banking practice and/or major acts or omissions as may be determined by the Bangko Sentral ng Pilipinas; and
- has complied with the provisions of Section 42 (Power to declare dividends) of The Corporation Code of the Philippines (Batas Pambansa Blg. 68), as may be applicable.

## ORIENTATION, SEMINARS, AND EDUCATION FOR BOARD AND SENIOR MANAGEMENT

Board composition and dynamics are critical to bank's operation. Within the framework of positive board culture, the board will leverage their diverse skills set to excellent advantage. With this, Board of Directors training programs help build the skills for driving positive board culture - especially if undertaken as a team.

As the governing body of the Bank, Boards of Directors provide the leadership and accountability that determine the success of the institution. The board recognizes the importance of training and development of individual directors and the board as a whole. It was recognized as an important investment for the bank as it intends to operate at its greatest effectiveness.

All directors of the Bank have attended Corporate Governance Seminar conducted by accredited private institutions prior to, or at least immediately after, assumption of office. All newly elected Board of Directors undergone orientation on their duties and responsibilities as board of directors including the general operating procedures of the Bank. Prior to his election as member of the Board of Directors, candidates were invited to seat as observers in the meeting of the Bank's committee and board of directors to get familiar with the banking operations.

As part of the capacity program of the bank, the board, senior management, officers and staff continuously attend seminars, training and orientations provided by the external and in-house training providers such as BAIPHIL, ABCOMP, CTB, CMDI and the Compliance Unit. Supervisory Assessment Framework (SAFr), Sustainable Finance Framework, Anti-Money Laundering (AML)/ Combating the Terrorist and Proliferation Financing (CTPF) webinar was attended by the board and senior management, Back-to-Basic Training was continuously implemented to address operational lapses of officers and staff at the branch level, a refresher training for Account Officers, Unit Managers and Area Managers, and AMLA, Data Privacy and Compliance Orientation was also conducted to the majority of the bank personnel. The Compliance Unit also attended Anti-Money Laundering & Combating the Financing of Terrorism webinars, Compliance Framework, SAFr, Data Privacy and Related Party Transactions Training were attended.

The Microfinance and Health Protection (MaHP) Program Unit also conducted Mental Health and various illness webinars series through CARD e-Doctor to the bank's officers, staff and to the public to ensure minim<mark>u</mark>m health standards are efficiently implemented in all CARD SMF Bank offices and staffhouses.

### BOARD AND SENIOR MANAGEMENT SELECTION PROCESS

### **Board Selection Process**

To ensure that clients are represented on the policy making body of the Bank, seat/(s) in the board are allotted for the client-board of directors. To ensure, however, that the board passed the required qualifications, selection process is needed.

- 1. The Selection Committee is informed through the Governance Committee of the need to conduct selection/nomination at least one year before the position will be vacated or replaced.
- 2. Invitation will be sent to the clients through the operations staff (from Regional Head to Unit Manager). It must be clear that nomination will directly come from the clients and not as endorsed or selected by the Account Officer.
- 3. Nomination will be forwarded to the HR personnel who then will forward to the Selection Committee.
- 4. Personal interview will be conducted by the Selection Committee at the place where the nominees are residing. Selection committee shall consist of two (2) Board of Directors and an HR.
- 5. Selection Committee prepares reports and conduct deliberation based on the selection criteria as to who shall be the shortlist nominees.

The nomination selection criteria for the committee member/board member are as follows:

- a. Membership record performance (repayment, attendance, and length of membership with CARD)
- b. Business potential to support the family needs as well as other family activities or engagement: on-going business, at least college graduate or have at least five (5) years' experience in business, legality of the business.
- Achievements and development work involvement; in CARD, in family, and in the community.

- d. Personal attributes: self-confidence, communication skills, values and principle in life, and good grooming.
- e. Reputation in the community, family background and how the family is regarded in the community.
- 6. Result of the deliberation shall be submitted to the Governance Committee for review and approval for further endorsement to the Board.
- 7. As part of the process, shortlisted nominees are invited to become board member observer to the board meeting for three (3) consecutive months, one at a time (while first priority nominee attends for three consecutive meetings, record/profile/ background of the next nominee is also evaluated/revalidated prior to her turn to take the place as the next board member observer). Th<mark>is is</mark> to give ample time to further evaluate them and see their fitness to the position.
- 8. The finalist/top selected nominees are then endorsed to the Governance Committee for further endorsement to the board
- 9. The final selected nominees attend the board meeting as a regular observer.
- 10. While her status remains as a regular member observer to the board, she is also invited to join the board committee (usually in the Remittance and Savings Mobilization Committee).
- 11. While attending as regular member observer to the board, she is also given opportunity to share and report based on the center visit she conducted during the month.
- 12. When available position in the board opens, regular member observer to the board is further endorsed to the board for confirmation
- 13. Once confirmed by the board, submission of the profile/bio-data to the BSP is done.
- 14. Selected Board Member is also required to attend the Corporate Governance and Risk Management Seminar.

### Senior Management Selection Process

Senior management is filled from within the ranks prioritizing them for opportunities on growth and career development. This is without prejudice to recruitment outside of the institution, except when certain special qualifications, experience, and training are required for the job. In offering this opportunity, it is the policy of the CARD SME Bank, Inc., to likewise

provide equal chances among all qualified employees across CARD MRI.

### PERFORMANCE ASSESSMENT

### **Board of Directors**

Consistent with the principles of good corporate governance, the corporate governance committee is responsible in ensuring the effectiveness and due observance of the board on the principles and guidelines stated in the Corporate Governance manual. It includes overseeing periodic performance evaluation of the board and its committees including executive management. An annual performance assessment was conducted to measure director's effectiveness and if adequately carrying out their duties as director, and their contribution and performance (e.g. duty of care, duty of loyalty, duty of obedience, management accountability, strategic planning, and policy setting). Committee's performance was also evaluated based on their respective duties and responsibilities.

The result of the evaluation should be forwarded to the committee who will be responsible in deciding whether each director has been adequately carrying out his duties using the criteria stated in the evaluation form. The result of the evaluation shall be the basis of the committee in recommending continuing education of directors and succession plan for the board members and senior officers

### Senior Management

CARD SME Bank, Inc. follows a standard performance evaluation process for all regular employees (Senior Management, Officers, and Staff) annually covering the 12-month period. All employees accomplished the standard Performance Evaluation form in which the result serves as the annual performance report of the employee. Performance evaluation considers both quantitative and qualitative performance of the employee.

A special performance evaluation was also conducted depending on specific needs such as but not limited to promotion, transfer of assignment, or lateral transfer among others. Any personnel action related to the conduct of performance appraisal should be acted on time. It is the responsibility of the management to ensure that report on individual performance is properly documented and submitted to corresponding offices. Performance evaluation was conducted by the immediate supervisor and approved by the next level higher authority. For members of the Senior Management, approval of the performance evaluation report is through the office of the President and CEO. Except for the members of the executive

committee and head of the audit, risk and compliance unit whose performance evaluation approval is through their respective committee chairperson or through the office of the Chairman or Vice-Chairperson for Administration

### REMUNERATION POLICY

### **Board of Directors**

Consistent with the section 29 of the Corporation Code of the Philippines and as provided in the By-Laws of the Bank, Directors shall not receive any compensation, except for reasonable per diems. In which no case shall the total yearly compensation of directors exceed ten percent (10%) of the net income before income tax of the bank during preceding year. Further, only expenses deemed necessary for them to attend the meetings and discharge their official duties shall be allowed for reimbursement.

### Senior Management

CARD SME BANK, INC. has adopted a standardized salary grading system applicable for all level of position with a corresponding rates of pay that are fair and equitable in relation to the job requirements in terms of complexity, responsibility, skills, and qualifications. The Bank maintains a salary and benefits structure competitive with the prevailing rates/ system of similar agencies and organizations compatible with the financial condition and objectives of the institution. This remuneration policies of the bank is duly approved by the Board of Directors. There will be a provision on annual increase and performance assessment measures.

All officers and employees of the Bank are entitled for all regulatory benefits mandated by the law, including other institutional benefits such as but not limited to retirement benefits, life and health insurance, further studies locally and abroad, international exposures, performance bonus, and salary appraisal.

### Retirement, Succession Planning, and Development Program

Elected Directors serve for a period of one (1) year from May to April of the succeeding year and shall continue to serve until their successor is duly appointed. Members of the Board of Directors are not entitled to any retirement benefits. There is no prescribed age limit for

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Directors, provided, they are physically and mentally fit for the position.

As CARD SME Bank, Inc. continues to grow and expand, it is fundamental to ensure readiness of the next generation of leaders. The bank aims to sustain its core values of excellence by ensuring that next-in-line leaders are equipped with adequate knowledge and competence. This is to prepare next level of officers assuming vacancies in senior management positions brought about by expansion, promotion, and retirement, among others. Through the succession program of the bank support by its capacity building program, it ensures that qualified employees are recruited and developed to fill each key role within the bank.

Under this program are as follows:

- 1. Succession Management Program for middle to senior management officers to assume leadership position.
- Master's Degree Program and short-term leadership management course for middle management officers.

The mandatory retirement age for all Bank officers and staff including senior officers is 60 years old.

### CONSUMER PROTECTION PRACTICES

In view of the Bangko Sentral ng Pilipinas (BSP) mandates for Financial Consumer Protection, the Bank has adopted a Consumer Protection Compliance Program to provide better protection of the interest of the consumers. This will assist the bank in achieving the following objectives towards customer's protection.

- 1. Promote fair and equitable financial services practices by setting standards in dealing with customers.
- 2. Increase transparency in order to inform and empower consumers of financial services.
- 3. Provide efficient and effective mechanisms for handling consumer complaints relating to the provision of financial products and services.

### **Consumer Protection Risk Management System**

To ensure that consumer protection risks inherent in the bank's operations are identified, measured, monitored and controlled, the bank adopted a risk management system that is adherence to consumer protection standards and compliance with consumer protection

laws, rules, and regulations.

The Board of Directors have the ultimate duties and responsibilities to ensure full compliance with the consumer protection policies and procedures. The board is responsible for the development and maintenance of a sound Customer Protection and Risk Management System for all products and services life cycle. Board and Senior Management ensure that effectiveness of this system is periodically reviewed including reporting of findings and audit mechanism in place. The Compliance Unit is the designated office to monitor the implementation of this program. Simultaneous with operations and financial audit, Internal Audit Unit likewise ensure that bank's consumer protection practices have been implemented and reviewed.

Continuous education of the Bank's personnel and customers is vital towards maintaining a sound consumer protection compliance program. As such, the bank sees to it that all bank employees and customers shall be given appropriate training on consumer protection.

### 1. Disclosure and Transparency

Recognizing the contribution as well as the rights of customers, the Bank in its policy promotes disclosure and transparency by providing customers with sufficient information to understand the products and services being offered. This information will enable customers to make informed financial decisions by providing them easy access to information such as terms and condition of the products and services being availed of, benefits and its associated risks.

### 2. Protection of customer Information

It is always the Bank's primary responsibility to ensure protection of client information. As such, the Bank ensures that policies and procedures to protect customer information and records are in place. This covers protection against any threat to security or integrity of customer's records and information and unauthorized access or use.

### 3. Fair Treatment

The bank ensure that customer is treated fairly, with honesty and professionally. Fair treatment of the client shall also cover dealing of the bank employee in marketing and delivering products and services.

### Conflict of Interest

Members of the board, management, officers, and employees are committed to adhere to ethical business conduct and shall not enter into business transactions where conflict of interest may arise. As such, the bank ensure that the following are consistently complied into for the protection of the bank and its customer.

- 1. Full disclosure to the customer prior to any transaction that the bank or its staff has an interest in a direct/cross transaction with consumer.
- 2. Should products be marketed are issued by a related company, the bank informed the customer on the limited availability of the products being marketed.
- 3. Basis of the remuneration (e.g. commission, incentives, etc.) of the bank at precontractual stage is disclosed.
- 4. Regular monitoring to promptly identify issues and matters that may be detrimental to the customer is conducted.

### Consumer Assistance Management System (CAMS)

To ensure that clients have accessible way of reaching the management for their queries, clarifications, and complaints on the Bank's products and services, the Bank has implemented the consumer assistance management system. The consumer assistance management system is posted within the bank's premise and website (www.cardmri.com/ cardsmebank) to achieve a good communication system.

- Established a consumer service unit where a responsible officer deals with consumer concerns independently. Personnel handling customer service is equipped with the necessary knowledge and skills in the implementation of customer assistance program of the Bank.
- Several channels have been set up by the bank to ensure that customers are given. option to lodge their concern as follows:
  - 1. Customer Service Officer (CSO) in the branch for walk-in clients;
  - 2. Customer Service Desk
    - Customer Service hotline numbers:
      - +6349-539-5421
      - +63939-726-7550
      - +63927-429-6574
  - 3. Bank email address:

card.sme@cardmri.com or cardsmeatmoperations@cardmri.com or visit our website www.cardmri.com/cardsme

Installation of suggestion box and incidents complaint logbooks in all Branches and Branch-Lite Unit offices.

## POLICIES ON RELATED PARTY TRANSACTIONS

The Policy of CARD SME BANK on related party cover transactions or dealings of the bank with related parties as defined under the Manual of Regulations for Bank (MORB) such as bank's subsidiaries, affiliates, directors, officers, stockholders, and their related interest and other related parties as identified and approved by the board of directors regardless of whether or not the price is charged.

The Bank's Related Party Committee is composed of three (3) Board of Directors, two (2) of whom are Independent Directors that evaluate all material-related party transactions based on the approved threshold to ensure that the terms are no less favorable than the terms generally available to non-related party under the same circumstances and that no resources of the bank are misappropriated or misapplied. In case conflict of interest will arise in a particular transaction, concern committee member shall refrain from evaluating such particular transaction. Independent unit such as Compliance Head or Internal Audit Head sit as non-voting member of the committee.

In addition to prudential limits sets per regulations and on the bank business model amount of loans granted and transactions/exposures to related parties of the bank to related parties shall be subjected to the following internal limit;

Particular	Limits pre Transaction
Individual Aggregate	shall not exceed 15% of the bank's net worth
Total Aggregate RPT	shall not exceed 25% of the bank's net worth

Furthermore, loans granted to DOSRI shall not exceed 15% of the bank's total equity. As of December 31, 2022, eight (8) loan accounts were granted to DOSRI with outstanding balance amounting to PHP 62.247M which is 0.96% of total loan outstanding of the bank as of same period. Details of the related party transactions are presented in the Note 22 of the Audited Financial Statement.





### **Policy Objective**

To cater in social empowerment in Corporate Social Responsibility (CSR) programs for CARD SME Bank, create more opportunities to raise savings mobilization, reduce default rates and measure more positive community impact among clients

### **Policy Statement**

CARD SME Bank shall ensure that the CSR investment shall proactively consider as a business opportunity and strategy to support the Social Performance Management as a whole

For more than a decade, CARD SME Bank assured that the CSR addresses the impact on the lives of its beneficiaries, its relevance in addressing current society concerns, its long-term commitment to continue the program and services, and its effectiveness in inspiring other institutions to resonate the same initiatives.

CARD SME Bank aims to provide holistic social development service to the poor by giving its clients access to health services. CARD SME Bank clients, their children, and deserving students from indigent and poorest communities have also the opportunity to get educational assistance and scholarships. CARD SME Bank also ensures that its clients and their families can get back on their feet through immediate provision of relief goods, stress debriefing, health missions, and immediate claims payment.

CARD SME Bank believes that financial support must be paired with suitable and effective community development services so that poverty eradication can be achieved. CARD SME Bank has been very active in delivering various programs which may assist its clients to support their growing enterprises as well as their other needs in health and education.

### A. SCHOLARSHIP PROGRAM

Believing that education brings about change in the community, CARD SME Bank together with members of CARD MRI offers educational assistance and scholarship through the CARD Scholarship Program (CSP) of CARD MRI. This was launched in 2000 and CSP has been actively and successfully providing a platform for qualified students to have welldeserved opportunities for education

### **B. HEALTH PROTECTION PROGRAM**

CARD SME Bank ensures that health condition of its clients and their families are protected. We found out that most members and their families suffer from common, treatable, and/or preventable illnesses. Thus, the Microfinance and Health Protection Program was conceptualized. Greater availability and access to affordable physician consultation services; affordable, quality prescription drugs to treat the most common diseases; and more information about how to use health care services that are available, including when to seek treatment for themselves and their families are the greatest healthcare needs of these families.

As the end of the COVID-19 pandemic is in sight, CARD SME Bank steadily returns to its regular health programs for CARD staff, clients, their families, and the communities. The Bank encourages health literacy, healthy habits, and the overall well-being of underprivileged communities

### 1. CARD e-Doctor Consultation

The threat posed by COVID-19 propels our Microfinance and Health Protection (MaHP) Program Unit to maximize the use of digital initiatives when it comes to health. We continue to provide free health consultation using Facebook Messenger where our medical health practitioners offer medical support to the communities nationwide. Through this program, CARD SME Bank bridges the gap between people in need and medical health services.

### 2. CARD MediKaalaman

The CARD e-Doctor Facebook Page became a venue for CARD SME Bank to inform and educate the public about many health concerns and issues. We do free health webinars using the CARD e-Doctor FB page to discuss different health topics.

### 3. Health Education

Our MaHP nurses attend center meetings to teach health education and promote healthy lifestyles in our communities.

### 4. Community Clinic

Our partner doctors and CARD nurses conduct free medical and dental check-ups to our clients and their families to different communities. We also do dental extractions to our clients. CARD SME Bank advocates for a healthy family to also improve their quality of living.

We will continue strengthening these primary healthcare needs, scholarship grants, and business support, which we already extended all over the country.

### PRODUCT AND SERVICES

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### **SAVINGS**

### Micro Deposit

- **Pledge** it represents each clients deposits and acts as loan guarantee given that loans are non-collateralized.
- Maagap The Maagap Savings represents deposoit accounts specifically designed for kids.
- Katuparan Savings account with fixed deposit amount and microinsurance coverage based on the desired target savings in each period supported by a signedagreement.
- Regular Savings
- **iSave** A regular savings accounts evidenced by passbook.
- **My A Account** ATM savings account.
- **EarnMore** EarnMore Account represents special savings account (time deposit), which helps the client to secure savings for a better future. Interest rate depends on the amount of deposit and term.

### **Checking Account**

• My BizCheck - It is a deposit account with check book facility. It is also known as current or demand account. Typically, this is used for making business payments.

### **LOANS**

- **Microfinance Loan** This product includes all loans intended for business or enterprises of the microfinance clients such as working capital, purchase of equipment and assets for use in the business, buying raw materials, etc. Clients can borrow up to a maximum of PhP150,000.
- Quick SME Loan It is a loan product designed to help micro and small entrepreneurs
  located in semi-urban and urban areas. The loan aims to give financial support to
  micro and small entrepreneurs who are facing problems in deficiency of working
  capital. QSL loan up to a maximum of PhP300,000 can support micro and small
  enterprises to promote income, production, and employment generation.
- **SME UNLAD Loan** It seeks to assist microfinance clients with good credit performance and showing potential to become regular SME. Maximum loan amount is up to PhP300,000.

• Other Loans - This product intends to assist microfinance members to support the family needs for education, health, and insurance. Maximum loan amount is up to PHP10,000.00.

### SME LOANS

- Express Working Capital These are loans that would be repaid out of operating funds in the normal course of business. Short-term working capital may be used to finance seasonalthe seasonal needs of the comp<mark>an</mark>y. This can be in the form of a term loan or a revolving credit line.
- Express Investment Capital Loan (EIL)- Investment loans are used to finance the acquisition of fixed assets and/or building renovation/ construction and financed by a term loan.
- Agrifinance Loans Loan product for the agri-related business and agribusiness production.
- Consumer Loans Loan Product specific for the need to acquire/ invest on motorcycle, vehicle, house, and lot.
  - Drive Ur Wheels (Car Loan)
  - Bahay Katuparan (Housing Loan)
  - Motorcycle Loan
- Wholesale Lending Loans intended for microfinance retailing, and/or relending to small and medium entrepreneurs.

### OTHER SERVICES

### Remittance

- CARD Sulit Padala
- Cebuana Lhuillier

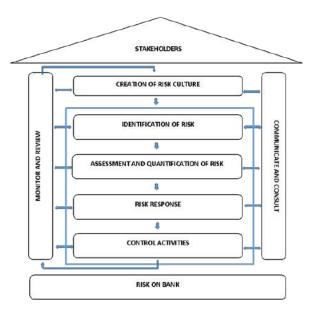
### RISK MANAGEMENT FRAMEWORK



### **OVERALL RISK MANAGEMENT CULTURE AND PHILOSOPHY**

### **RISK MANAGEMENT ADMINISTRATION**

Risk management process is incorporated in the bank management system and all levels of operations/units involved. The respective unit head/supervisors are risk owners and are responsible in identifying risk at their levels through regular monitoring. Risks are better managed if measured consistently, accurately, and to the full extent possible. Developing risk-return consciousness is done to preserve capital and ensure adequate return on capital.



### **DEFINITIONS OF RISK**

- 1. Risk is the possibility of a loss. In all its transactions, a bank faces risks deposits, loans, trading, systems, and people. Risk is the common denominator.
- 2. Risk is an uncertainty of whether expected events or otherwise will have an adverse impact on the bank's capital.
- 3. Risk can be controlled completely by having a good risk management system.

### **OBJECTIVES OF RISK MANAGEMENT**

- 1. Risk management aims to give and to create value to stockholders' investment in a bank.
- 2. Risk management is not only aimed to avoid financial losses to the bank. It is associated with the downside threats and potential losses, but there is also a proactive side to it - to optimize earnings potential. Banks do not only want to mitigate risks, but they are also looking for business opportunities that will give a higher return from their operations.
- 3. Risk management aims to create an internal environment wherein everyone has the awareness in assessing risks for institutional gain in every transaction.

### CARD SME BANK RISK APPETITE STATEMENT (RAS)

The RAS refers to the articulation in written form of the individual and aggregate level and types of risk that a bank is willing to accept, or to avoid, in order to achieve its business objectives and considering its capability to manage risk. It includes qualitative statements as well as quantitative measures expressed relative to earnings, capital, risk measures, liquidity, and other relevant measures as appropriate.

### a. Credit Risk - Significant risk area of CARD SME BANK

- 1. Based on the Manual of Regulations for Banks (MORB), the maximum single borrowing limit is 25%. CARD SME BANK, however, internally sets limit of 23% of the bank's net worth or PhP100 million, whichever is higher.
- 2 Total Loan Portfolio to Total Asset is at least 70%
- 3. Credit exposure to DOSRI (Directors, Officers, Stockholders, and Related Interests): maximum of 5% of Total Loan Portfolio. The BSP's limit is 15% of Total Loan Portfolio
- 4. Exposure limit to each industry or economic sector: not more than 25% of Total Loan Portfolio, maximum of 30% of TLP.

### b. Liquidity Risk

- 1. Minimum Liquidity Ratio (MLR): 22%
- 2. Net Stable funding ratio: 105%

### c. Capital and Earning Risk

- 1. Capital Adequacy Ratio (CAR): 2% above the current industry ratio
- 2. Return on Equity: minimum 15%
- 3. Administrative cost ratio: maximum of 45%

### RISK GOVERNANCE STRUCTURE AND RISK MANAGEMENT PROCESS

### **Board and Senior Management Oversight**

### The Board of Directors (BOD) are responsible for:

- a. Approving strategies and policies.
- b. Understanding the risks.
- c. Ensuring that senior management takes necessary steps to identify, measure, monitor, and control the risks:
- d. Approving organization structure; and
- e. Ensuring that senior management is monitoring the continued effectiveness of the internal control system.
- f. Make the adoption of sustainability principles, including those that address E&S risk areas, institutionalized within the bank by incorporating them into its risk management and corporate governance frameworks, as well as its operations, risk strategy, and risk appetite.

### **RISK OVERSIGHT COMMITTEE**

CARD SME BANK has a founding vision of building a sustainable financial and capacity building institution by providing environmentally compliant and socially responsible Microfinance, Small, and Medium Enterprise (MSME) loans and social development (credit with education, leadership with a heart, innovative community programs) services.

In line with this vision is the Board of Directors and management's concern on "risk management". Other than being compliant to BSP Circular No. 456, as amended by Circular 749 and Circular 969, the creation and approval of Risk Oversight Committee is a vital move of CARD SME BANK Board of Directors. The Bank's success is largely dependent on the ability of its directors and officers in managing risks.

The Risk Oversight Committee is composed of three (3) Board of Directors who are all non-executive directors, two (2) of whom are Independent Directors. Each member of the Committee shall serve for the period of three (3) years or until his/her successor has been appointed by the Board of Directors.

### Duties and responsibilities of the Risk Oversight Committee

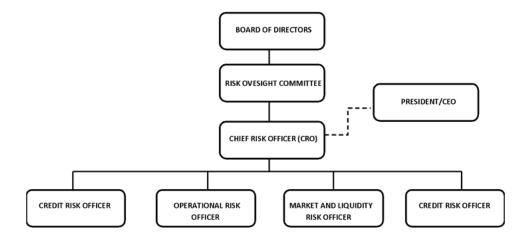
The ROC advises the board of directors on the Bank's overall current and future risk appetite, oversees senior management's adherence to the risk appetite statement, and reports on the state of risk culture of the bank. The ROC shall:

- a. Oversee the risk management framework. The Committee shall oversee the bank's risk management/governance framework and ensure that there is periodic review of the effectiveness of the risk management systems, programs and recovery plans. It shall ensure that corrective actions are promptly implemented to address risk management concerns.
- b. Oversee adherence to risk appetite. The Committee shall ensure that the current and emerging risk exposures are consistent with the bank's strategic direction and overall risk appetite. It shall assess the overall status of adherence to structure, policies, and procedures relating to risk management and control, and performance of management, among others.
- c. Oversee the risk management function and the bank's Risk Management Group. The Committee shall be responsible for the appointment, selection, remuneration, and dismissal of the Chief Risk Officer (CRO). It shall also ensure that the risk management function has adequate resources and effectively overseas the risktaking activities of the bank.

The Risk Committee is provided with adequate resources and has the authority to procure the services of independent technical experts, locally and foreign, in carrying out its mandate.

The Committee, through its Committee Chairperson reports the proposed risk management framework, risk appetite statement with its current risk profiles, together with all information, it's respective updates or amendments, solutions to risk exposures and actual losses, as well as the action taken by the Committee thereon, to the Board for notation, and if required, for approval.

The Chief Risk Officer (CRO) is responsible for overseeing the risk management function and shall support the board of directors in the development of the risk appetite and Risk Appetite Statement (RAS) of CARD SME BANK and for translating the risk appetite into a risk limits structure. The CRO shall likewise propose enhancements to risk management policies, processes, and systems to ensure that the BSFI's risk management capabilities are sufficiently robust and effective to fully support strategic objectives and risk-taking activities.



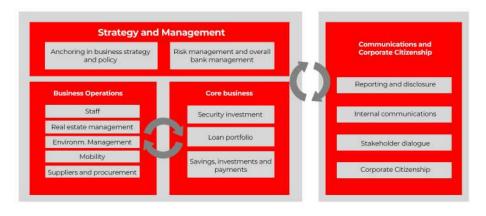




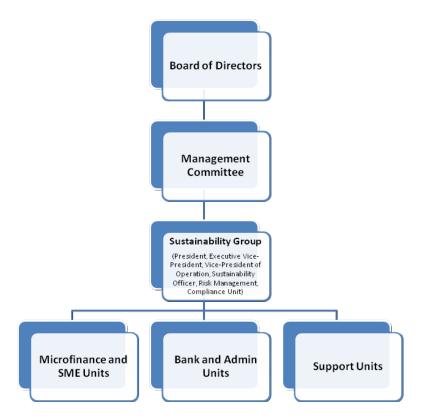
Formerly known as the Rural Bank of Sto. Tomas (Batangas), Inc. or RBST, CARD SME Bank, Inc. opened its doors in San Pablo City, Laguna, in 2011. As a full-fledged thrift bank, it provides products and services such as deposit products, Microfinance, consumer loans, and various business loans for SMEs.

Prior to the effectivity of the Sustainable Finance Framework or the BSP Circular Number 1085, CARD SME Bank has been supporting the unserved and underserved Filipinos through MSME Loans, scholarships, health, and livelihood program across the country towards its mission of poverty eradication. This was further strengthened following the requirements of BSP Circular Number 1085.

### Sustainability ApproachFramework



### **Sustainability Governance Structure**



### **Social Development Initiatives**

- Micro, Small, and Medium Enterprises (MSME) loans amounted to Php6.687B in 2022
- Permanent Filipino employees as of December 31, 2022, are 2,480, 67% of which are female employees.
- Female Clients/Members 775,238 out of 1,174,040 total clients.
- Educational Loans availed by clients: 8,987 amounting to Php43.710M
- Insurance Loans availed by Clients: 185,564 amounting to Php195.802M
- Scholars supported: 2,394; 997 have graduated, and 1,210 are active and supported.

### **Environmental Strategy**

- Implemented waste segregation in offices and branches since August 2022.
- Implemented single-use plastic and bottles in offices since August 2022
- Digital Payments/ Paperless transactions since 2019.
- Utilize Online/Virtual Meetings since 2020.
- Maximize the use of email and electronic platforms (scanned documents) for transmittal and signing to minimize printing and photocopying.
- Used the unified collaboration communities and Google Workspace as the repository of Memoranda and Circulars instead of printing
- · Existing and ongoing partnership with Water.Org and IFC project on Climate Smart Agri
- Agri Loan portfolio: Number of Accounts: 9,938 and Amount: Php195.363M as of
- Exclusion List for Businesses with Potential Environmental Risks
- Inclusion of environmental risks assessment in the SME Lending Program (E&S Checklist) since 2019.
- Mapping of bank branches based on environmental risks using hazardhunter.com

### **Economic Growth Contribution**

- Digital payments and transactions using konek2CARD mobile application since 2019
- Remittance transactions via CARD Sulit Padala since 2018.
- CARD SME Bank's network of 39 branches and 476 units, 11 ATMs, 39 DCMs, and 5,735 konek2CARD agents.



### CARD SME Bank, Inc., A Thrift Bank

Financial Statements
December 31, 2022 and 2021

and

Independent Auditor's Report





SyCip Gorres Velayo & Co. Tel: (632) 8891 0307 6760 Ayala Avenue Fax: (632) 8819 0872 1226 Makati City

ey.com/ph

### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors CARD SME Bank, Inc., A Thrift Bank

### Report on the Audit of the Financial Statements

### Opinion

We have audited the financial statements of CARD SME Bank, Inc., A Thrift Bank (the Bank), which comprise the statements of financial position as at December 31, 2022 and 2021, and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at December 31, 2022 and 2021, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Bank in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.



### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



### Report on the Supplementary Information Required Under Section 174 of the Manual of Regulations for Banks (MORB) and Revenue Regulations No. 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Section 174 of the MORB in Note 26 and Revenue Regulations No. 15-2010 in Note 27 to the financial statements are presented for purposes of filing with the BSP and Bureau of Internal Revenue, respectively, and is not a required part of the basic financial statements. Such information is the responsibility of the management of CARD SME Bank, Inc., A Thrift Bank. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

### Miguel U. Balleton Jr.

Miguel U. Ballelos, Jr.

Partner

CPA Certificate No. 109950

Tax Identification No. 241-031-088

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 109950-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-114-2022, January 20, 2022, valid until January 19, 2025 PTR No. 9369777, January 3, 2023, Makati City

April 28, 2023

# CARD SME BANK, INC., A THRIFT BANK STATEMENTS OF FINANCIAL POSITION

	December 31		
	2022	2021	
ASSETS			
Cash and other cash items (Note 6)	₽93,490,263	₽57,091,793	
Due from Bangko Sentral ng Pilipinas (Note 6)	782,905,676	1,634,133,584	
Due from other banks (Note 6)	93,298,265	113,683,978	
Loans and receivables (Note 7)	6,612,835,856	6,204,448,683	
Financial assets at amortized cost (Note 8)	349,201,288	147,523,532	
Property and equipment (Note 9)	304,174,062	285,032,871	
Investment properties (Note 10)	3,878,425	5,348,046	
Intangible assets (Note 11)	7,415,930	12,079,343	
Retirement asset (Note 20)	106,968,434	82,867,797	
Deferred tax assets (Note 21)	79,632,716	85,060,818	
Other assets (Note 12)	70,601,493	98,751,170	
TOTAL ASSETS	₽8,504,402,408	₽8,726,021,615	
LIABILITIES AND EQUITY			
Liabilities Deposit liabilities (Note 13)			
Liabilities	<del>₽</del> 45,643,262	₽51,590,609	
Liabilities Deposit liabilities (Note 13)	6,025,958,638	6,631,280,978	
Liabilities Deposit liabilities (Note 13) Demand Savings		6,631,280,978 6,682,871,587	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14)	6,025,958,638 6,071,601,900	6,631,280,978 6,682,871,587	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14) Deposit for stock subscription (Note 17)	6,025,958,638 6,071,601,900 44,294,640	6,631,280,978 6,682,871,587 24,216,180	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14) Deposit for stock subscription (Note 17) Income tax payable	6,025,958,638 6,071,601,900 44,294,640 46,495,985	6,631,280,978 6,682,871,587 24,216,180 - 23,497,807	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14) Deposit for stock subscription (Note 17) Income tax payable Accrued interest and other expenses (Note 15)	6,025,958,638 6,071,601,900 44,294,640 46,495,985 75,025,316	6,631,280,978 6,682,871,587 24,216,180 - 23,497,807 79,569,967	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14) Deposit for stock subscription (Note 17) Income tax payable Accrued interest and other expenses (Note 15)	6,025,958,638 6,071,601,900 44,294,640 46,495,985	6,631,280,978 6,682,871,587 24,216,180 - 23,497,807 79,569,967 200,960,252	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14) Deposit for stock subscription (Note 17) Income tax payable Accrued interest and other expenses (Note 15)	6,025,958,638 6,071,601,900 44,294,640 46,495,985 75,025,316	6,631,280,978 6,682,871,587 24,216,180  23,497,807 79,569,967 200,960,252	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14) Deposit for stock subscription (Note 17) Income tax payable Accrued interest and other expenses (Note 15) Other liabilities (Note 15)	6,025,958,638 6,071,601,900 44,294,640 46,495,985 75,025,316 238,857,548	6,631,280,978 6,682,871,587 24,216,180 - 23,497,807 79,569,967	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14) Deposit for stock subscription (Note 17) Income tax payable Accrued interest and other expenses (Note 15) Other liabilities (Note 15)	6,025,958,638 6,071,601,900 44,294,640 46,495,985 75,025,316 238,857,548 6,476,275,389	6,631,280,978 6,682,871,587 24,216,180 - 23,497,807 79,569,967 200,960,252 7,011,115,793	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14) Deposit for stock subscription (Note 17) Income tax payable Accrued interest and other expenses (Note 15) Other liabilities (Note 15)  Equity Common stock (Note 17)	6,025,958,638 6,071,601,900 44,294,640 46,495,985 75,025,316 238,857,548 6,476,275,389	6,631,280,978 6,682,871,587 24,216,180 - 23,497,807 79,569,967 200,960,252 7,011,115,793	
Liabilities Deposit liabilities (Note 13) Demand Savings  Bills payable (Note 14) Deposit for stock subscription (Note 17) Income tax payable Accrued interest and other expenses (Note 15) Other liabilities (Note 15)  Equity Common stock (Note 17) Surplus (Note 7)	6,025,958,638 6,071,601,900 44,294,640 46,495,985 75,025,316 238,857,548 6,476,275,389	6,631,280,978 6,682,871,587 24,216,180 - 23,497,807 79,569,967 200,960,252	
	6,025,958,638 6,071,601,900 44,294,640 46,495,985 75,025,316 238,857,548 6,476,275,389	6,631,280,978 6,682,871,587 24,216,180 - 23,497,807 79,569,967 200,960,252 7,011,115,793 1,432,614,900 280,187,914	

See accompanying Notes to Financial Statements.

# CARD SME BANK, INC., A THRIFT BANK

# STATEMENTS OF INCOME

	Years Ended December 31	
	2022	2021
INTEREST INCOME		
Loans and receivables (Note 7)	D2 500 546 210	₽2,305,079,869
Due from BSP and other banks (Note 6)	₱2,580,546,219 49,523,735	34,317,409
Financial assets at amortized cost (Note 8)		
	13,427,010	3,476,738
Security deposits	609,230	622,580
	2,644,106,194	2,343,496,596
INTEREST EXPENSE		
Deposit liabilities (Note 13)	107,454,682	154,370,708
Bills payable (Note 14)	1,481,181	20,426,218
Lease liabilities (Note 23)	6,834,365	6,675,084
Deade Interities (176te 25)	115,770,228	181,472,010
NET INTEREST INCOME	2,528,335,966	2,162,024,586
OTHER INCOME (LOSS)		
Net gain (loss) on sale of fixed assets and investment properties		
(Notes 9 and 10)	(1,223,968)	1,348,207
Miscellaneous (Note 18)	65,094,355	27,164,096
The end (Time 10)	63,870,387	28,512,303
TOTAL ODED ATING INCOME	, ,	
TOTAL OPERATING INCOME	2,592,206,353	2,190,536,889
OPERATING EXPENSES		
Compensation and fringe benefits (Note 22)	738,182,372	726,629,761
Provision for credit losses (Note 7)	440,601,395	358,139,543
Taxes and licenses	199,449,528	188,423,331
Transportation and travel	158,024,287	124,354,541
Information technology (Note 22)	143,141,850	110,080,295
Depreciation and amortization (Notes 9 and 11)	135,733,580	127,439,895
Stationery and office supplies	99,073,852	105,963,884
Occupancy and equipment-related cost (Notes 22 and 23)	68,804,579	82,159,346
Employee trainings (Note 22)	51,867,479	34,344,327
Power, light and water	44,230,142	41,321,320
Security, messengerial and janitorial	40,301,354	55,799,791
Program monitoring	13,993,392	10,237,219
Professional fees	6,690,123	4,476,993
Representation and entertainment (Note 21)	5,728,684	6,396,394
Miscellaneous (Note 19)	42,064,306	58,835,217
TOTAL OPERATING EXPENSES	2,187,886,923	2,034,601,857
INCOME BEFORE INCOME TAX	404,319,430	155,935,032
PROVISION FOR INCOME TAX (Note 21)	102,361,771	35,357,721
NET INCOME	₽301,957,659	₱120,577,311

# CARD SME BANK, INC., A THRIFT BANK

# STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 3	
	2022	2021
NET INCOME	₽301,957,659	₽120,577,311
OTHER COMPREHENSIVE INCOME (LOSS)		
Other comprehensive income (loss) not recycled to profit or loss		
in subsequent periods:		
Changes in remeasurement gains (losses) on		
retirement plan (Note 20)	27,807,651	(14,393,202)
Income tax effect (Note 21)	(6,951,913)	3,598,302
	20,855,738	(10,794,900)
TOTAL COMPREHENSIVE INCOME	₽322,813,397	₽109,782,411

See accompanying Notes to Financial Statements.

# CARD SME BANK, INC., A THRIFT BANK STATEMENTS OF CHANGES IN EQUITY

	Common stock		Surplus reserves	demeasurement gains on retirement plan	
	(Note 17)	Surplus	(Note 7)	(Note 20)	Total
Balance at January 1, 2022 Issuance through collection of	₽1,432,614,900	₽202,852,977	₽77,334,937	₽2,103,008	₽1,714,905,822
subscriptions receivable (Note 17)	27,907,800	_	_	_	27,907,800
Total comprehensive income for the year	-	301,957,659	-	20,855,738	322,813,397
Cash dividends declared (Note 17)	-	(37,500,000)		-	(37,500,000)
Reclassification of surplus reserves	_	77,334,937	(77,334,937)	_	
Balance at December 31, 2022	₽1,460,522,700	₽544,645,573	₽-	₽22,958,746	₽2,028,127,019
Balance at January 1, 2021	₱1,155,622,800	₽294,900,066	₽77,334,937	₱12,897,908	₽1,540,755,711
Issuance through collection of subscriptions receivable (Note 17)	157,742,500	_	_	_	157,742,500
Total comprehensive income for the year	-	120,577,311	_	(10,794,900)	109,782,411
Stock dividends declared (Note 17)	119,249,600	(119,249,600)	_	-	-
Cash dividends declared (Note 17)		(93,374,800)	_	_	(93,374,800)
Balance at December 31, 2021	₽1,432,614,900	₽202,852,977	₽77,334,937	₽2,103,008	₽1,714,905,822

See accompanying Notes to Financial Statements.

# CARD SME BANK, INC., A THRIFT BANK

# STATEMENTS OF CASH FLOWS

	Years Ended December 31	
	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	₽404,319,430	₽155,935,032
Adjustments for:	,	,,
Provision for credit losses (Note 7)	440,601,395	358,139,543
Depreciation and amortization (Notes 9 and 11)	135,733,580	127,439,895
Net pension expense (Note 20)	17,350,195	15,403,749
Interest expense on lease liabilities (Note 23)	6,834,365	6,675,084
Net loss (gain) on sale fixed and investment properties	-, ,	-,,-
(Notes 9 and 10)	1,223,968	(1,348,207)
Amortization of discount on bills payable (Note 14)	263,820	7,947,592
Changes in operating assets and liabilities:	,	
Decrease (increase) in the amounts of:		
Other assets	28,140,790	16,284,730
Loans and receivables	(848,988,569)	(346,581,041)
Increase (decrease) in the amounts of:		, , , ,
Deposit liabilities	(611, 269, 687)	1,034,528,415
Accrued interest and other expense	(4,544,651)	(7,214,144)
Other liabilities	63,147,821	(11,668,502)
Net cash generated from (used in) operations	(367,187,543)	1,355,542,146
Income taxes paid	(80,878,039)	(27,274,764)
Retirement contributions paid (Note 20)	(13,643,181)	(14,320,969)
Net cash provided by (used in) operating activities	(461,708,763)	1,313,946,413
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of:		
Intangible assets (Note 11)	(223,928)	_
Property and equipment (Note 9)	(44,906,730)	(29,202,723)
Financial assets at amortized cost (Note 8)	(201,677,756)	(96,673,532)
Proceeds from sale of:		
Investment properties (Note 10)	1,460,000	4,869,200
Property and equipment (Note 9)	242,725	1,050,000
Net cash used in investing activities	(245,105,689)	(119,957,055)
CASH FLOWS FROM FINANCING ACTIVITIES		
Collections of subscriptions receivable (Note 17)	27,907,800	157,742,500
Payment of principal portion of lease liabilities (Notes 23 and 24)	(94,339,963)	(80,346,483)
Cash dividends paid (Note 17)	(37,488,536)	(93,374,800)
Settlement of bills payable (Notes 14 and 24)	(24,480,000)	(1,074,640,000)
Net cash used in financing activities	(128,400,699)	(1,090,618,783)

(Forward)

	Years Ended December 31		
	2022	2021	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(₱835,215,151)	₽103,370,575	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR			
Cash and other cash items	57,091,793	48,177,003	
Due from Bangko Sentral ng Pilipinas	1,634,133,584	1,322,053,915	
Due from other banks	113,683,978	331,307,862	
	1,804,909,355	1,701,538,780	
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 6) Cash and other cash items	93,490,263	57,091,793	
Due from Bangko Sentral ng Pilipinas Due from other banks	782,905,676 93,298,265	1,634,133,584 113,683,978	
Due from other bunks	₽969,694,204	₱1,804,909,355	
OPERATIONAL CASH FLOWS FROM INTEREST Interest received	P2 (00 004 790	P2 220 721 579	
	₽2,609,994,780 114,408,386	₱2,329,721,578 188,079,603	
Interest paid	114,408,380	100,079,003	

See accompanying Notes to Financial Statements.

# CARD SME BANK, INC., A THRIFT BANK

# NOTES TO FINANCIAL STATEMENTS

# 1. Corporate Information

CARD SME Bank Inc., A Thrift Bank (the Bank), formerly known as Rural Bank of Sto. Tomas (Batangas), Inc., was incorporated in the Philippines on October 4, 1961. The Bank was granted the authority to operate by the Bangko Sentral ng Pilipinas (BSP) on May 10, 1962 as a Rural Bank with principal office in General Malvar Avenue, Sto. Tomas, Batangas. The Bank was granted by the BSP the authority to operate as a thrift Bank on June 15, 2011. On July 25, 2011, the Bank formally started its operations as a thrift Bank. Currently, its principal place of business is at 120 M. Paulino St., corner Burgos St., San Pablo City, Laguna. The Bank offers a wide range of products and services such as deposit and loan products mainly to the consumer market. As of December 31, 2022, the Bank has 39 branches.

In 2007, the Bank (with existing branches in Sto. Tomas and Lipa City Batangas and Tagaytay City, Cavite) became a member of Center for Agriculture and Rural Development (CARD) - Mutually Reinforcing Institutions (MRI) when CARD, Inc. and CARD Employees Multi-Purpose Cooperative (EMPC) acquired the majority of its voting stock. The rehabilitation court and the BSP approved the sale and transfer of shares of stock on September 5, 2007 and February 7, 2008, respectively. This strategic move supports the graduating microenterprises clients of CARD MRI, by empowering them through continuous access to financial resources and nonfinancial services. CARD MRI's social mission of poverty alleviation has been folded into Bank's operation through its microfinance operation.

On May 20, 2010, the Monetary Board of BSP approved the increase in the authorized capital stock of the Bank from ₱20.00 million to ₱500.00 million and the number of Board of Directors (BOD) from five (5) to nine (9) members. Likewise, on December 9, 2010, the Monetary Board of BSP thru its Resolution No. 1757 approved the conversion of the operation of the Bank from rural Bank category to a regular thrift Bank.

The BSP and Philippine Securities and Exchange Commission (SEC) approved on April 8, 2011 and May 11, 2011, respectively, the Bank's amended Articles of Incorporation (AOI) and new by-laws. The approved amendments to the Bank's AOI follow:

- a. Change of the corporate name from 'Rural Bank of Sto. Tomas (Batangas), Inc.' to 'CARD SME Bank. Inc., A Thrift Bank';
- b. Change of the primary and secondary purposes from that of rural Banking to thrift Banking; and
- c. Change of the principal office address from 'General Malvar Avenue, Sto. Tomas, Batangas' to 'San Pablo City, Laguna'.

The Bank was granted by the BSP the authority to operate as a thrift Bank on June 15, 2011. On July 25, 2011, the Bank formally started its operations as a thrift Bank.

On December 7, 2017, the BSP approved the increase in the authorized capital stock of the Bank from ₱500.00 million to ₱1.00 billion and the change of principal office address from San Pablo City, Laguna to #120 M. Paulino Corner Burgos St. San Pablo City, Laguna. On March 16, 2018, the SEC approved the changes in the AOI.

On February 13, 2020, the BSP approved the increase in the authorized capital stock of the Bank from ₱1.00 billion to ₱1.50 billion. On August 20, 2020, the SEC approved the changes in the AOI. On October 28, 2022, the BSP approved the increase in the authorized capital stock of the Bank from ₱1.50 billion to ₱2 billion. This was submitted to SEC on November 15, 2022 and under examination of December 31, 2022.

As a thrift Bank, the Bank can (1) provide short-term working capital, medium, and long-term financing, to business engaged in agricultural services, industry, and housing; (2) provide diversified financial and allied services for its chosen market and constituents especially for small and medium enterprises, microfinance, and individuals; and (3) carry on activities specified under Section 10 of Republic Act (RA) No. 7906, otherwise known as 'Thrift Banks Act of 1995'.

Based on the provisions of the Revised Corporation Code of the Philippines or RA No. 11232, the Bank has a perpetual existence.

As of December 31, 2022 and 2021, the Bank is 36.75% owned by CARD, Inc.

# 2. Summary Significant Accounting Policies

# Basis of Preparation

The accompanying financial statements have been prepared on a historical cost basis. The financial statements are presented in Philippine peso (P), the Bank's functional currency, and all values are rounded to the nearest peso except when otherwise indicated.

# Statement of Compliance

The financial statements of the Bank have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

# Presentation of Financial Statements

The statements of financial position of the Bank are presented in order of liquidity. An analysis regarding recovery of assets or settlement of liabilities within 12 months after the reporting date (current) and more than 12 months after the reporting date (noncurrent) is presented in Note 16.

Financial assets and financial liabilities are offset, and the net amount is reported in the statement of financial position only when there is a legally enforceable right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. The Bank assesses that it has a currently enforceable right of offset if the right is not contingent on a future event and is legally enforceable in the normal course of business, event of default, and event of insolvency or Bankruptcy of the Bank and all of the counterparties.

Income and expense are not offset in the statement of comprehensive income unless required or permitted by any accounting standard or interpretation and as specifically disclosed in the accounting policies of the Bank. This is not generally the case with master netting agreements, where the related assets and liabilities are presented gross amounts in the statement of financial position.

# Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the following amendments and improvements to PFRSs, Philippine Accounting Standards (PASs), and Philippine Interpretation which became effective beginning on or after January 1, 2022.

# Amendments to Accounting Standards

The adoption of the following amendments and improvements to accounting standards as at January 1, 2022 did not have an impact on the financial statements of the Bank:

Amendments to PFRS 3, Reference to the Conceptual Framework The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The amendments added an exception to the recognition principle of PFRS 3, Business Combinations to avoid the issue of potential 'day 2'gains or losses arising for liabilities and contingent liabilities that would be within the scope of PAS 37, Provisions, Contingent Liabilities and Contingent Assets or Philippine-IFRIC 21, Levies, if incurred separately.

At the same time, the amendments add a new paragraph to PFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

- Amendments to PAS 16, Property, Plant and Equipment: Proceeds before Intended Use The amendments prohibit entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss.
- Amendments to PAS 37, Onerous Contracts Costs of Fulfilling a Contract The amendments specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.
- Annual Improvements to PFRSs 2018-2020 Cycle
  - Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter The amendment permits a subsidiary that elects to apply paragraph D16(a) of PFRS 1 to measure cumulative translation differences using the amounts reported in the parent's consolidated financial statements, based on the parent's date of transition to PFRS, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of PFRS 1.
  - o Amendments to PFRS 9, Financial Instruments, Fees in the '10 percent' test for derecognition of financial liabilities The amendment clarifies the fees that an entity includes when assessing whether the terms of

a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.

o Amendments to PAS 41, Agriculture, Taxation in fair value measurements The amendment removes the requirement in paragraph 22 of PAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of PAS 41.

#### Future Changes in Accounting Standards

Listed below are accounting standards and interpretations issued but not yet effective up to the date of issuance of the Bank's financial statements. The Bank intends to adopt these standards when they become effective. Except as otherwise indicated, the Bank does not expect the adoption of these new and amended standards and interpretations to have significant impact on the financial statements.

Effective beginning on or after January 1, 2023

- Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies
- Amendments to PAS 8, Definition of Accounting Estimates
- Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction

Effective beginning on or after January 1, 2024

- Amendments to PAS 1, Classification of Liabilities as Current or Non-current
- Amendments to PFRS 16, Lease Liability in a Sale and Leaseback

Effective beginning on or after January 1, 2025

PFRS 17. Insurance Contracts

#### Deferred effectivity

Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

# Summary of Significant Accounting Policies

# Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items, amounts due from BSP and other banks that are highly liquid, readily convertible to known amounts of cash, with original maturities of three months or less from dates of placements and that are subject to an insignificant risk of changes in value.

Due from BSP includes statutory reserves required by the BSP, which the Bank considers as cash equivalents wherein drawings can be made to meet cash requirement. The components of cash and cash equivalents are shown in the statement of cash flows. Cash and cash equivalents are carried at amortized cost in the statement of financial position.

# Fair Value Measurement

The Bank measures assets and liabilities at fair value on initial recognition date. Also, fair values of financial instruments measured at amortized cost and investment properties are disclosed in Note 4.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Bank.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

If an asset or a liability measured at fair value has a bid price and ask price, the price within the bid ask spread that is most representative of fair value in the circumstance shall be used to measure fair value regardless of where the input is categorized within the fair value hierarchy.

A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statement are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- · Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities in the absence of a principal market, in the most advantageous market for the asset or liability
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statement at fair value on a recurring basis, the Bank determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. The Bank does not have assets and liabilities carried at fair value as of December 31, 2022 and 2021.

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as disclosed above (Note 4).

# Financial Instruments - Initial Recognition and Subsequent Measurement

# Date of recognition

Regular way purchases and sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market, except for derivatives, are recognized on the settlement date. Settlement date is the date on which the transaction is settled by delivery of the assets that are the subject of the agreement. Settlement date accounting refers to (a) the recognition of an asset on the day it is received by the Bank, and (b) the derecognition of an asset and recognition of any gain or loss on disposal on the day that it is delivered by the Bank.

# 'Day 1' difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Bank recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in the statement of income under 'Miscellaneous' unless it qualifies for recognition as some other type of asset. In cases where the transaction price used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Bank determines the appropriate method of recognizing the 'Day 1' difference amount.

# Classification and Measurement of Financial Assets

As part of its classification process, the Bank assesses the contractual terms of financial assets to identify whether they meet the 'solely payments of principal and interest' (SPPI) test. 'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (e.g., if there are repayments of principal or amortization of the premium or discount).

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Bank applies judgment and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set. In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at fair value through profit or loss (FVTPL).

# Business model assessment

The Bank determines its business model at the level that best reflects how it manages banks of financial assets to achieve its business objective.

The Bank's business model is assessed on an instrument-by-instrument basis and is based on observable factors such as:

- · How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed
- The expected frequency, value and timing of sales are also important aspects of the Bank's assessment

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realized in a way that is different from the Bank's original expectations, the Bank does not change the classification of the remaining financial assets held in that business model but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

# The solely payments of principal and interest (SPPI) test

As a second step of its classification process the Bank assesses the contractual terms of financial assets to identify whether they meet the SPPI test.

'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are repayments of principal or amortization of the premium/discount).

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Bank applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set.

In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at FVTPL.

# Financial assets at amortized cost

Debt financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Bank's business model whose objective is to hold assets in order to collect contractual cash flows: and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt financial assets meeting these criteria are measured initially at fair value plus transaction costs. They are subsequently measured at amortized cost using the effective interest method less any impairment in value, with the interest calculated recognized as 'Interest income' in the statement of income. The Bank classified 'Cash and other cash items (COCI)', 'Due from BSP', 'Due from other banks', 'Loans and receivables', 'Financial assets at amortized cost' and cash collateral deposits and security deposits (included under 'Other assets') as financial assets at amortized cost.

The Bank may irrevocably elect at initial recognition to classify a financial asset that meets the amortized cost criteria above as at FVTPL if that designation eliminates or significantly reduces an accounting mismatch had the debt financial asset been measured at amortized cost. As of December 31, 2022 and 2021, the Bank has not made such designation.

# Financial Instrument - Impairment

ECL represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. ECL allowances are measured at amounts equal to either (i) 12-month ECL or (ii) lifetime ECL for those financial instruments which have experienced a significant increase in credit risk (SICR) since initial recognition. The 12-month ECL is the portion of lifetime ECL that results from default events on a financial instrument that are possible within the 12 months after the

reporting date. Lifetime ECL are credit losses that results from all possible default events over the expected life of a financial instrument.

For non-credit-impaired financial instruments:

- Stage 1 is comprised of all non-impaired financial instruments which have not experienced a SICR since initial recognition. The Bank recognizes a 12-month ECL for Stage 1 financial instruments
- Stage 2 is comprised of all non-impaired financial instruments which have experienced a SICR since initial recognition. A SICR is deemed present in SME loans with 1 day up to 89 days past due but does not demonstrate objective evidence of impairment as of reporting date. The Bank recognizes a lifetime ECL for Stage 2 financial instruments.

For credit-impaired financial instruments:

Financial instruments are classified as Stage 3 when there is objective evidence of impairment as a result of one or more loss events that have occurred after initial recognition with a negative impact on the estimated future cash flows of a loan or a portfolio of loans. The ECL model requires that lifetime ECL be recognized for impaired financial instruments.

The Bank recognizes lifetime ECL on all of its non-impaired financial instruments since the Bank assessed that the expected life of its financial assets does not exceed 12 months. As a result, the Bank considers these instruments under Stage 1, regardless of whether SICR already exists since initial recognition.

The Bank uses internal credit assessment and approvals at various levels to determine the credit risk of exposures at initial recognition. Assessment can be quantitative or qualitative and depends on the materiality of the facility or the complexity of the portfolio to be assessed.

The Bank defines a financial instrument as in default, which is fully aligned with the definition of credit impaired, in all cases when the borrower becomes past due on its contractual payments (day 1) in case of microfinance loans and at least 90 days past due in case of SME loans and other credit exposures. As a part of a qualitative assessment of whether a customer is in default, the Bank also considers a variety of instances that may indicate unlikeliness to pay. When such events occur, the Bank carefully considers whether the event should result in treating the customer as defaulted. An instrument is considered to be no longer in default (i.e., to have cured) when it no longer meets any of the default criteria for a consecutive period of 180 days (i.e. consecutive payments from the borrowers for 180 days).

Expected Credit Loss (ECL) is a function of the Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD), with the timing of the loss also considered, and is estimated by incorporating forward-looking economic information and through the use of experienced credit judgment.

The PD represents the likelihood that a credit exposure will not be repaid and will go into default. EAD represents an estimate of the outstanding amount of credit exposure at the time a default may occur. For off-balance sheet and undrawn amounts, EAD includes an estimate of any further amounts to be drawn at the time of default. LGD is the amount that may not be recovered in the event of default. LGD takes into consideration the amount and quality of any collateral held.

# Write-off

Financial assets are written off either partially or in their entirety when the Bank no longer expects collections or recoveries within a foreseeable future. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to credit loss expense.

#### Restructured receivables

Where possible, the Bank seeks to restructure receivables, which may involve extending the payment arrangements and the agreement of new receivable conditions. Once the terms have been renegotiated, the receivable is no longer considered past due. Management continuously reviews restructured receivables to ensure that all criteria are met and that future payments are likely to occur.

If modifications are considered by the Bank as substantial based on qualitative factors, the loan is derecognized. If a receivable has been renegotiated or modified without this resulting in derecognition, the Bank records a modification gain or loss, to the extent that an impairment loss has not already been recorded, based on the change in cash flows discounted at the loan's original effective interest rate (EIR). Modification gain or loss is recognized in 'Provision for credit losses' in the statement of income. The Bank also assesses whether there has been a SICR by comparing the risk of default at reporting date based on modified terms, and the risk of default at initial recognition date based on original terms. Derecognition decisions and classification between Stages 2 and 3 are determined on a case-by-case basis.

# Modification

In certain circumstances, the Bank modifies the original terms and conditions of a credit exposure to form a new loan agreement or payment schedule. The modifications may include, but are not limited to, change in interest rate and terms, principal amount, maturity date, date and amount of periodic payments and accrual of interest and charges.

When the contractual terms of a financial asset are renegotiated or otherwise modified due to reasons other than impairment (i.e., statutory relief) and the renegotiation or modification does not result in the derecognition of that financial asset, the Bank shall recalculate the gross carrying amount of the financial asset and shall recognize the net modification gain or loss in the statements of income as a deduction in interest.

# Derecognition of Financial Assets and Financial Liabilities

# Financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Bank retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Bank has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained the risks and rewards of the asset but has transferred control over the asset.

Where the Bank has transferred its rights to receive cash flows from an asset or has entered into a "pass-through" arrangement and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control over the asset, the asset is recognized to the extent of the Bank's continuing involvement in the asset. In that case, the Bank also recognizes an associated liability. The transferred asset and associated liability are measured on a basis that reflects the rights and obligations that the Bank has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

The transfer of risks and rewards is evaluated by comparing the Bank's exposure, before and after the transfer, with the variability in the amounts and timing of the net cash flows of the transferred asset. The Bank has retained substantially all the risks and rewards of ownership of a financial asset if its exposure to the variability in the present value of the future net cash flows from the financial asset does not change significantly as a result of the transfer (e.g., because the entity has sold a financial asset subject to an agreement to buy it back at a fixed price or the sole price plus a lender's return). The Bank has transferred substantially all the risks and rewards of ownership of a financial asset if its exposure to such variability is no longer significant in relation to the total variability in the present value of the future net cash flows associated with the financial asset (e.g., because the entity has sold a financial asset subject only to an option to buy it back at its fair value at the time of repurchase or has transferred fully proportionate share of the cash flows from a larger financial asset in an agreement).

Whether the Bank has retained control of the transferred asset depends on the transferee's ability to sell the asset. If the transferee has the practical ability to sell the asset in its entirety to an unrelated third party and is able to exercise that ability unilaterally and without needing to impose additional restrictions on the transfer, the entity has not retained control.

# Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

# Prepayments

Prepayments are expenses paid in advance and recorded as asset before they are utilized. This account consists of prepaid rentals and prepaid expenses under 'Other assets' in the statement of financial position. Prepayments are apportioned over the period covered by the payments and charged to the appropriate accounts in the statements of income when incurred.

# Property and Equipment

The Bank's property and equipment consist of land, building, equipment and right-of-use assets that do not qualify as investment properties.

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if anv.

The initial cost of property and equipment consists of its purchase price, including nonrefundable taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after items of property and equipment have been put into operation, such as repairs and maintenance are normally charged against operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

Depreciation is computed using the straight-line method over the estimated useful lives (EUL) of the respective assets. Leasehold improvements are amortized over lease term and the shorter of the terms of the covering leases and EUL of the improvements.

The range of the EULs of the property and equipment follows:

Building and improvements 3 to 10 years Furniture, fixtures, and equipment 1 to 5 years Transportation equipment 5 to 7 years Leasehold improvements 3 to 5 years or term of the lease, whichever is shorter ROU assets - office space 1.5 to 10 years or term of the lease, whichever is shorter ROU assets - vehicles 1.5 to 2 years or term of the lease. whichever is shorter

The depreciation method and the EULs are reviewed periodically to ensure that the period and the method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation is credited against profit or loss.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of income under 'Net gain or loss on sale of asset' in the period the asset is derecognized.

The carrying values of the property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, an impairment loss is recognized under 'Provision for credit and impairment losses' in the statement of income.

# **Investment Properties**

Investment properties are measured initially at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at fair value of the asset acquired unless the fair value of such an asset cannot be measured in which case the investment property acquired is measured at the carrying amount of asset given up. Foreclosed properties are classified under 'Investment properties' upon either: a) entry of judgment in case of judicial foreclosure, b) execution of sheriff's certificate of sale in case of extra-judicial foreclosure; or c) notarization of the deed of dacion in case of payment in kind (dacion en pago).

The difference between the fair value of the asset acquired and the carrying amount of the asset given up is recognized under 'Other income' in the statement of income.

Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation (for depreciable investment properties) and accumulated impairment losses, if any.

Depreciation on buildings and improvements is calculated on a straight-line basis over the EUL of ten years from the time of acquisition of the depreciable investment properties.

Investment properties are derecognized when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of income in the period of retirement or disposal. Expenditures incurred after the investment properties have been put into operations, such as repairs and maintenance costs, are charged against income in the period in which the costs are incurred.

Transfers are made to investment properties when, and only when, there is a change in use evidenced by cessation of owner-occupation or commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale.

# Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses. Internally generated intangibles, excluding capitalized development costs, are not capitalized and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income in the expense category that is consistent with the function of the intangible assets.

Intangible assets consist of software costs which are amortized on a straight-line basis over three years.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of income when the asset is derecognized.

# Impairment of Nonfinancial Assets

At each reporting date, the Bank assesses whether there is any indication that its nonfinancial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Bank makes a formal estimate of recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs to sell and its value in use (VIU) and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets, in which case the recoverable amount is assessed as part of the cash generating unit (CGU) to which it belongs.

Where the carrying amount of an asset exceeds its recoverable amount, the asset (or CGU) is considered impaired and is written down to its recoverable amount. In assessing VIU, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is charged against operations in the period in which it arises. An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income. After such a reversal, the depreciation and amortization expense are adjusted in future period to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### Retirement Benefits

Defined benefit plan

The Bank operates a defined benefit retirement plan and a hybrid retirement plan which require contribution to be made to a separately administered fund. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets and adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- service cost:
- · net interest on the net defined benefit liability or asset; and
- remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expenses in the statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the statement of income. Retirement expense is presented under 'Compensation and fringe benefits' in the statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in the statement of financial position with a corresponding debit or credit to 'Changes in remeasurement gain (loss) on retirement liabilities' under other comprehensive income (OCI) in the period in which they arise. Remeasurements are not reclassified to the statement of income in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Plan assets are not available to the creditors of the Bank, nor can they be paid directly to the Bank. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

# Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before 12 months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

#### Equity

#### Common stock

Common stock represents the aggregate amount of paid capital stock which is determined using the nominal or par value of shares that have been issued. When the shares are sold at a premium, the difference between the proceeds and par value is credited to 'Capital paid in excess of par value', net of direct costs incurred related to the equity issuance. If 'Capital paid in excess of par value' is not sufficient, the excess is charged against surplus.

Subscribed common stock is recognized at subscribed amount net of subscription receivable. This will be debited upon full payment of the subscription and issuance of the shares of stock. Subscriptions receivable pertains to uncollected portion of subscribed stocks. The subscription receivable is presented as asset when it is expected to be collected within 12 months or contra-equity when it is expected to be collected for more than 12 months.

# Surplus

Surplus represents the accumulated earnings, dividend contributions, prior period adjustments, effect of changes in accounting policy and other capital adjustments.

Own equity instruments which are reacquired (treasury stocks) are recognized at cost and deducted from equity. No gain or loss is recognized in the statement of income on the purchase, sale, issue or cancellation of the Bank's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in 'Capital paid in excess of par value'. Voting rights related to treasury stocks are nullified for the Bank and no dividends are allocated to them. When the stocks are retired, the 'Common stock' account is reduced by its par value and the excess of cost over par value upon retirement is debited to 'Capital paid in excess of par value' at the time the stocks were retired and to surplus for the remaining balance.

#### Dividends

Dividend distributions are at the discretion of the Bank. A dividend distribution to the Bank's shareholders is accounted for as a deduction from retained earnings. A proposed cash or stock dividend is recognized as a liability in the period in which it is approved by the BOD.

# Deposit for Future Stock Subscription

Deposit for future stock subscription (DFS) shall be classified under equity account if all of the following conditions are present as of reporting date:

- the unissued authorized capital stock of the Bank is insufficient to cover the amount of shares indicated in the contract:
- there is BOD approval on the proposed increase in authorized capital stock (for which a deposit was received by the Bank);
- there is stockholders' approval of said proposed increase; and
- the application for the approval of the proposed increase has been filed with the BSP and the SEC.

DFS does not meet the foregoing provisions and is treated as a non-financial liability.

# Other Comprehensive Income

OCI comprises items of income and expenses that are recognized directly in equity. OCI items are either reclassified to profit or loss or directly within equity in subsequent periods.

# Revenue Recognition

Under PFRS 15, Revenue from Contracts with Customers, revenue is recognized upon transfer of services to the customer at an amount that reflects the consideration to which the Bank expects to be entitled in exchange for those services.

The following specific recognition criteria must also be met before the revenue is recognized:

# Gain (loss) on sale of assets - net

Gain or loss from exchange or sale of assets is recognized upon completion of the earning process. For disposal of nonfinancial assets, this will include whether the collectability of the consideration is reasonably assured.

# Loan fees, service fees and penalties

Loan fees are recognized over the term of the credit lines granted to each borrower. Service fees are accrued when earned. Penalties are recognized only upon collection or where there is a reasonable degree of certainty as to their collectability. These items are recognized under 'Miscellaneous income' in the statement of income.

# Revenue outside the scope of PFRS 15

# Interest income

For all financial assets measured at amortized cost, interest income is recorded at EIR, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument including any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses.

Under PFRS 9, when a financial asset becomes credit-impaired, the Bank calculates interest income by applying the EIR to the net amortized cost of the financial asset. If the financial asset cures and is no longer credit-impaired, the Bank reverts to calculating interest income on a gross basis.

# Expense Recognition

Expense is recognized when it is probable that decrease in the future economic benefits related to decrease in an asset or an increase in liability has occurred and that the decrease in economic benefits can be measured reliably. Revenues and expenses that relate to the same transaction or other event are recognized simultaneously.

Expenses encompass losses as well as those expenses that arise in the course of the ordinary activities of the Bank. Expenses are recognized when incurred.

#### Interest expense

Interest expense for all interest-bearing financial liabilities is recognized in 'Interest expense' in the statement of income using the EIR of the financial liabilities to which they relate.

# Taxes and licenses

This includes all other taxes, local and national, including gross receipts taxes (GRT), documentary taxes, real estate taxes, licenses and permit fees that are recognized when incurred.

The Bank determines at contract inception whether a contract is, or contains, a lease by assessing whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### Bank as a lessee

The Bank applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Bank recognizes right-of-use assets representing the right to use the underlying assets and lease liabilities to make lease payments.

#### Right-of-use assets

At the commencement date of the lease (i.e., the date the underlying asset is available for use), the Bank recognizes right-of-use assets measured at cost. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Subsequent to initial recognition, the Bank measures the right-of-use assets at cost less any accumulated depreciation and impairment losses and adjusted for any remeasurement of lease liabilities.

The Bank presents the right-of-use assets in 'Property and equipment' and subjects it to impairment in line with the Bank's policy on impairment of nonfinancial assets.

#### Lease liabilities

At the commencement date of the lease, the Bank recognizes lease liabilities measured at the present value of lease payments to be made over the lease term discounted using the Bank's incremental borrowing rate with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The lease payments include fixed payments, any variable lease payments that depend on an index or a rate, and any amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Bank and payments of penalties for terminating the lease, if the lease term reflects exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognized as expenses in the period in which the event or condition that triggers the payment occurs.

After the commencement date of the lease, the Bank measures the lease liabilities by increasing the carrying amount to reflect interest on the lease liabilities (recorded in 'Interest expense on bills payable and other borrowings'), reducing the carrying amount to reflect the lease payments made, and remeasuring the carrying amount to reflect any reassessment or lease modifications, or to reflect revised in-substance fixed lease payments.

#### Short-term leases and leases of low-value assets

The Bank applies the short-term lease recognition exemption to its leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option, and the leases of low-value assets recognition exemption to its leases of office spaces and other equipment that are considered of low value (i.e., below \$250,000). Lease payments on short-term leases and leases of low-value assets are recognized as expense under 'Occupancy and equipment-related costs' on a straight-line basis over the lease term.

#### Bank as a lessor

For finance leases where the Bank transfers substantially all the risks and rewards incidental to ownership of the leased item, the Bank recognizes a lease receivable in the statement of financial position at an amount equivalent to the net investment (asset cost) in the lease. The Bank includes all income resulting from the receivable in 'Interest income on loans and receivables' in the statement of income.

The residual value of leased assets, which approximates the amount of guaranty deposit paid by the lessee at the inception of the lease, is the estimated proceeds from the sale of the leased asset at the end of the lease term. At the end of the lease term, the residual value of the leased asset is generally applied against the guaranty deposit of the lessee when the lessee decides to buy the leased asset.

In operating leases where the Bank does not transfer substantially all the risks and rewards incidental to ownership of an asset, the Bank recognizes rental income on a straight-line basis over the lease terms. The Bank adds back the initial direct costs incurred in negotiating and arranging an operating lease to the carrying amount of the leased asset and recognizes them as rental income over the lease term on the same basis. The Bank recognizes contingent rents as revenue in the period in which they are earned.

# Income Taxes

Income tax on profit or loss for the year comprises current and deferred taxes. Income tax is determined in accordance with tax laws and is recognized in the statement of income, except to the extent that it relates to items directly recognized in OCI.

# Current tax

Current tax assets and liabilities for the current periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

# Deferred tax

Deferred tax is provided, using the balance sheet method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that future taxable income will be available against which the deductible temporary differences and carryforward benefits of unused excess MCIT over RCIT and unused NOLCO can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax asset to be utilized.

Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Current and deferred taxes relating to items recognized directly in equity are recognized in OCI, and not in the statement of income.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes relate to the same taxable entity and the same taxation authority.

# Provisions and Contingencies

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Bank expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized under 'Interest expense' in the statement of income.

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the financial statements when an inflow of economic benefits is probable.

#### Events After the Reporting Date

Any post-year-end events that provide additional information about the Bank's position at the reporting date (adjusting events) are reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

# 3. Significant Accounting Judgments and Estimates

The preparation of the Bank's financial statements in accordance with PFRS requires the management to make judgments and estimates that affect the reported amounts of assets, liabilities, revenue and expenses and disclosure of contingent assets and contingent liabilities, if any. Future events may occur which will cause the judgments used in arriving at the estimates to change. The effects of any change in estimates are reflected in the financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

# (a) Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recognized or disclosed in the statements of financial position cannot be derived from active markets, these are determined using internal valuation techniques using generally accepted market valuation models.

The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. These judgments may include considerations of liquidity and model inputs such as correlation and volatility for longer dated derivatives.

(b) Determination of the lease term for lease contracts with renewal and termination options The Bank determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Bank has several lease contracts that include extension and termination options. The Bank applies judgment in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Bank reassesses the lease term if there is a significant event or change in circumstances that is within its control that affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization of the leased asset).

#### Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next period, are described below. The Bank based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances beyond the control of the Bank. Such changes are reflected in the assumptions when they occur.

# (a) Expected credit losses on financial assets

The Bank reviews its financial asset sand commitments at each reporting date to determine the amount of expected credit losses to be recognized in the balance sheet and any changes thereto in the statement of income. In particular, judgments and estimates by management are required in determining the following:

- whether a financial asset has had a significant increase in credit risk since initial recognition;
- whether default has taken place and what comprises a default;
- macro-economic factors that are relevant in measuring a financial asset's probability of default as well as the Bank's forecast of these macro-economic factors;
- probability weights applied over a range of possible outcomes; and
- sufficiency and appropriateness of data used, and relationships assumed in building the components of the Bank's expected credit loss models.

The related allowance for credit losses of financial assets is disclosed in Note 7.

#### (b) Recognition of deferred tax assets

The amount of deferred tax assets recognized by the Bank is based on the estimate of future taxable income. Significant management judgment is required to determine the amount of deferred tax asset that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning.

The Bank reviews the carrying amount of deferred tax asset at each reporting date and reduces this to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax asset to be utilized. The recognized and unrecognized deferred tax assets for the Bank are disclosed in Note 21.

# (c) Present value of defined benefit obligation

The cost of defined benefit retirement plan and other post-employment benefits is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, and mortality rates. Due to the complexity of the valuation, the underlying assumptions and long-term nature of these plans, such estimates are subject to significant uncertainty. All assumptions are reviewed at each reporting date.

In determining the appropriate discount rate, management considers the market yields on Philippine government bonds with terms consistent with the expected employee benefit payout at reporting date, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. Future salary increases are based on expected future inflation rates for the specific country. The mortality rate is based on publicly available mortality tables for the specific country and is modified accordingly with estimates of mortality improvements. The present value of the retirement liability and fair value of plan assets are disclosed in Note 20.

# (d) Valuation of other long-term employee benefits

Other long-term employee benefits pertain to the vacation leave credits that can be carried over and monetized by the employees. The valuation of the Bank's accrual for other long-term employee benefits are dependent on certain assumptions used by its internal actuary in calculating such amounts. Those assumptions include, among others, discount and salary rates, future salary increase and average remaining working lives of employees.

As at December 31, 2022 and 2021 the amount of other long-term employee benefits accrued by the Bank is ₱11.66 million and ₱13.29 million, respectively (Note 15).

# (e) Leases - Estimating the incremental borrowing rate

The Bank cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Bank would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The Bank estimates the IBR using observable inputs (by reference to average bank lending rates).

The Bank's lease liabilities amounted to ₱157.45 million and ₱141.73 million as of December 31, 2022 and 2021, respectively (Notes 15 and 23).

# 4. Fair Value Measurement and Fair Value Hierarchy

#### Fair Value Measurement

As of December 31, 2022, and 2021, except as discussed below, the carrying values of the Bank's financial assets and financial liabilities as reflected in the statements of financial position and related notes approximate their fair values.

Inputs used in estimating fair values of financial instruments carried at cost and categorized under Level 3 include risk-free rates and applicable risk premium.

The methods and assumptions used by the Bank in estimating fair values of financial instruments and nonfinancial asset for which fair value is disclosed are as follows:

Cash and other cash items, due from BSP, due from other banks, current portion of receivables and unquoted debt securities, accrued interest receivable, refundable deposits, current portion of deposit liabilities, bills payable and finance lease liabilities, accrued expenses, accrued interest payable, accounts payable and dividends payable.

Fair values of these financial instruments approximate their carrying values in view of the short-term maturities of these instruments.

Noncurrent portion of unquoted debt securities and financial assets at amortized cost Fair values of noncurrent portion of unquoted debt securities and financial assets at amortized cost were determined using the discounted cash flows method.

# Noncurrent portion of refundable deposits

Fair value of noncurrent portion of refundable deposits were determined using the discounted cash flows method.

# Investment properties

Fair values of the Bank's investment properties have been determined based on valuations made by independent external appraiser based on the recent sales of similar properties in the same area as the investment properties and taking into account the economic conditions prevailing at the time the valuations were made, and comparability of similar properties sold with the property being valued.

The Bank uses a hierarchy for determining and disclosing the fair value of its assets and liabilities (Note 2).

The following table summarizes the valuation techniques used and the significant unobservable inputs valuation used by the Bank:

	Valuation Techniques	Significant Unobservable inputs
Investment Property - Land	Market Data Approach	Location, size, shape,
		utility/neighborhood, improvements
		and time element
Investment Property – Building	Modified Quantity Survey Approach	Depreciated replacement cost
Noncurrent portion of unquoted	Discounted cash flows	Interpolated Philippine zero rates
debt securities and financial	method	ranging from 3.79% to 6.68% and
assets at amortized cost		from 1.01% to 4.64% in 2022 and
		2021, respectively.
Noncurrent portion of	Discounted cash flows	Incremental borrowing rates ranging
refundable deposits	method	from 3.72% to 5.96% and from 3.55%
		to 4.25% in 2022 and 2021,
		respectively.

Description of the valuation techniques, inputs and assumptions used to value the Bank's investment properties are as follows:

Valuation Techniques, Inputs and Assumptions	Description
Market Data Approach	A process of comparing the subject property being appraised to
	similar comparable properties recently sold or being offered for sale.
Modified Quantity	A method wherein each building component is priced based
Survey Approach	on the current cost of materials and labor and indirect costs
• • • •	such as contractor's profits, overhead, taxes, fees and other related
	expenses are then added in lump sum

# Fair Value Hierarchy

The following table summarizes the carrying values and the fair values by level of the fair value hierarchy of the Bank's assets and liabilities that are carried at fair value or for which fair values is disclosed as at December 31, 2022 and 2021:

			202	2	
	Carrying Value	Level 1	Level 2	Level 3	Total Fair Value
Assets and liabilities for which fair values are disclosed*:					
Financial assets					
Loans and receivables					
SME (Small and medium-sized					
enterprises) loans	₽972,034,157	₽-	₽-	₽769,569,954	₽769,569,954
Unquoted debt securities	121,258,561	_	_	98,781,658	98,781,658
Financial assets at amortized cost	349,201,288	_	_	338,754,216	338,754,216
Other asset - refundable deposits	19,908,037	_	_	16,332,066	16,332,066
Nonfinancial asset					
Investment properties	3,878,425	=	_	17,412,000	17,412,000
Financial liabilities					
Deposit liabilities	1,075,519,845	_	_	1,070,465,867	1,070,465,867
Accrued vacation leave credits  *Pertains to noncurrent assets and liabilities	11,658,905	-	-	11,658,905	11,658,905

	2021				
	Carrying				Total Fair
	Value	Level 1	Level 2	Level 3	Value
Assets and liabilities for which fair					
values are disclosed*:					
Financial assets					
Loans and receivables					
SME (Small and medium-sized					
enterprises) loans	₽802,531,029	₽-	₽-	₽737,227,714	₽737,227,714
Unquoted debt securities	96,736,871	-	_	83,983,082	83,983,082
Financial assets at amortized cost	147,523,532	_	_	148,844,571	148,844,571
Other asset - refundable deposits	15,721,995	_	_	11,965,586	11,965,586
Nonfinancial asset					
Investment properties	5,348,046	-	-	11,274,900	11,274,900
Financial liabilities					
Deposit liabilities	1,596,149,907	_	_	1,586,409,931	1,586,409,931
Bills payable	24,216,180	-	_	25,313,898	25,313,898
Accrued vacation leave credits	13,294,515	_	_	13,294,515	13,294,515
*Pertains to noncurrent assets and liabilities					

As of December 31, 2022 and 2021, the Bank has no financial instruments carried at fair value.

There were no transfers between Level 1 and Level 2 fair value measurements and no transfers into and out of Level 3 fair value measurements in 2022 and 2021.

# 5. Financial and Operational Risk Management Policies and Procedures

# Financial Risk Management Policies and Procedures

In the course of the business cycle, the Bank has exposure to the following risks from its use of financial instruments: (a) credit risk; (b) market risk; and (c) liquidity risk.

The Bank adheres to the proactive and prudent approach of managing the business that recognizes and manages risks to continuously provide quality financial services to clients and to protect shareholders' value.

Risk management process involves setting of revenue goals, definition of risk philosophy and creating risk culture, determining opportunities that would create risk in the future, identifying and assessing the risk, evaluating and defining risk tolerance, taking actions to mitigate and control the risks through defined roles and responsibilities, close monitoring of the scenarios, reporting of risk taking performance, revalidation of risk methodologies and adjustment of the systems and policies necessary to effectively minimize risk level.

The BOD through its Credit Risk Management Committee (CRMC) is responsible for the development and oversight of the Bank's risk management program, identification and evaluation of risk exposures, monitoring the Bank's implementation of risk management policies and procedures, and for reviewing and evaluating the adequacy of risk management framework in relation to the risks faced by the Bank. The CRMC regularly reports to the BOD the results of reviews of actual implementation of risk management policies. Risk management of the Bank is strengthened in conjunction with Audit Committee (AC) and Internal Audit (IA) functions. IA undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the AC.

# Credit risk

Credit risk is the risk of financial loss to the Bank if the counterparty to a financial instrument fails to meet its contractual obligations. The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations, and by monitoring exposures in relation to such limits.

# Management of credit risk

Credit risk is being managed by instilling credit discipline both among the Bank's staff and the borrowers. The Bank's staff performs in-depth credit evaluation and close monitoring of accounts throughout the borrowing period; hence, on-time service delivery motivates the borrowers to fulfill their financial obligation to the highest standards. Borrowers are well-oriented on the credit repayment design they undertake.

For microfinance loans, loan portfolio is diversified in different economic activities or projects. There is geographical diversification to spread the risk brought about by natural calamities. Proper target market selection, rigorous character and background investigation, members' or borrowers' education or training on credit discipline in microfinance and validation of utilization of loan proceeds are applied. Intensive monitoring of all branches is conducted by the Area Manager (AM), Regional Director (RD) and Executive Vice President (EVP). Staff skills and competencies are regularly updated. Strategies are identified to manage competitors. Development of new client or market-oriented loan or deposit products and enhancement of product design systems and procedures, monitoring of members without loans and motivating qualified members to borrow are regularly done. Cost-cutting measures were planted to achieve improved profitability. Financial ratios and evaluation of compliance with BSP standards are regularly monitored.

Furthermore, the Bank has a preventive delinquency management approach through proper and strict credit delivery, monitoring and collection. Close monitoring through conduct of weekly center meetings is being implemented allowing the early determination of early warning signals on each borrower-member. A daily monitoring on the number of defaulted members and intensive follow-up areas are strictly being implemented. Various remedial measures are likewise being implemented to allow rehabilitation of defaulted borrowers. Defaulted borrowers which failed to cooperate despite remedial efforts done are referred to the Bank's legal counsel for collection or filing of appropriate legal action.

In general, borrowers are also perpetual savers. Consequently, their Pledge Savings accounts are pledged and serve as guarantee to their loans, which increase their borrowing capacity. Each business unit has a Unit Manager who reports on all credit-related matters to the local management consisting of the AM, RD, and EVP.

Each business unit is responsible for the quality and performance of its credit portfolio and for monitoring and controlling all credit risks in its portfolio. Regular audits of business units and credit processes are undertaken by Internal Auditors.

All past due or impaired accounts are reported on a daily, weekly, and monthly basis to the BOD. Consistent monitoring for this group of accounts is established by competent and diligent staff to maximize recovery. Incentives have been established and subjected to review and assessment periodically. These are given to staff to recover from the accounts and to fully instill credit discipline to borrowers. Restructuring of loan payments are done after full compliance of approved policies and procedures. Writing-off bad accounts is approved by the BOD and reported to the BSP in compliance with the Manual of Regulations for Banks.

# Modification

In certain circumstances, the Bank modifies the original terms and conditions of a credit exposure to form a new loan agreement or payment schedule. The modifications can be given depending on the borrower's or counterparty's current or expected financial difficulty. The modifications may include, but are not limited to, change in interest rate and terms, principal amount, maturity date, date and amount of periodic payments and accrual of interest and charges.

On March 24, 2020, Republic Act No. 11469 or the "Bayanihan to Heal as One Act" (Bayanihan 1) was enacted declaring a state of national emergency over the entire country to control the spread of the Coronavirus Disease 2019 (COVID-19). Among the provisions of Bayanihan 1 is the implementation of a 30-day grace period for all loans with principal and/or interest falling due within the period of the Enhanced Community Quarantine without incurring interest on interest, on penalties, fees and other charges. Further, on September 11, 2020, Republic Act No. 11494 or the "Bayanihan to Recover as One Act" (Bayanihan 2) was enacted and part of the provisions of the Bayanihan 2 is the implementation of a one-time 60-day grace period to be granted for the payment of all existing, current and outstanding loans falling due, or any part thereof, on or before December 31, 2020, without incurring interest on interest, penalties, fees and other charges, thereby extending the maturity of said loans. In addition, Bayanihan 2 allows loans to be settled on a staggered basis without interest on interests, penalties, fees or other charges until December 31, 2020 or as may be agreed upon by both parties.

The impact of loan modifications as a result of the Bayanihan 1 and Bayanihan 2 Acts amounted to a loss of \$140.92 million. In 2021, the Bank recouped as a subsequent accretion of the modified loans amounting to \$10.29 million as an addition to interest income. The remaining unamortized amount of interest income amounted to nil and \$2.65 million as of December 31, 2022 and 2021, respectively.

# Maximum exposure to credit risk

The tables below provide the analysis of the maximum exposure to credit risk of the Bank's financial instruments, excluding those where the carrying values as reflected in the statements of financial position and related notes already represent the financial instrument's maximum exposure to credit risk, before and after taking into account collateral held or other credit enhancements.

	2022			
· <del>-</del>				
	Maximum	Collateral	Collateral	Net
	Exposure to	and Credit	or Credit	Exposure to
	Credit Risk*	Enhancements	Enhancements	Credit Risk
Loans and receivables:				
Microfinance loans	₽5,595,636,592	₱1,210,866,308	₱1,185,503,426	₽4,410,133,167
SME loans	1,271,757,875	1,112,868,922	367,658,176	904,099,700
	₽6,867,394,467	₽2,323,735,230	₽1,553,161,602	₽5,314,232,867

\*Includes accrued interest receivable and net of unearned discount and allowance for credit losses.

	2021					
•		Fair Value of Financial Effect of				
	Maximum	Collateral	Collateral	Net		
	Exposure to	and Credit	or Credit	Exposure to		
	Credit Risk*	Enhancements	Enhancements	Credit Risk		
Loans and receivables:						
Microfinance loans	₱4,958,699,162	₱1,257,345,847	₽1,225,323,528	₽3,733,375,634		
SME loans	1,112,870,990	322,469,085	196,435,886	916,435,104		
	₽6,071,570,152	₱1,579,814,932	₽1,421,759,414	₽4,649,810,738		

<sup>\*</sup>Includes accrued interest receivable and net of unearned discount and allowance for credit losses.

Credit enhancement for microfinance loans pertains to deposit hold-out from center fund savings equivalent to 15.00% of the loaned amount of the member as of December 31, 2022 and 2021. For SME loans, collateral includes real and chattel mortgages while credit enhancement consists of deposit hold-out equivalent to 10.00% of the loaned amount or the related actual savings account balance in excess of the minimum maintaining balance, whichever is lower.

As of December 31, 2022 and 2021, the Bank has no financial assets with rights to offset in accordance with Amendments to PAS 32, Financial Instruments-Offsetting Financial Assets and Financial Liabilities. There are also no financial instruments that are subject to an enforceable master netting arrangements or similar agreements which require disclosure in the financial statements in accordance with PFRS.

Additionally, the tables below show the distribution of maximum credit exposure by industry sector of the Bank as of December 31, 2022 and 2021:

			2022		
	Due from		Financial assets		
	BSP and	Loans and	at amortized	Refundable	
	other banks	receivables	cost	deposits*	Total
Wholesale trade and retail trade repair of					
motor vehicles, motorcycles, and					
personal and household goods	₽-	₽4,044,383,925	₽-	₽-	₽4,044,383,925
Government	782,905,676	_	_	_	782,905,676
Financial intermediation	93,298,265	3,856,532	349,201,288	_	446,356,085
Real estate, renting and business activities	· · · -	11,330,504		19,908,037	31,238,541
Restaurant and hotels	_	587,186,497	_	· · · -	587,186,497
Agriculture	_	581,493,385	_	_	581,493,385
Manufacturing	_	346,936,524	_	_	346,936,524
Transport, storage, and communication	_	67,510,787	_	_	67,510,787
Education	_	48,376,377	_	_	48,376,377
Construction Private households with	_	458,857,345	_	_	458,857,345
employed persons		,,-			, ,-
Health and social work Construction	_	129,027,070	_	_	129,027,070
Water and electricity	_	2,841,310	_	_	2,841,310
Other community, social, and personal		/- /- ·			,- ,
service activities Other community,					
social, and personal service activities	_	736,565,793	_	_	- 736,565,793
•	876,203,941	7,018,366,049	349,201,288	19,908,037	8,263,679,315
Allowance for credit losses		(398,931,015)	/,		(398,931,015)
Unearned interest and discount	_	(6,599,178)	_	_	(6,599,178)
Total	₽876,203,941	₽6,612,835,856	₽349,201,288	₽19,908,037	7,858,149,122
*Included under 'Other assets' (Note 12)	,=,.	.,. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,	. ,,	,,,.

\*Included under 'Other assets' (Note 12)

			2021		
•	Due from		Financial assets		
	BSP and	Loans and	at amortized	Refundable	
	other banks	receivables	cost	deposits*	Total
Wholesale trade and retail trade repair of					
motor vehicles, motorcycles, and					
personal and household goods	₽-	₽3,227,158,328	₽-	₽	₽3,227,158,328
Government	1,634,133,584	_	_	_	1,634,133,584
Financial intermediation	113,683,978	499,113,787	147,523,532	-	760,321,297
Real estate, renting and business activities	-	563,141,958	-	15,721,995	578,863,953
Restaurant and hotels	-	573,326,084	-	-	573,326,084
Agriculture	_	671,789,271	_	_	671,789,271
Fishery and forestry	-	124,399,953	-	-	124,399,953
Manufacturing	-	124,230,707	-	-	124,230,707
Transport, storage, and communication	-	65,855,263	-	-	65,855,263
Education	-	35,641,263	-	-	35,641,263
Private households with employed persons	-	23,082,938	-	-	23,082,938
Construction	-	7,525,871	-	-	7,525,871
Health and social work	-	7,015,160	-	-	7,015,160

(Forward)

			2021		
	Due from		Financial assets		
	BSP and	Loans and	at amortized	Refundable	
	other banks	receivables	cost	deposits*	Total
Mining and quarrying	₽_	₽119,495	₽-	₽_	₽119,495
Other community, social, and personal					
service activities	_	674,785,416	_	_	674,785,416
	1,747,817,562	6,597,185,494	147,523,532	15,721,995	8,508,248,583
Allowance for credit losses	_	(386,447,401)	-	-	(386,447,401)
Unearned interest and discount	_	(6,289,410)	_	_	(6,289,410)
Total	₽1,747,817,562	₽6,204,448,683	₽147,523,532	₽15,721,995	₽8,115,511,772

<sup>\*</sup>Included under 'Other assets' (Note 12)

# Credit quality per class of financial assets

In compliance with BSP Circular No. 855, the Bank is developing and continually reviews and calibrates its internal risk rating system for credit exposures aimed at uniformly assessing its credit portfolio in terms of risk profile. Where appropriate, it obtains security and limit the duration of exposures to maintain and even further enhance the quality of the Bank's credit exposures.

The credit quality of financial assets is monitored and managed using internal ratings.

For SME Loan exposures, the credit quality is generally monitored using its internal borrower risk ratings system. It is the Bank's policy to maintain accurate and consistent risk ratings across the credit portfolio. This facilitates management to focus on major potential risk and the comparison of credit exposures across all lines of business, demographics, and products. The rating system is supported by a variety of financial analytics, combined with assessment qualitative factors such as of management and market information to provide the main inputs for the measurement of credit or counterparty risk. All PD ratings are tailored with various categories and are derived in accordance with the Bank's rating policy. The attributable risk ratings are assessed and updated every time client will avail loans.

The Bank uses PD Ratings to classify the credit quality of its receivable's portfolio. This is currently undergoing upgrade to enhance credit evaluation parameters across different market segments and achieve a more sound and robust credit risk assessment. The description of the loan grades used by the Bank for SME loan receivable from customers are as follows:

#### SME Loans Receivable

The Bank has five (5) SME Loan types, differentiated according to the purpose of loans. All loan types produce a 6-grade scale with each grade having a corresponding probability of default (PD).

# High Grade (PD Rating of 0 to 1)

Accounts in this category have a low probability of defaulting on their obligations over the next 12 months. A comfortable degree of stability and diversity can be found in these borrowers.

#### Medium Grade (PD Rating of 2 to 3)

The probability of default (PD) of accounts in this category is slightly higher than high grade borrowers. Accounts whose financial ratios exhibit an amount of buffer though somewhat limited. These accounts can withstand minor economic weaknesses but may suffer if conditions deteriorate in a significant way and therefore, default risk is present under such adverse conditions. Repayment ability is more or less assured if economic and industry conditions remain stable.

#### Low Grade (PD Rating of 4 to 5)

Accounts for which default risk are very much present and those that have defaulted already are included in this category.

It is the Bank's policy to dispose repossessed properties in an orderly transaction. The proceeds are used to reduce or repay the outstanding claims. In general, the Bank does not occupy repossessed properties for business use. The Bank has a program of disposal of its investment properties to reduce the nonperforming assets in its books. Investment properties may be disposed through redemption, negotiated sale or lease purchase.

For Microfinance Loan and Other Loan exposures, the credit rating for this type is still being developed, however continuous and extensive monitoring of past-due is being practiced by the management to ensure that past due rate will not exceed the 3.00% minimum threshold. However, PD ratings are already tailored depending on the days past due of Microfinance loan.

The description of the loan grades used by the Bank for microfinance loan receivable from customers are as follows:

# Microfinance Loan and Other Loan Receivables

The Bank has variety of Microfinance and Other Loan types, differentiated according to the purpose of loans. All loan types produce a 6-grade scale with each grade having a corresponding probability of default (PD). However, since Microfinance loan and Other loan are observing day 1 past due, only two grades are being assigned for this loan group.

# High Grade (PD Rating of 0)

Accounts in this category have a low probability of defaulting on their obligations over the next 12 months. A comfortable degree of stability and diversity can be found in these borrowers.

# Low Grade (PD Rating of 1 to 5)

Accounts for which default risk are very much present and those that have defaulted already are included in this category.

Loans and receivables rated as high and standard grades refer to those accounts that do not have greater than normal risk or have potential weaknesses only.

The following tables illustrate the Bank's credit exposures as at December 31, 2022 and 2021:

	2022					
		ECL Staging				
Microfinance Loans	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total		
Neither past due nor impaired						
High grade	₽_	₽_	₽-	₽-		
Standard grade	5,231,260,246	_	_	5,231,260,246		
Past due but not impaired		_	_	-		
Past due and impaired	_	_	203,278,242	203,278,242		
	₽5,231,260,246	₽_	₽203,278,242	₽5,434,538,488		

		202	1			
		ECL Staging				
	Stage 1	Stage 2	Stage 3			
Microfinance Loans	12-month ECL	Lifetime ECL	Lifetime ECL	Total		
Neither past due nor impaired						
High grade	₽_	₽_	₽_	₽_		
Standard grade	4,447,124,348	-	_	4,447,124,348		
Past due but not impaired	=	-	_	-		
Past due and impaired	=	-	648,367,466	648,367,466		
	₽4,447,124,348	₽_	₽648,367,466	₽5,095,491,814		

	2022					
		ECL Staging				
	Stage 1	Stage 2	Stage 3			
SME Loans	12-month ECL	Lifetime ECL	Lifetime ECL	Total		
Neither past due nor impaired						
High grade	₽_	₽_	₽_	₽_		
Standard grade	1,119,499,274	-	-	1,119,499,274		
Past due but not impaired	-	11,690,531	_	11,690,531		
Past due and impaired	-	-	121,718,492	121,718,492		
•	₽1,119,499,274	₽11,690,531	₽121,718,492	₽1,252,908,297		
		202	1			
		ECL Staging				
	Stage 1	Stage 2	Stage 3			
SME Loans	12-month ECL	Lifetime ECL	Lifetime ECL	Total		
Neither past due nor impaired						
High grade	₽_	₽-	₽-	₽_		
Standard grade	1,075,643,345	-	_	1,075,643,345		
Past due but not impaired		15,421,271	_	15,421,271		
Past due and impaired	_		122,358,525	122,358,525		
	₽1,075,643,345	₱15,421,271	₽122,358,525	₽1,213,423,141		

The tables below show the credit quality per class of financial assets (gross of allowance for credit losses and unearned interest income) as of December 31, 2022 and 2021:

	December 31, 2022				
_	Stage 1	Stage 2	Stage 3	Total	
Due from BSP (Note 6)	₽782,905,676	₽-	₽-	₽782,905,676	
Due from other banks (Note 6)	93,298,265	_	_	93,298,265	
Loans and receivables (Note 7):					
Loans and discounts:					
Microfinance	5,231,260,246	_	203,278,242	5,434,538,488	
SME	1,119,499,274	11,690,531	121,718,492	1,252,908,297	
Unquoted debt securities	125,060,074	_	-	125,060,074	
Other receivables:					
Accrued interest receivable	185,025,274	_	_	185,025,274	
Accounts receivable	18,738,652	_	-	18,738,652	
Sales contract receivable	2,095,265	_	_	2,095,265	
Financial assets at amortized cost (Note 8)	349,201,288	_	_	349,201,288	
Other assets - refundable deposits (Note 12)	19,908,038	_	_	19,908,038	
	₽7,926,992,052	₽11,690,531	₽324,996,734	₽8,263,679,317	

	December 31, 2021				
_	Stage 1	Stage 2	Stage 3	Total	
Due from BSP (Note 6)	₽1,634,133,584	₽_	₽-	₽1,634,133,584	
Due from other banks (Note 6)	113,683,978	-	-	113,683,978	
Loans and receivables:					
Loans and discounts:					
Microfinance	4,447,124,347	-	648,367,467	5,095,491,814	
SME	1,085,952,111	5,047,527	122,423,503	1,213,423,141	
Unquoted debt securities	128,555,491	_		128,555,491	
Other receivables:					
Accrued interest receivable	150,913,860	-	-	150,913,860	
Accounts receivable	6,705,923	-	-	6,705,923	
Sales contract receivable	2,095,265	-	_	2,095,265	
Financial assets at amortized cost (Note 8)	147,523,532	-	-	147,523,532	
Other assets - refundable deposits (Note 12)	15,721,995	_	_	15,721,995	
	₽7,732,410,086	₽5,047,527	₽770,790,970	₽8,508,248,583	

Liquidity risk is generally defined as the current and prospective risk to earnings or capital arising from the Bank's inability to meet its obligations when they come due without incurring unacceptable losses or costs.

The Asset-Liability Management Committee is responsible in formulating the Bank's liquidity risk management policies. Liquidity management is among the most important activities conducted within the Bank. The Bank manages its liquidity risk through analyzing net funding requirements under alternative scenarios, diversification of funding sources and contingency planning.

Liquidity risk is managed by the Bank through holding sufficient liquid assets and appropriate assessment to ensure short-term funding requirements are met and by ensuring the high collection performance at all times.

The Treasury Group uses liquidity forecast models that estimate the Bank's cash flow needs based on the Bank's actual contractual obligations and under normal circumstances and extraordinary circumstances.

Analysis of financial assets and financial liabilities by remaining maturities The table below shows the maturity profile of the Bank's financial assets and financial liabilities based on contractual undiscounted cash flows as of December 31, 2022 and 2021:

	2022						
	On demand	More than	More than				
	and up to	1 month to	6 months to				
	1 month	6 months	1 year	Beyond 1 year	Total		
Financial Assets							
Due from BSP (Note 6)*	₽783,127,432	₽	₽-	₽-	₽783,127,432		
Due from other Banks (Note 6)	93,298,265	-	_	_	93,298,265		
Loans and receivables:							
Loans and discounts*	328,191,549	3,786,619,241	2,337,237,326	1,465,803,371	7,917,851,487		
Unquoted debt securities*	23,328,546	8,515	504,185	111,660,252	135,501,498		
Other receivables:							
Accounts receivable	18,738,652	_	_	_	18,738,652		
Sales contract receivable	_	_	_	2,095,265	2,095,265		
Financial assets at amortized cost*	-	_	7,142,509	377,501,464	384,643,973		
Other assets - refundable	-	_		19,908,037	19,908,037		
	1,246,684,444	3,786,627,756	2,344,884,020	1,976,968,389	9,355,164,609		
Financial Liabilities Deposit liabilities:							
Demand	₽45,643,263	₽-	₽-	₽-	₽45,643,263		
Savings* / **	5,177,183,019	626,998,352	77,369,765	190,050,764	6,071,601,901		
Accrued expenses and other liabilities:							
Lease liabilities	8,056,303	35,628,913	36,314,145	85,781,978	165,781,339		
Accrued interest payable	-	48,325,285	_	_	48,325,285		
Accrual for vacation leave							
credits	-	-	_	11,658,905	11,658,905		
Accounts payable	23,392,993	-	_	_	23,392,993		
Dividends payable	332,054	_	_	_	332,054		
Accrued other expenses		15,041,126			15,041,126		
	5,254,607,632	725,993,676	113,683,910	287,491,647	6,381,776,866		
Net undiscounted financial assets (liabilities)	( <del>P</del> 4,007,923,188)	₽3,060,634,080	₽2,231,200,110	₽1,689,476,742	₽2,973,387,743		

<sup>\*</sup> Includes future interest

<sup>\*\*</sup> Based on behavioral expectations

			2021		
	On demand	More than	More than		
	and up to	1 month to	6 months to		
	1 month	6 months	1 year	Beyond 1 year	Total
Financial Assets					
Due from BSP (Note 6)*	₽1,634,665,424	₽	₽_	₽-	₽1,634,665,424
Due from other Banks (Note 6)*	113,683,978	-	-	-	113,683,978
Loans and receivables:					
Loans and discounts*	759,890,345	3,577,889,445	2,335,900,072	2,621,738,708	9,295,418,570
Unquoted debt securities*	26,175,540	1,217,337	978,976	114,027,388	142,399,241
Other receivables:					
Accounts receivable	6,705,923	_	_	_	6,705,923
Sales contract receivable	_	_	_	2,095,265	2,095,265
Financial assets at amortized cost*	_	_	_	160,131,388	160,131,388
Other assets - refundable	_	_	_	15,721,995	15,721,995
	2,541,121,210	3,579,106,782	2,336,879,048	2,913,714,744	11,370,821,784
Financial Liabilities Deposit liabilities:					
Demand	51,590,609	-	-	-	51,590,609
Savings* / **	5,035,131,572	1,160,218,118	443,616,290	4,854,147	6,643,820,127
Bills payable	-	-	24,530,554	_	24,530,554
Accrued expenses and other					
liabilities:					
Lease liabilities	7,399,402	31,702,014	28,694,992	73,000,328	140,796,736
Accrual for vacation leave					
credits	_	-	-	13,294,515	13,294,515
Accounts payable	5,470,962	-	-	-	5,470,962
Accrued interest payable	-	46,963,443	-	_	46,963,443
Dividends payable	320,590	-	-	-	320,590
Accrued other expenses		32,606,524			32,606,524
	5,099,913,135	1,271,490,099	496,841,836	91,148,990	6,959,394,060
Net undiscounted financial assets (liabilities)	( <del>P</del> 2,558,791,925)	₽2,307,616,683	₽1,840,037,212	₽2,822,565,754	₽4,411,427,724

<sup>\*</sup> Includes future interest

As of December 31, 2022 and 2021, the Bank had a total of ₱1.90 billion and ₱2.06 billion credit lines with local Banks, respectively, out of which, nil had been drawn as of December 31, 2022 and 2021.

#### Market Risk

Market risk is the risk of loss to future earnings, fair values or future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in interest rates. The financial instruments of the Bank have fixed interest rates, and therefore are not subject to any interest rate risk.

## Interest rate risk

The Bank's nominal interest rate for REM loans is set at a fixed rate of 21.00% in 2022 and 2021. Microfinance loans earn nominal interest rates ranging from 0.64% to 54.00% with equivalent effective interest rate ranging from 11.95% to 69.41% per annum in 2022 and 2021. For SME loans, interest rate charged to a borrower depends on the credit risk rating classification, the deposit level of the client as a percentage of the loan, and the internal basic interest rate.

As of December 31, 2022 and 2021, repricing debt instrument only comprise 2.00% of total loan, thus the effect of interest repricing on loans is immaterial to the Bank.

The Bank's savings deposit liabilities include compulsory and voluntary savings that earn 0.50% to 3.00% interest per annum in 2022 and 2021. Special savings deposits earn 0.75% to 3.40% and 0.50% to 3.00% interest per annum in 2022 and 2021, respectively. These special savings deposits are concentrated on 30 days to one year maturity.

<sup>\*\*</sup> Based on behavioral expectations

The Bank pays fixed interest rates on bills payable from 3.00% to 6.56% in 2022 and 2021.

In order to manage its interest rate risk, the Bank places its excess funds in high yield investments and other short-term time deposits and treasury notes. It also matches its interest rate and maturity to avoid negative gaps between the sources and applications.

## Foreign currency risk

The Bank has no foreign currency-denominated transactions; thus, it has no exposure to changes in foreign exchange rates.

#### Operational Risk Management Policies and Procedures

Operational risk is the probability of risk to capital or earnings, or potential loss arising from fraud, unauthorized activities, errors, omissions, system failures or from external events. This is the broadest risk type encompassing product development and delivery, operational processing, systems development, computing systems, complexity of products and services, and the internal control environment

Operational risk management is considered a critical element in the Bank's commitment to sound management and corporate governance. Under the Bank's operational risk management framework and operational risk manual, a risk-based approach is used in mapping operational risks along critical/key business processes, addressing any deficiencies/weaknesses through the proactive process of identifying, assessing and limiting impact of risk in every business/operational area.

Bank policies on internal control, information security, and other operational risk aspects have been established. Key risk indicators and risk assessment guidelines have been implemented and disseminated to different sectors of the Bank to provide alerts for operational risk vulnerabilities. The Bank has instituted a risk and control assessment process, as well as an issue escalation procedure to ensure that issues or incidents where lapses in controls occur are captured, evaluated and elevated for correction. The bank has an established a business continuity plan to ensure continued bank operations in the face of potential disruptions to operations as well as fraud management framework for the prevention, detection, investigation and recovery strategies to manage fraud, both internal and external.

## 6. Cash and Cash Equivalents

The composition of this account follows:

	2022	2021
Cash and other cash items	₽93,490,263	₽57,091,793
Due from BSP	782,905,676	1,634,133,584
Due from other banks	93,298,265	113,683,978
	₽969,694,204	₽1,804,909,355

Cash includes cash in vault, in automated teller machines, and in digital cash machines.

Due from BSP consists of:

	2022	2021
Securities facility	₽250,000,000	
Demand deposit	184,113,984	205,133,584
Overnight deposit facility	119,000,000	129,000,000
Time deposit facility	100,000,000	1,100,000,000
Overnight reverse repurchase facility	88,943,598	_
Settlement account	40,848,094	_
	₽782,905,676	₱1,634,133,584

Due from BSP includes the aggregate balance of noninterest-bearing peso savings and demand deposit account which the Bank maintains in compliance with the BSP requirements to meet regular and liquidity reserves on deposits. As of December 31, 2022 and 2021, the Bank is compliant with the applicable reserve requirements (Note 13).

Securities facility is one of BSP's liquidity mopping tool to manage inflation which is offered only under a 28-day tenor. Securities facility earn interests ranging from 1.77% to 6.42% and 1.72% to 1.79% in 2022 and 2021, respectively, with a maturity of 28 days.

Overnight deposit facility is a standing liquidity window that absorbs residual or leftover liquidity from BSP operations. Overnight deposit facilities earn an interest ranging from 1.50% to 5.00% in 2022 and 2021 with a maturity of one day.

Time deposit facility is a key liquidity absorption facility used by the BSP for active liquidity management. Time deposit facilities earn interests ranging from 1.67% to 6.33% and 1.59% to 1.87% in 2022 and 2021, respectively, with maturity ranging from 7 to 14 days.

Overnight reverse repurchase facility is a placement made by the Bank to BSP. The reverse purchase facility of the BSP is an overnight facility where BSP acts as a seller of government securities. The securities are offered using a fixed-rate and full-allotment method, where individual bidders are awarded a portion of the total offer depending in their bid size. Overnight reverse repurchase facility earn an interest ranging from 2.00% to 5.50% in 2022 and 2021 with a maturity of one day.

Interest income on BSP placements amounted to \$\pmeq49.39\$ million and \$\pmeq33.84\$ million in 2022 and 2021, respectively.

Due from other banks consists of:

	2022	2021
Demand deposit	₽90,797,934	₱102,804,668
Savings deposit	2,500,331	10,879,310
	₽93,298,265	₽113,683,978

Due from other banks consist of funds deposited in domestic banks which are used as part of the Bank's working capital. Demand and savings deposits bear annual interest rates ranging from 0.05% to 1.00% and from 0.05% to 0.63% for the years ended December 31, 2022 and 2021, respectively.

Interest income on due from other banks amounted to ₱0.12 million and ₱0.48 million in 2022 and 2021, respectively.

## 7. Loans and Receivables

This account consists of:

	2022	2021
Loans and discounts:		
Microfinance	₽5,434,538,488	₽5,095,491,814
SME	1,252,908,297	1,213,423,141
	6,687,446,785	6,308,914,955
Unquoted debt securities	125,060,074	128,555,491
	6,812,506,859	6,437,470,446
Unearned interest income	(6,599,178)	(6,289,410)
	6,805,907,681	6,431,181,036
Other receivables:		
Accrued interest receivable	185,025,274	150,913,860
Accounts receivable (Note 22)	18,738,651	6,705,923
Sales contract receivable	2,095,265	2,095,265
	7,011,766,871	6,590,896,084
Less allowance for credit and impairment losses	398,931,015	386,447,401
	₽6,612,835,856	₽6,204,448,683

Microfinance loans amounting to nil and \$\frac{P}{44.16}\$ million were held as collateral for borrowings with the International Finance Corporation as of December 31, 2022 and 2021 (Note 14).

Loans and discounts earn the following interest rates:

	2022	2021
Loans and discounts:		
Microfinance	12.00%-58.81%	11.95%-69.41%
SME	3.00%-60.45%	4.20%-90.93%

Unquoted debt securities include Micro, Small and Medium Enterprise Notes and Agrarian Reform Bonds with maturity ranging from one to ten years and interest ranging from 3.79% to 6.68% and from 1.01% to 4.64% in 2022 and 2021, respectively. Amortization of discount or premium on loans amounted to ₱3.50 million discount and ₱1.76 million discount in 2022 and 2021, respectively.

The following table shows the interest income per class of loans and receivables:

	2022	2021
Loans and discounts:		
Microfinance	<b>₽2,445,160,243</b>	₱2,180,577,200
SME	131,136,031	121,744,918
Unquoted debt securities	4,249,945	2,757,751
	₽2,580,546,219	₱2,305,079,869

The following table shows the breakdown of the allowance for credit and impairment losses:

	2022	2021
Loans and discounts plus accrued interest receivable		
Microfinance	₱111,440,723	₱253,785,672
SME	279,108,341	127,538,753
Accounts receivable	2,485,173	1,321,463
Sales contract receivable	2,095,265	_
Unquoted debt securities	3,801,513	3,801,513
	₽398,931,015	₽386,447,401

The tables below illustrate the movements of the allowance for credit losses of microfinance loans during the year (effect of movements in ECL due to transfers between stages are shown in the total column):

	202	2	
	ECL Staging		
Stage 1	Stage 2	Stage 3	
12-month ECL	Lifetime ECL	Lifetime ECL	Total
₽95,600,882	₽-	₽158,184,790	₽253,785,672
(2,326,748)	_	2,326,748	_
1,855	_	(1,855)	_
44,551,604	_	_	44,551,604
(18,303,211)	_	312,673,424	294,370,213
(91,110,510)	_	(24,390,296)	(115,500,806)
(67,187,010)	_	290,608,021	223,421,011
-	_	(365,765,960)	(365,765,960)
-	-	(365,765,960)	(365,765,960)
₽28,413,872	₽_	₽83,026,851	₽111,440,723
	12-month ECL \$\mathbb{P}\$5,600,882 (2,326,748) 1,855 44,551,604 (18,303,211) (91,110,510) (67,187,010)	ECL Staging   Stage 2   12-month ECL   Lifetime ECL	Stage 1   Stage 2   Stage 3

	2021			
		ECL Staging		,
	Stage 1	Stage 2	Stage 3	
	12-month ECL	Lifetime ECL	Lifetime ECL	Total
Loss allowance at January 1, 2021	₽12,858,252	₽-	₽145,873,354	₽158,731,606
Movements with P&L impact				
Transfers:				
Transfer from Stage 1 to Stage 3	(12,437,855)	_	12,437,855	-
Transfer from Stage 3 to Stage 1	90,966	_	(90,966)	-
New financial assets originated or purchased	121,612,129	_		121,612,129
Changes in PDs/LGDs/EADs	34,697,002	-	206,253,578	240,950,580
Financial assets derecognized during the period	(61,219,612)	_		(61,219,612)
Total net P&L charge during the period	82,742,630	_	218,600,467	301,343,097
Other movements without P&L impact				
Write-offs, foreclosures and other movements	_	-	(206,289,031)	(206,289,031)
Total movements without P&L impact	-	_	(206,289,031)	(206,289,031)
Loss allowance at December 31, 2021	₽95,600,882	₽_	₽158,184,790	₽253,785,672

The tables below illustrate the movements of the allowance for credit losses of SME loans during the year (effect of movements in ECL due to transfers between stages are shown in the total column):

		2022	2	
	ECL Staging			
	Stage 1 12-month ECL	Stage 2 Lifetime ECL	Stage 3 Lifetime ECL	Total
Loss allowance at January 1, 2022	₽61,822,161	₽2,268,382	₽63,448,210	₽127,538,753
Movements with P&L impact				
Transfers:				
Transfer from Stage 1 to Stage 2	(1,595,359)	1,595,359	-	_
Transfer from Stage 1 to Stage 3	(17,146,110)		17,146,110	_
Transfer from Stage 2 to Stage 1	110,826	(110,826)		_
Transfer from Stage 2 to Stage 3		(493,183)	493,183	-
Transfer from Stage 3 to Stage 1	4,483,096	_	(4,483,096)	-
New financial assets originated or purchased	97,827,436	-	_	97,827,436
Changes in PDs/LGDs/EADs	81,878,888	906,422	60,899,629	143,684,938
Financial assets derecognized during the period	(25,091,914)	(84,366)	(3,044,301)	(28,220,581)
Total net P&L charge during the period	140,466,863	1,813,406	71,011,525	213,291,794
Other movements without P&L impact				
Write-offs, foreclosures and other movements	_	_	(61,722,206)	(61,722,206)
Total movements without P&L impact			(61,722,206)	(61,722,206)
Loss allowance at December 31, 2022	₽202,289,024	₽4,081,788	₽72,737,529	₽279,108,341

	2021				
	ECL Staging				
	Stage 1	Stage 2	Stage 3		
	12-month ECL	Lifetime ECL	Lifetime ECL	Total	
Loss allowance at January 1, 2021	₽40,218,618	₽988,706	₽61,101,686	₽102,309,010	
Movements with P&L impact					
Transfers:					
Transfer from Stage 1 to Stage 2	(753,447)	753,447	_	_	
Transfer from Stage 1 to Stage 3	(14,470,459)	-	14,470,459	-	
Transfer from Stage 2 to Stage 1	396,781	(396,781)	-	-	
Transfer from Stage 2 to Stage 3	_	(987,598)	987,598	_	
Transfer from Stage 3 to Stage 1	3,812,538	_	(3,812,538)	_	
New financial assets originated or purchased	48,338,538	_	_	48,338,538	
Changes in PDs/LGDs/EADs	21,824,098	2,515,709	98,556,874	122,896,681	
Financial assets derecognized during the period	(37,544,506)	(605,101)	(76,019,705)	(114,169,312)	
Total net P&L charge during the period	21,603,543	1,279,676	34,182,688	57,065,907	
Other movements without P&L impact					
Write-offs, foreclosures and other movements	_	_	(31,836,164)	(31,836,164)	
Total movements without P&L impact			(31,836,164)	(31,836,164)	
Loss allowance at December 31, 2021	₽61,822,161	₽2,268,382	₽63,448,210	₽127,538,753	

The movements in microfinance loans (gross of allowance for credit losses) and corresponding accrued interest receivable between stages follow:

		202	2		
		ECL Staging			
	Stage 1	Stage 2	Stage 3		
	12-month ECL	Lifetime ECL	Lifetime ECL	Total	
Gross carrying amount and accrued interest receivables as at January 1, 2022	₽4,581,095,201	₽-	₽648,367,466	₽5,229,462,667	
Transfers:					
Transfer from Stage 1 to Stage 3	(65,340,838)	-	65,340,838	_	
Transfer from Stage 3 to Stage 1	6,000	_	(6,000)	_	
New financial assets originated or purchased	5,513,019,429	_	_	5,513,019,429	
Collections of principal and interest	(202,755,760)	_	(965,616,372)	(1,168,372,132)	
Financial assets derecognized during the period	(4,432,579,591)	_	820,958,270	(3,611,621,321)	
Financial assets written-off during the period		_	(365,765,960)	(365,765,960)	
Gross carrying amount and accrued interest					
receivables as at December 31, 2022	₽5,393,444,441	₽_	₽203,278,242	₽5,596,722,683	

	2021				
		ECL Staging			
	Stage 1	Stage 2	Stage 3		
	12-month ECL	Lifetime ECL	Lifetime ECL	Total	
Gross carrying amount and accrued interest					
receivables as at January 1, 2021	₽4,764,621,050	₽-	₽569,802,633	₽5,334,423,683	
Transfers:					
Transfer from Stage 1 to Stage 2	(379,448,165)	_	379,448,165	-	
Transfer from Stage 3 to Stage 1	2,775,155	_	(2,775,155)	-	
New financial assets originated or purchased	7,125,029,471	-	_	7,125,029,471	
Collections of principal and interest	(2,408,788,627)	_	(91,819,146)	(2,500,607,773)	
Financial assets derecognized during the period	(4,523,093,683)	_		(4,523,093,683)	
Financial assets written-off during the period	=	_	(206,289,031)	(206,289,031)	
Gross carrying amount and accrued interest					
receivables as at December 31, 2021	₽4,581,095,201	₽-	₽648,367,466	₽5,229,462,667	

The movements in SME loans (gross of allowance for credit losses) and corresponding accrued interest receivable between stages follow:

		2022	2	
		ECL Staging		
	Stage 1	Stage 2	Stage 3	
	12-month ECL	Lifetime ECL	Lifetime ECL	Total
Gross carrying amount and accrued interest				
receivables as at January 1, 2022	₽1,091,941,525	₽15,421,271	₽122,358,525	₽1,229,721,321
Transfers:				
Transfer from Stage 1 to Stage 2	(6,318,818)	6,318,818	-	_
Transfer from Stage 1 to Stage 3	(149,991,670)	_	149,991,670	_
Transfer from Stage 2 to Stage 1	638,633	(638,633)	-	_
Transfer from Stage 2 to Stage 3	_	(1,409,347)	1,409,347	_
Transfer from Stage 3 to Stage 1	66,312,755	_	(66,312,755)	_
New financial assets originated or purchased	677,292,879	_	_	677,292,879
Collections of principal and interest	(191,521,002)	(7,456,833)	(17,580,897)	(216,558,732)
Financial assets derecognized during the period	(349,870,480)	(544,745)	(6,425,192)	(356,840,417)
Financial assets written-off during the period			(61,722,206)	(61,772,206)
Gross carrying amount and accrued interest				
receivables as at December 31, 2022	₽1,138,483,822	₽11,690,531	₽121,718,492	₽1,271,892,845

		2021		
		ECL Staging		
	Stage 1	Stage 2	Stage 3	
	12-month ECL	Lifetime ECL	Lifetime ECL	Total
Gross carrying amount and accrued interest				
receivables as at January 1, 2021	₽896,927,279	₽9,987,938	₽107,274,104	₽1,014,189,321
Transfers:				
Transfer from Stage 1 to Stage 2	(16,817,953)	16,817,953	-	-
Transfer from Stage 1 to Stage 3	(119,942,800)	_	119,942,800	_
Transfer from Stage 2 to Stage 1	3,662,916	(3,662,916)	-	_
Transfer from Stage 2 to Stage 3		(5,276,290)	5,276,290	-
Transfer from Stage 3 to Stage 1	9,166,072	_	(9,166,072)	-
New financial assets originated or purchased	704,306,595	_	_	704,306,595
Collections of principal and interest	(344,204,157)	(2,445,414)	(66,446,751)	(413,096,322)
Financial assets derecognized during the period	(41,156,427)	_	(2,685,682)	(43,842,109)
Financial assets written-off during the period		_	(31,836,164)	(31,836,164)
Gross carrying amount and accrued interest				
receivables as at December 31, 2021	₽1,091,941,525	₽15,421,271	₱122,358,525	₽1,229,721,321

While the Bank recognizes in the statements of income the movements in the expected credit losses computed using the models, the Bank also complies with BSP's regulatory requirement to appropriate a portion of its surplus at an amount necessary to bring at least the allowance for credit losses to 1.00% of all outstanding Stage 1 loan accounts. In 2022 and 2021, the amount of surplus reserve for this purpose is nil.

#### Financial Assets at Amortized Cost

As of December 31, 2022 and 2021, held-to-collect investments have an outstanding balance amounting to ₱349.20 million and ₱147.52 million, respectively. This account represents investments in government securities acquired through Land Bank of the Philippines and Bank of the Philippine Islands bearing coupon rates and effective rates ranging from 2.18% to 6.25% with terms of two (2) to five (5) years and 2.38% to 6.25% with terms of three (3) to five (5) years in 2022 and 2021, respectively. The Bank's purpose for the investment is for compliance with the 20.00% minimum liquidity ratio requirement by BSP (see Note 17).

Financial assets at amortized cost earned interest income amounting to ₱13.43 million and ₱3.48 million in 2022 and 2021, respectively.

9. Property and Equipment

The composition of and movements in this account follow:

'					2022				
		Building and	Leasehold	Furniture, fixtures and	Transportation	Construction	ROU assets -	ROU assets - Vehicles and IT	
	Land	improvements	improvements	equipment	equipment	in progress	Office space	equipment	Total
Cost			!			1			
Balance at beginning of year	P46,915,616	₱54,430,165	₱94,512,047	#109,155,445	₱13,952,492	a <u>l</u>	₱234,401,727	₱18,291,022	<b>#571,658,514</b>
Additions	1	34,000	7,637,437	23,964,961	2,594,289	10,676,041	104,003,760	7,265,844	156,176,332
Disposals/Derecognition	1	1	1	(7,415,224)	1	1	(57,709,785)	(10,917,095)	(76,042,104)
Transfers	1	1	10,676,041	1	1	(10,676,041)	1	1	1
Balance at end of year	46,915,616	54,464,165	112,825,525	125,705,182	16,546,783	1	280,695,702	14,639,771	651,792,744
Accumulated depreciation									
Balance at beginning of year	ı	33,068,140	64,641,098	72,313,996	4,703,012	ı	104,596,398	7,302,999	286,625,643
Depreciation	I	5,360,942	13,816,942	18,053,163	2,444,437	I	80,122,895	11,047,860	130,846,239
Disposals/Derecognition	I	1	I	(7,392,063)	1	I	(51,544,042)	(10,917,095)	(69,853,200)
Balance at end of year	_	38,429,082	78,458,040	82,975,096	7,147,449	_	133,175,251	7,433,764	347,618,682
Net book value	P46,915,616	₱16,035,083	₽34,367,485	P42,730,086	P9,399,334	-d-	₽147,520,451	₽7,206,007	₱304,174,062
					2021				
				Domesteres				ROU assets -	
		Building and	plodese I	fixtures and	Transmortation	Construction	ROIT assets .	and IT	
	Land	improvements	improvements	equipment	equipment	in progress	Office space	equipment	Total
Cost									
Balance at beginning of year	₱46,915,616	P54,430,165	₱92,474,038	P88,647,446	₽7,234,307	₱944,000	₱213,480,356	P13,141,474	P517,267,402
Additions	I	I	74,009	20,507,999	7,600,715	1,020,000	84,905,769	15,400,022	129,508,514
Disposals	I	I	1 000 100	ı	(882,530)	1 004 000	(63,984,398)	(10,250,474)	(75,117,402)
Hallsiers	1	1	1,504,000	1	1	(1,904,000)	1	1	I
Balance at end of year	46,915,616	54,430,165	94,512,047	109,155,445	13,952,492	1	234,401,727	18,291,022	571,658,514
Accumulated depreciation		202 202	0.00		000000		0000		0.00
Balance at beginning of year	I	21,593,402	48,058,730	53,136,111	3,130,300	I	98,928,730	7,311,492	738,138,705
Depreciation	I	5,474,738	16,582,368	19,177,885	1,572,712	ı	69,148,343	10,241,981	122,198,027
Disposals				1	1		(63,480,675)	(10,250,474)	(73,731,149)
Balance at end of year	1	33,068,140	64,641,098	72,313,996	4,703,012	1	104,596,398	7,302,999	286,625,643
Net book value	₱46,915,616	₱21,362,025	₱29,870,949	₱36,841,449	₱9,249,480	P-	P129,805,329	₱10,988,023	P285,032,871

Depreciation and amortization charged to the statements of income is presented under 'Depreciation and amortization' which is consists of:

	2022	2021
Property and equipment	₽130,846,239	₱122,198,027
Intangible assets (Note 11)	4,887,341	5,241,868
	₽135,733,580	₽127,439,895

Construction in progress represents the cost of materials, labor, and other capitalizable expenditures incurred in connection with leasehold improvements of bank premises under establishment or renovation. Ongoing construction during 2022 and 2021 were completed in November 2022 and February 2021, respectively.

Disposal of property and equipment resulted to a loss of \$\mathbb{P}1.21\$ million and \$\mathbb{P}0.33\$ million in 2022 and 2021, respectively. This is included under other income – net gain (loss) on sale of fixed and investment properties.

There are no restrictions on the titles of the Bank's property and equipment and the Bank does not have any contractual commitments for the acquisition of property and equipment as of December 31, 2022 and 2021.

# 10. Investment Properties

The composition of and movements in this account follow:

		2022		
	Land	Building	Asset held by SPV	Total
Cost			-,	
Balance at beginning of year	₽4,971,420	₽231,001	₽376,625	₽5,579,046
Disposals	(1,469,621)	_	_	(1,469,621)
Balance at end of year	3,501,799	231,001	376,625	4,109,425
Accumulated depreciation	_	231,000	_	231,000
Net book value	₽3,501,799	₽1	₽376,625	₽3,878,425

		2021		
	•		Asset held	
	Land	Building	by SPV	Total
Cost				
Balance at beginning of year	₽7,575,855	₱231,001	₽956,930	₽8,763,786
Disposals	(2,604,435)	_	(580,305)	(3,184,740)
Balance at end of year	4,971,420	231,001	376,625	5,579,046
Accumulated depreciation	_	231,000	_	231,000
Net book value	₱4,971,420	₽1	₽376,625	₽5,348,046

Direct operating expenses on investment properties amounting to \$\text{P0.54}\$ million and \$\text{P0.30}\$ million in 2022 and 2021 are included under 'Taxes and licenses". In 2022 and 2021, all of the Bank's investment properties are non-revenue generating. The fair values of investment properties are disclosed in Note 4.

The Bank received \$\psi 1.46\$ million and \$\psi 4.87\$ million in 2022 and 2021, respectively, for the sale of investment properties. Sale of investment properties resulted to \$0.01 million loss and \$1.68 million gain in 2022 and 2021, respectively. It is included under other income – net gain (loss) on sale of fixed and investment properties.

#### Assets held by a Special Purpose Vehicle

Assets held by a Special Purpose Vehicle (SPV) represents foreclosed properties (land) which have been specifically identified for sale under a sale and purchase agreement (SPA) with an SPV.

Under RA No. 9182, The Special Purpose Vehicle Act of 2002, the sale of assets to the SPV under the SPA is a true sale, as approved by the BSP. However, under PFRS, the assets sold remain to be recognized by the Bank since the risks and rewards of ownership over the assets are not yet transferred to the SPV.

Major provisions of the SPA follow:

- The proceeds of the sale shall be paid by the buyer to the Bank and the payment shall not be subject to any interest:
- The buyer covenants and undertakes that any and all proceeds from any subsequent sale, disposition or settlement of any asset shall be earmarked for the payment of the purchase price;
- If on the due date, the amount of the net proceeds is less than the purchase price, the difference between the net proceeds and purchase price shall be applied against the unpaid balance.

## 11. Intangible Assets

The composition of and movements in this account follow:

	2022	2021
Cost		
Balance at beginning of year	<b>₽</b> 37,480,941	₽37,480,941
Acquisition	223,928	_
Balance at end of year	37,704,869	37,480,941
Accumulated amortization		
Balance at beginning of year	25,401,598	20,159,730
Amortization (Note 9)	4,887,341	5,241,868
Balance at end of year	30,288,939	25,401,598
Net book value	₽7,415,930	₽12,079,343

The account consists of software costs such as Microsoft license, system customization, data analytics platform and data ingest development.

## 12. Other Assets

This account consists of

	2022	2021
Financial assets		
Refundable deposits	₽19,908,037	₽15,721,995
Nonfinancial assets		
Prepaid expenses (Note 22)	23,825,125	55,072,853
Stationeries and supplies	23,518,331	24,556,322
Application subscriptions and cash bonds	3,350,000	3,400,000
	₽70,601,493	₽98,751,170

Prepaid expenses include vehicle insurance and the annual fee paid for Temenos and FDS solutions.

Application subscriptions are membership fees to the Philippine Clearing House Corporation and Bayad Center, and cash bonds are with Bancnet for its ATM operations.

## 13. Deposit Liabilities

The Bank's deposit liabilities follow:

	2022	2021
Savings deposit		
Regular savings	₽4,950,438,793	₽4,896,151,438
Special savings	1,075,519,845	1,735,129,540
Demand deposit	45,643,262	51,590,609
	₽6,071,601,900	₽6,682,871,587

Regular savings deposit liabilities include the aggregate compulsory savings of \$\mathbb{P}50.00\$ per week collected from each microfinance member in 2022 and 2021. Under an assignment agreement, the pledge savings earn annual interest of 2.00% and 1.50% in 2022 and 2021, respectively. Pledge savings equivalent to 15.00% of the loan proceeds serves as guarantee fund of outstanding receivables from members (Note 7).

Demand deposit liabilities are non-interest earning deposit account.

Savings deposits include regular and special savings deposits. Regular savings deposits earn annual interest ranging from 0.50% to 3.00% in 2022 and 2021. Special savings deposits earn interest ranging from 0.75% to 3.40% and 0.75% to 1.60% in 2022 and 2021, respectively.

Details of interest expense on deposit liabilities follow:

	2022	2021
Regular savings	₽89,326,164	₽115,991,249
Special savings	18,128,518	38,379,459
	₽107,454,682	₽154,370,708

BSP requires 3.00% reserve requirement for thrift banks. Available reserves as of December 31, 2022 and 2021 amounted to ₱184.11 million and ₱205.13 million, respectively (Note 6). As of December 31, 2022 and 2021, the Bank is compliant with the applicable reserve requirements.

## 14. Bills Payable

The composition of and movements in this account follow:

	2022	2021
Face value		
Balance at beginning of year	<b>₽24,480,000</b>	₽1,099,120,000
Principal payments	(24,480,000)	(1,074,640,000)
Balance at end of year	_	24,480,000
Unamortized transaction cost		
Balance at beginning of year	263,820	8,211,412
Amortization	(263,820)	(7,947,592)
Balance at end of year	_	263,820
Carrying value	₽_	₱24,216,180

## International Finance Corporation (IFC)

On December 3, 2015, the Bank entered into a Loan Agreement ("the Agreement") with IFC for the availment of loan ("the Loan") amounting to \$\frac{1}{2}160.00 million which matured on December 15, 2022. The purpose of the loan is to provide funds to be used by the Bank for financing its lending operations to small and medium-sized enterprises and microfinance entities. The note bears a Philippine fixed base rate of 6.56%, inclusive of 2.70% spread, and has a tenor of seven years. The principal of the note is repaid semi-annually.

On December 18, 2020, the Bank entered into a Loan Agreement ("the Agreement") with IFC for the availment of loan ("the Loan") amounting to \$\frac{2}{2}50.00 \text{ million which matured on November 29, 2021. The loan was used by the Bank to finance its lending operations to small and medium-sized enterprises and microfinance entities. The note bears a Philippine fixed base rate of 3.49%, inclusive of 1.70% spread, and had a tenor of one year.

Borrowings from IFC contain the following embedded derivatives:

- a. Prepayment option which allows the Bank to redeem the loan (or portion of the loan not less than ₱45.00 million) prior to respective maturities; and
- b. Cross currency swap which allows the parties to exchange interest payments and principals denominated in different currencies (in USD and Philippine Pesos).

The Bank assessed that these embedded derivatives are clearly and closely related to the host bond instruments, since their redemption price approximate the bonds' amortized cost on redemption dates. Accordingly, these embedded derivatives were not accounted for separately from the host bond instruments.

In 2022, the Bank paid ₱24.48 million to fully settle the outstanding bills payable.

#### Debt covenants

The Agreement covering the loan with IFC provides for restrictions and requirements which include the following negative and financial covenants, among others:

## a. Negative covenants

Unless IFC otherwise agrees, the Bank shall not take action on the following, among others:

- Declare or pay any dividend or make any distribution on its share capital (other than dividends or distribution payable in shares of the Bank) unless: (i) the proposed payment or distribution is out of net income of the current Financial Year (excluding any amount resulting from the revaluation of any of the Borrower's assets); (ii) no Event of Default or Potential Event of Default has occurred and is then continuing; and (iii) after giving effect to any such action the Borrower is in compliance with the financial covenants;
- Purchase, redeem or otherwise acquire any shares of the Bank or any option over them:
- Incur, create, assume, or permit to exist any liability that is covered or ranks prior or senior to the Loan, except those that is in existence as of the date of the Agreement;
- Create or permit to exist any lien on any property, revenues, or other assets, present or future, of the Bank subject to exceptions indicated in the Agreement;
- Enter into any transaction except in the ordinary course of business on ordinary commercial terms and on the basis of arm's-length arrangements;
- Enter into or establish any partnership, profit-sharing or royalty agreement or other similar arrangement whereby the Bank's income or profits are, or might be, shared with any other person; or enter into any management contract or similar arrangement whereby its business or operations are managed by any other persons:
- Have any subsidiaries subject to exceptions indicated in the Agreement;
- Change its charter in any manner which would be inconsistent with the provisions of the agreement or any other transaction document, its financial year, or the nature or scope of its present or contemplated business or operations;
- Undertake or permit any merger, spin-off, consolidation, or reorganization; or sell, transfer, lease or otherwise dispose of all or a substantial part of its assets, other than assets acquired in the enforcement of security created in favor of the Bank in the ordinary course of its Banking business, whether in a single transaction or in a series of transaction; and
- Prepay or repurchase any long-term debt (other than the Loan) subject to conditions indicated in the Agreement.

#### b. Financial covenants

The Bank agreed to prudently manage its financial position in accordance with sound Banking and financial practices, applicable laws, and the prudential standards of the BSP. To the extent that the Banking regulation imposes financial requirements or ratios that are more stringent than the following, the Bank shall observe and comply with those more stringent requirements or ratios.

- Risk Weighted Capital Adequacy Ratio of not less than 10.00%
- Equity to Assets Ratio of not less than 5.00%
- Economic Group Exposure Ratio of not more than 15.00%
- Aggregate Large Exposure Ratio of not more than 400.00%
- Related Party Exposure Ratio of not more than 15.00%
- Open Credit Exposures Ratio of not more than 25.00%
- Fixed Assets Plus Equity Participants Ratio of not more than 35.00%
- Aggregate Foreign Exchange Risk Ratio of not more than 25.00%
- Single Currency Foreign Exchange Risk Ratio of not more than 10.00%
- Interest Rate Risk Ratio of not less than -10.00% and not more than 10.00%

- Aggregate Interest Rate Risk Ratio of not less than -20.00% and not more than 20.00%
- Foreign Currency Maturity Gap Ratio of not less than (i.e., more negative than) -150.00%;
- Aggregate Negative Maturity Gap Ratio of not less than (i.e., more negative than) -300.00%.

The period of compliance with the above covenants commenced on March 31, 2017. As at December 31, 2022 and 2021, the Bank is in compliance with the above covenants. Microfinance loans amounting to nil and P44.16 million were held as collateral for the above borrowings as of December 31, 2022 and 2021, respectively (Note 7).

Interest expense on bills payable in 2022 and 2021 amounted to ₱1.48 million and ₱20.43 million, respectively. Amortization of unamortized transaction costs amounted to ₱0.26 million and ₽7.95 million in 2022 and 2021, respectively.

## 15. Accrued Expenses and Other Liabilities

Accrued expenses include:

	2022	2021
Financial liabilities		
Accrued interest payable	₽48,325,285	₱46,963,443
Accrued other expenses	15,041,126	19,312,009
	63,366,411	66,275,452
Nonfinancial liabilities		
Accrual for vacation leave credits	11,658,905	13,294,515
	11,658,905	13,294,515
	₽75,025,316	₽79,569,967

Accrued other expenses include employee benefits, professional service engagements, and semiannual assessment of Philippine Deposit Insurance Corporation in pursuant to Regulatory Issuance No. 2017-01.

Other liabilities include:

	2022	2021
Financial liabilities		
Lease liabilities (Note 23)	₽157,453,140	₽141,731,517
Accounts payable (Note 22)	23,392,993	5,470,962
Dividends payable	332,054	320,590
	181,178,187	147,523,069
Nonfinancial liabilities		
Gross receipts tax	₱36,347,481	₱29,475,808
Withholding taxes	11,857,371	12,904,260
Others	9,474,509	11,057,115
·	57,679,361	53,437,183
	₽238,857,548	₽200,960,252

Others pertain to obligations arising from statutory payments on employee benefits which include Social Security System, Home Development Mutual Fund and Philippine Health Insurance Corporation.

## 16. Maturity Analysis of Assets and Liabilities

The following table shows an analysis of assets and liabilities analyzed according to whether they are expected to be recovered or settled within one year and beyond from reporting date:

		2022			2021	
	Less than	Over Twelve		Less than	Over Twelve	
	Twelve Months	Months	Total	Twelve Months	Months	Total
Financial Assets						
Cash and other cash items	₽93,490,263	₽-	₽93,490,263	₽57,091,793	₽-	₽57,091,793
Due from BSP	782,905,676	_	782,905,676	1,634,133,584	_	1,634,133,584
Due from other banks	93,298,265	_	93,298,265	113,683,978	_	113,683,978
Loans and receivables - gross	6,742,674,421	275,691,628	7,018,366,049	5,697,863,297	899,322,197	6,597,185,494
Financial assets at amortized cost		349,201,288	349,201,288	-	147,523,532	147,523,532
Other assets - refundable deposits	_	19,908,038	19,908,038	_	15,721,995	15,721,995
	7,712,368,625	644,800,954	8,357,169,579	7,502,772,652	1,062,567,724	8,565,340,376
Nonfinancial Assets	7,712,000,020	011,000,201	0,007,107,077	7,502,772,052	1,002,007,721	0,000,010,070
Property and equipment - gross	_	651,792,744	651,792,744	_	571,658,514	571,658,514
Investment properties - gross	_		4,109,425	_	5,579,046	5,579,046
Intangible assets - gross	_	4,109,425		_		
Retirement asset	_	37,704,868	37,704,868	_	37,480,941	37,480,941
	_	106,968,434	106,968,434	_	82,867,797	82,867,797
Deferred tax asset		79,632,716	79,632,716		85,060,818	85,060,818
Other assets	47,343,456	3,350,000	50,693,456	79,629,175	3,400,000	83,029,175
	47,343,456	883,558,187	930,901,643	79,629,175	786,047,116	865,676,291
	₽7,759,712,081	₽1,528,359,141	9,288,071,222	₽7,582,401,827	₱1,848,614,840	9,431,016,667
Less: Allowance for credit and impairment losses			398,931,015			386,447,401
Accumulated depreciation and			390,931,013			300,447,401
amortization			378,138,621			312,258,241
Unearned interest						
Onearned interest			6,599,178 ₽8,504,402,408	-		6,289,410 ₽8,726,021,615
Financial Liabilities			,,,	=		- 0,7.= 0,0= 1,0 10
Deposit liabilities						
Demand	₽45,643,262	₽-	₽45,643,263	₽51,590,609	₽-	₽51,590,609
Savings	5,835,907,874	190,050,764	6,025,958,638	6,626,521,055	-	6,631,280,978
Bills payable	3,033,707,074	190,030,704	0,023,936,036	24,216,180		24,216,180
Accrued expenses and other liabilities				24,210,100		24,210,100
Lease liabilities		01.265.220	156 510 360	67.706.400	72.025.100	141 721 517
	75,253,121	81,265,239	156,518,360	67,796,408	73,935,109	141,731,517
Accrued interest payable	48,325,285	_	48,325,285	46,963,443	_	46,963,443
Accrued expenses	15,041,126		15,041,126	19,312,009		19,312,009
Accrued vacation leave credits	-	11,658,905	11,658,905	-	13,294,515	13,294,515
Accounts payable	23,392,993	-	23,392,993	5,470,962		5,470,962
Deposit for stock subscription	44,294,640	-	44,294,640	-	-	-
Dividends payable	332,054	_	332,054	320,590		320,590
	6,088,190,355	282,974,908	6,371,165,264	6,842,191,256	91,989,547	6,934,180,803
Nonfinancial Liabilities						
Income tax payable Other liabilities	46,495,985	-	46,495,985	23,497,807	-	23,497,807
Accrued taxes	48,204,851	_	48,204,851	42,380,068	_	42,380,068
Others	9,474,509	_	9,474,509	11,057,115	_	11,057,115
Cinera	104,175,345		104,175,345	76,934,990		76,934,990
		D202 074 000			B01 000 547	
	₽6,192,365,700	#482,9/4,908	₽6,475,340,609	£0,919,120,246	£31,989,547	₽7,011,115,793

## 17. Equity

## Capital Stock

As of December 31, 2022 and 2021, the Bank's capital stock consists of:

	20	)22	20	021
	Shares	Amount	Shares	Amount
Par value – ₱ 100 per share				
Authorized	15,000,000	₽1,500,000,000	15,000,000	₽1,500,000,000
Issued and outstanding				<u> </u>
Beginning balance	14,326,149	1,432,614,900	11,556,228	1,155,622,800
Issuances of stock dividends	_	_	1,192,496	119,249,600
Issuance of capital stock from				
settlement of subscriptions				
receivable	279,078	27,907,800	1,577,425	157,742,500
	14,605,227	₽1,460,522,700	14,326,149	₽1,432,614,900

## Deposit for Future Stock Subscription

Deposit for future stock (DFS) subscription pertains to total consideration received in excess of the authorized capital of the Bank with the purpose of applying the same as payment for future issuance of shares.

Financial Reporting Bulletin No. 6, dated January 24, 2013 provides that a bank shall classify a contract to deliver its own equity instruments under equity as a separate account from capital stock if and only if, all of the following elements are present as of the reporting period:

- The unissued authorized capital of the Bank is insufficient to cover the amount of shares indicated in the contract;
- There is Board of Directors' approval on the proposed increase in authorized capital stock (for which a deposit was received by the Bank);
- 3. There is stockholders' approval of the said proposed increase; and
- 4. The application for the approval of the proposed increase has been filed with the SEC.

The application of the proposed increase in authorized capital was approved by the Board on May 14, 2022. The request for increase in authorized capital was submitted to the BSP on July 12, 2022 which was subsequently approved on October 28, 2022. Application to SEC was submitted on November 15, 2022. Subsequently, the bank also submitted a complete copy of the pre-emptive rights and copy of the official receipt and bank statement as requested by SEC. To date, the bank is awaiting for the release of the final approval.

## Dividends

Dividends declared by the Bank in 2022 and 2021 are the following:

	Cash d	ividends	
Date of declaration	Per share	Total amount	Record date
May 14, 2022	₽2.50	₱37.50 million	April 30, 2022
November 13, 2021	2.25	33.75 million	October 31, 2021
May 8, 2021	5.50	59.62 million	April 15, 2021
	Stock d	lividends	
Date of declaration	Type	Total amount	Record date
May 8, 2021	Common	₱119.25 million	April 15, 2021

In the Resolution No. 010-S-2021 dated May 8, 2021, the stockholders of the Bank approved the declaration of stock dividends totaling ₱119.25 million.

Stockholders entitled to receive fractional shares resulting from stock dividends declared by the Bank shall receive cash in lieu of capital stocks. Total stock dividends paid in cash amounted to nil and ₱3,500 in 2022 and 2021, respectively.

## Capital Management

The Bank's capital management aims to ensure that it complies with regulatory capital requirements, and it maintains strong credit ratings and healthy capital ratios in order to support and sustain its business growth towards maximizing the shareholders' value.

The Bank manages its capital structure and appropriately effect adjustment according to the changes in economic conditions and the risk level it recognizes at every point of time in the course of its business operations. In order to maintain or adjust for good capital structure, the Bank carefully measures the amount of dividend payment to shareholders, call payment due from the capital subscribers or issue capital securities as necessary. No changes were made in the objectives, policies, and processes from the previous years.

## Regulatory Qualifying Capital

Under the existing BSP regulations, the determination of the Bank's compliance with the regulatory requirements and ratios is based on the amount of the Bank's unimpaired capital (regulatory net worth) reported to the BSP, determined on the basis of regulatory accounting policies which differ from PFRSs in some respects. The amount of surplus funds available for dividend declaration is determined also on the basis of regulatory net worth after considering certain adjustments.

Under current Banking regulations, the combined capital accounts of each Bank should not be less than an amount equal to ten percent (10.00%) of its risk assets. Risk assets consist of total assets after exclusion of cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits, and other nonrisk items as determined by the Monetary Board of the BSP.

The CAR of the Bank as of December 31, 2022 and 2021, as reported to the BSP, is shown in the table below:

	2022	2021
Common Equity Tier 1 (CET1)	₽1,978,559,770	₽1,672,170,241
Tier 1	1,887,823,021	1,582,682,341
Tier 2	48,229,775	47,609,124
Total qualifying capital	1,936,052,796	1,630,291,465
Risk-weighted assets	₽7,820,627,443	₽7,520,817,784
CET1	25.30%	22.23%
Tier 1 capital ratio	24.14%	21.05%
Tier 2 capital ratio	0.62%	0.63%
CAR	24.76%	21.68%

As of December 31, 2022 and 2021, the Bank's CAR and capital are in compliance with the regulatory capital requirements.

As of December 31, 2022 and 2021, the Bank's minimum liquidity ratio is 30.40% and 52.91%, respectively. The Bank is compliant with the applicable BSP requirement.

The Bank has no contingencies and commitments arising from off-balance sheet items as of December 31, 2022 and 2021.

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios adopted by the BSP in supervising the Bank.

## 18. Miscellaneous Income

This account consists of:

	2022	2021
Fees from remittances	₽28,250,142	₽10,956,567
Recoveries from written-off accounts	27,551,464	1,497,346
Loans-related fees and other charges	4,953,708	8,905,210
Deposit-related fees and other charges	1,595,389	1,222,763
Overages	1,325,044	1,282,046
Commission income	_	35,349
Others	1,418,608	3,264,815
	₽65,094,355	₽27,164,096

Others include appraisal and processing fee, gain from disposal of supplies, income from ATM replacement and rental income.

# 19. Miscellaneous Expenses

This account consists of:

	2022	2021
Insurance	₽18,603,124	₽19,403,487
Honorarium and director's fees	5,609,296	8,523,648
Health and medical expenses	3,281,280	7,742,273
Supervision and examination fee	2,261,490	2,269,746
Advertising and publicity	1,979,166	1,947,813
Membership fees and dues	1,686,278	2,002,243
Periodicals and magazines	1,626,120	1,023,429
Litigation expense	428,366	317,412
Donations and charitable institutions	441,519	1,026,500
Community development	92,702	
Fines, penalties, and other charges	40,702	9,477,953
Others	6,014,263	5,100,623
	₽42,064,306	₽58,835,217

Others include expenses related to overtime meals, scholarship allowance, visitor accommodation expenses and subdivision dues.

#### 20. Retirement Benefits

The Bank, CARD MRI Development Institute, Inc., CARD Mutual Benefit Association, Inc., CARD Bank, Inc., CARD MRI Insurance Agency, Inc., CARD Business Development Service Foundation, Inc., CARD MRI Information Technology, Inc., CARD Employees Multi-Purpose Cooperative, Responsible Investments for Solidarity and Empowerment Financing Co., BotiCARD, Inc., CARD Leasing and Finance Corporation, CARD MRI Rizal Bank, Inc., CARD, Inc., FDS Asya Philippines, Inc., CARD MRI Property Management, Inc. CARD MRI Hijos Tours, Inc., CARD MRI Publishing House, Inc., CARD MRI Astro Laboratories Inc. and Mga Likha ni Inay, Inc., maintain a funded and formal noncontributory defined benefit retirement plan - the CARD MRI Multi-Employer Retirement Plan (MERP) - covering all of their regular employees and CARD Group Employees' Retirement Plan (Hybrid Plan) applicable to employees hired on or after July 1, 2017. MERP is valued using the projected unit cost method and is financed solely by the Bank and its related parties.

MERP and Hybrid Plan comply with the requirements of RA No. 7641 (Retirement Law). MERP provides lump sum benefits equivalent to up to 120.00% of final salary for every year of credited service, a fraction of at least six months being considered as one whole year, upon retirement, death, total and permanent disability, or voluntary separation after completion of at least one year of service with the participating companies.

Hybrid Plan provides a retirement benefit equal to 100.00% of the member's employer accumulated value (the Bank's contributions of 8.00% plan salary to Fund A plus credited earnings) and 100.00% of the Member's Employee accumulated value (member's own contributions up to 10.00% of plan salary to Fund B plus credited earnings), if any. Provided that in no case shall 100.00% of the Employee Accumulated Value in Fund A be less than 100.00% of plan salary for every year of credited service. Total retirement expense in 2022 and 2021 related to Hybrid Plan amounted to ₱17.35 million and ₱15.40 million, respectively. The latest actuarial valuation report covers reporting period as of December 31, 2022 and 2021.

Changes in retirement asset are as follows:

								2022						
		Net benef	Net benefit cost recognized in the statement of income	ed in the re				Remeasurer	Remeasurements in other comprehensive income (loss)	omprehensive inc	come (loss)			
	•					Transfer	Return on plan assets (excluding	Actuarial changes arising from	Actuarial changes arising from	Actuarial changes arising from	Changes in the effect of limiting net defined benefit asset			
	January 1	Current service cost	Net interest	Net pension expense*	Benefits paid	from plan assets		de mographic assumptions	financial assumptions	changes in experience	to the asset	Subtotal		Contribution by employer December 31
Fair value of plan assets	P328,379,175	4	P16,995,383	₽16,995,383	(P8,526,564)	(₱1,860,081)	(#3,870,458)	4	4	4	4	(#3,870,458)	(P3,870,458) P13,643,181 P344,760,636	P344,760,636
benefit obligation  Effect of asset ceiling	(234,213,493) (11,297,885)	(21,701,742)	(12,061,995) (581,841)	(33,763,737) (581,841)	8,526,564	1,860,081	1 1	3,219,459	56,324,690	(3,465,616)	(24,400,424)	56,078,533 (24,400,424)	1 1	(36,280,150)
Net defined benefit asset	₽82,867,797	P82,867,797 (P21,701,742) P4,351,547 (P17,350,195)	P4,351,547	(P17,350,195)	- <b>d</b>	-8	(P3,870,458)	P3,219,459	P56,324,690	(₱3,465,616)	(P24,400,424)	(P3,465,616) (P24,400,424) P27,807,651 P13,643,181 P106,968,434	P13,643,181	P106,968,434
* Included in Compensation and fringe benefits' in the statements of income	n and fringe benefit.	's' in the stateme	nts of income.											
								2021						
		Net bene sta	Net benefit cost recognized in the statement of income	ed in the				Remeasure	Remeasurements in other comprehensive income (loss)	morehensive inco	me (loss)			
	-					•	Return on	Actuarial	Actuarial		Changes in the effect of			
							plan assets	changes	changes	Actuarial	limiting net			
						E	(excluding	arising from	arising from	changes	defined			
		Current		Net pension	Benefits	from plan	amount included in	demographic	cnanges in financial	changes in	to the asset		Contribution	
	January 1	service cost	Net interest	expense*	paid	assets	net interest)	assumptions	assumptions	experience	ceiling	Subtotal	by employer	December 31
Fair value of plan assets	P310,312,396	d	P12,471,620	P12,471,620	(P4,467,220)	(P3,763,971)	(P494,619)	d	di.	d.	-di	(P494,619)	(P494,619) P14,320,969 P328,379,175	P328,379,175
benefit obligation	(198.748.289)	(19.439.018)	(7.910.182)	(27.349.200)	4.467.220	3.763.971	1	1.479.615	1.479.615 (23.490.673)	5.663.863	1	(16.347.195)	1	(234,213,493)
Effect of asset ceiling	(13,220,328)			(526,169)			I	1		1	2,448,612	2,448,612	I	(11,297,885)
Net defined benefit asset	P98,343,779	P98,343,779 (P19,439,018)	P4,035,269	(P15,403,749)	d	-d	(P494,619)		P1,479,615 (P23,490,673)	P5,663,863	P2,448,612	(P14,393,202) P14,320,969	P14,320,969	P82,867,797
<ul> <li>Included in Compensation and fringe benefits' in the statements of income</li> </ul>	n and fringe benefits	s in the stateme.	nts of income.											

Transfer from (to) plan assets represents transfer of obligation and plan assets to the respective CARD MRI entity as a result of movements in employees among the CARD MRI entities.

The maximum economic benefit of plan assets available is a combination of expected refunds from the plan and reduction in future contributions. The fair values of plan assets by each class as at the end of the reporting period follow:

	2022	2021
Cash and cash equivalents	₽56,506,268	₽133,781,676
Receivables	28,925,417	27,780,878
Investments		
Government securities	236,678,177	141,038,856
Private bonds	17,927,553	18,323,558
Others	4,723,221	7,454,207
Fair value of plan assets	₽344,760,636	₽328,379,175

All plan assets do not have quoted prices in an active market except for government securities. Cash and cash equivalents are deposited in reputable financial institutions and related parties and are deemed to be standard grade. Accrued interest receivables pertain to accruals of interest from time deposits and debt securities.

The plan assets have diverse investments and do not have any concentration risk other than those in government securities which are of low risk.

The overall investment policy and strategy of the Bank's defined benefit plans is guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay pension benefits as they fall due while also mitigating the various risk of the plans.

The cost of defined retirement plan as well as the present value of the defined benefit obligation is determined using actuarial valuations. The actuarial valuation involves making various assumptions. The principal assumptions used in determining pension for the defined benefit plans are shown below:

	2022	2021
Discount rates		
January 1	5.15%	3.98%
December 31	7.30%	5.15%
Future salary increases		
January 1	5.00%	3.00%
December 31	5.00%	5.00%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as at the end of the reporting period, assuming all other assumptions were held constant:

_	2022		2021	
_	+100bps	-100bps	+100bps	-100bps
Discount rates	(¥19,877,027)	₽23,553,300	( <del>P</del> 27,295,203)	₽32,986,857
Salary rates	23,868,429	(20,455,586)	32,696,042	(27,569,789)

As of December 31, 2022 and 2021, the average duration of the defined benefit obligation is 10.80 years and 12.90 years, respectively.

Expected contribution is \$15.31 million and \$14.15 million in 2022 and 2021, respectively.

Shown below is the twenty-five-year maturity analysis of the undiscounted benefit payments:

	2022	2021
Less than one year	₽15,480,390	₽12,631,688
More than 1 year to 5 years	76,202,696	65,668,246
More than 5 years to 10 years	109,419,292	104,740,334
More than 10 years to 15 years	173,264,492	159,388,920
More than 15 years to 20 years	239,489,240	230,690,266
More than 20 years to 25 years	305,069,964	299,804,808
More than 25 years	556,477,125	632,464,327

## 21. Income Taxes

Under Philippine tax laws, the Bank is subject to percentage and other taxes as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax (GRT) and documentary stamp taxes presented as 'Taxes and licenses' in the statement of income.

Income taxes include final income tax which is paid at the rate of 20.00%. This is generally withheld on gross interest income from government securities and other deposit substitutes.

Tax regulations provide that RCIT rate shall be 25.00% in 2022 and 2021 and MCIT rate of 1.00% in 2022 and 2021. It further states that nondeductible interest expense shall likewise be reduced to 20.00% of interest income subjected to final tax in 2022 and 2021, respectively.

The excess of the MCIT over the RCIT can be carried-over and applied against the RCIT liability for the next three years.

The passage of the CREATE Act into law on March 26, 2021 is considered as a non-adjusting subsequent event. The current and deferred income taxes as of and for the year ended December 31. 2020 were computed and measured using the applicable income tax rates as of December 31, 2020 (i.e., 30.00% RCIT / 2.00% MCIT) for financial reporting purposes.

CREATE Act also provide that the MCIT and net operating loss carryover (NOLCO) may be applied against the Bank's income tax liability and taxable income, respectively, over a three-year period from the year of inception. However, on September 30, 2020, the Bureau of Internal Revenue (BIR) issued Revenue Regulations No. 25-2020 implementing Section 4(bbbb) of "Bayanihan to Recover as One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As of December 31, 2020, the Bank did not consider the provisions of the CREATE Act yet in the income tax computation as reported in the financial statement given that the law was only signed by the President of the Philippines on March 26, 2021 and it was considered as a non-adjusting subsequent event. However, the Bank reflected the lower provision in the 2020 annual income tax return. For financial reporting purposes, the Bank started to use the new tax rate for the income tax computation in the first quarter of 2021. This resulted in a lower provision for current income tax by ₱5.12 million and increase in deferred income tax expense by ₱11.05 million for the year ended December 31, 2021.

Tax regulations also provide for the ceiling on the amount of entertainment, amusement and representation (EAR) expense that can be claimed as a deduction against taxable income. Under the regulation, EAR expense allowed as a deductible expense for a service company like the Bank is limited to the actual EAR paid or incurred but not to exceed 1.00% of net revenue. EAR expenses of the Bank amounted to ₱5.73 million and ₱6.40 million in 2022 and 2021, respectively.

Provision for (benefit from) income tax consists of:

	2022	2021
RCIT	₽91,595,882	₽42,326,511
Final tax	12,289,700	8,193,422
	103,885,582	50,519,933
Deferred	(1,523,811)	(15,162,212)
	₽102,361,771	₱35,357,721

Deferred tax recognized in other comprehensive income amounted to \$\mathbb{P}6.95\$ million expense and ₱3.60 million benefit for the years ended December 31, 2022 and 2021, respectively.

Components of deferred tax assets - net are as follows:

	2022	2021
Deferred tax assets on:		
Allowance for credit and impairment losses	₽99,732,754	₽96,611,850
Unamortized past service cost	3,669,224	5,120,828
Accrued vacation leave credits	2,914,727	3,323,629
Unearned interest income	_	662,220
Accumulated depreciation - investment		
properties	57,750	57,750
Net lease liabilities over right of use assets	_	845
Accrued rent	370	645
	106,374,825	105,777,767
Deferred tax liabilities on:		
Retirement asset	26,742,109	20,716,949
	26,742,109	20,716,949
	₽79,632,716	₽85,060,818

The reconciliation between the statutory income tax and effective income tax follows:

	2022	2021
Statutory income tax	₽101,079,857	₽38,983,757
Income tax effects of:		
Impact of CREATE transition	_	5,925,378
Nondeductible operating expenses	17,019,600	5,232,044
Interest income subject to final tax	(15,737,686)	(1,944,551)
Movement of unrecognized deferred tax asset		(12,838,907)
Provision for income tax	₽102,361,771	₽35,357,721

# 22. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Bank's related parties include:

- · key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key management personnel or their close family members;
- post-employment benefit plans for the benefit of the Bank's employees; and
- entities under common significant influence (CARD-MRI entities).

The Bank has several business relationships with related parties. Transactions with such parties are made in the ordinary course of business and on substantially same terms, including interest and collateral, as those prevailing at the time for comparable transactions with other parties. These transactions also did not involve more than the normal risk of collectability or present other unfavorable conditions

## Transactions with Retirement Plans

Under PFRS, certain post-employment benefit plans are considered as related parties. CARD-MRI's MERP is a stand-alone entity assigned in facilitating the contributions to retirement starting 2015. The plan assets are mostly invested in time deposits and special savings of related party banks and government bonds (Note 20). As of December 31, 2022 and 2021, the retirement funds do not hold or trade the Bank's shares of stock.

## Remunerations of Directors and Other Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly. The Bank considers the members of the BOD and senior management to constitute key management personnel for purposes of PAS 24, Related Party Disclosures.

The compensation of key management personnel included under 'Compensation and fringe benefits' in the statement of income follows:

	2022	2021
Short-term employee benefits	₽12,359,530	₽17,510,565
Post-employment benefits	9,054,312	1,688,447
	₽21,413,842	₽19,199,012

The Bank also provides Banking services to directors and other key management personnel and persons connected to them.

## Other Related Party Transactions

Transactions between the Bank and its key management personnel meet the definition of related party transactions. Transactions between the Bank and its affiliates within the CARD MRI, also qualify as related party transactions.

Deposit liabilities, accounts receivable and accounts payable
The table below shows deposit liabilities, accounts receivable and accounts payable held by the Bank for key management personnel and affiliates as of December 31, 2022 and 2021:

		Deceml	ber 31, 2022	
		Outstanding		
Category	Amount/Volume	Balance	Nature, Terms and Conditions	
Key Management Personnel			·	
Deposit liabilities		₽16,257,215	These are savings accounts with annual	
Deposits	₽25,051,328		interest rates ranging from 1.50% to	
Withdrawals	26,897,380		6.00%.	
Directors' fees/payable		_	Pertains to per diem payments directors	
Shareholders				
Deposit liabilities		351,650,294	These are savings accounts with annual	
Deposits	2,427,491,391		interest rates ranging from 1.50% to	
Withdrawals	2,518,082,924		6.00%.	
Interest expense/payable		2,885,925	Pertains to interest on deposit liabilities.	
Accounts receivable		1,975	Share on expenses of transferred staff.	
Charges	67,4212		These are expected to be collected on	
Collections	(127,944)		January 2023.	
Accounts payable	4,743,169	_	Pertains to share on various expenses.	
Charges		P		
Payments	(4,776,695)	0		

	December 31, 2021		
		Outstanding	
Category	Amount/Volume	Balance	Nature, Terms and Conditions
Key Management Personnel			
Deposit liabilities		₽3,372,743	These are savings accounts with annual
Deposits	₱15,919,448		interest rates ranging from 1.50% to
Withdrawals	(18,113,475)		6.00%.
Directors' fees/payable		_	Pertains to per diem payments directors
Shareholders			
Deposit liabilities		487,054,689	These are savings accounts with annual
Deposits	1,038,921,735		interest rates ranging from 1.50% to
Withdrawals	(1,019,626,907)		6.00%.
Interest expense/payable		6,895,711	Pertains to interest on deposit liabilities.
Accounts receivable		62,497	Share on expenses of transferred staff.
Charges	17,375,501		These are expected to be collected on
Collections	(17,313,004)		January 2022.
			Pertains to share on various expenses.
			These are expected to be paid on
Accounts payable		33,526	January 2022.
Charges	21,840,505		
Payments	(21,806,979)		

Below is the percentage of total exposures to related parties as against capital:

	2022		2021	
Category	Net exposure	Ratio	Net exposure	Ratio
Key management personnel	₽16,257,215	1.11%	₽3,372,343	0.24%
Shareholders	351,650,294	24.08%	487,054,689	34.00%



## 23. Lease Contracts

The Bank leases the premises occupied by some of its branches in which lease payments are subjected to escalation clauses ranging from 3.00% to 10.00%. The lease contracts are for the periods ranging from one to ten years and are renewable upon mutual agreement between the Bank and the lessors such as CARD, Inc., CARD MRI Property Holdings, CARD MBA and third-party lessors.

The following are the amounts recognized in statements of income:

	2022	2021
Depreciation expense of ROU assets included in		
property and equipment (Note 9)	₽91,170,755	₽79,390,324
Lease payments relating to short-term leases and		
leases with low value assets	54,934,283	69,943,998
Interest expense on lease liabilities	6,834,365	6,675,084
Total amount recognized in the statements of income	₽152,939,403	₽156,009,405

Rent expense in 2022 and 2021 pertains to expenses from short-term leases and leases of low-value assets. As of December 31, 2022 and 2021, the Bank has no contingent rent payable.

As of December 31, 2022 and 2021, the carrying amounts of 'Lease liabilities' are as follows:

	2022	2021
Balance at beginning of year	₽141,731,517	₽118,876,632
Additions	102,292,441	96,526,284
Interest expense	6,834,365	6,675,084
Payments	(94,339,963)	(80,346,483)
Balance at end of year	₽156,518,360	₽141,731,517

Shown below is the maturity analysis of the undiscounted lease payments:

	2022	2021
Within one year	₽79,999,361	₽76,084,040
Beyond one year	85,781,978	70,058,331
	₽165,781,339	₽146,142,371

## 24. Notes to Statements of Cash Flows

Non-cash investing activities of the Bank consist of the following:

	2022	2021
Additions to property and equipment through lease		
contracts (Note 9)	₽111,269,604	₽100,305,791



The following table shows the reconciliation analysis of liabilities arising from financing activities for the year ended December 31, 2022 and 2021.

		2022		
_	Bills payable (Note 14)	Lease liabilities (Notes 15 and 23)	Dividends payable (Notes 15 and 17)	Total liabilities from financing activities
Beginning balances as at				
January 1, 2022	₽24,216,180	₽141,731,517	₽320,590	₽166,268,287
Cash outflows	(24,480,000)	(94,339,963)	(37,488,536)	(156,308,499)
Non-cash items				
New lease contracts entered during the				
year	_	103,227,221	_	103,227,221
Amortization of discount of bills payables Amortization on interest expenses of lease	263,820	-	_	263,820
liabilities	_	6,834,365	_	6,834,365
Declaration of dividends	-	_	37,500,000	37,500,000
Ending balances as of	•		•	
December 31, 2022	₽-	₽157,453,140	₽332,054	₽157,785,194

		2021		
_	Bills payable (Note 14)	Lease liabilities (Notes 15 and 23)	Dividends payable (Notes 15 and 17)	Total liabilities from financing activities
Beginning balances as at				
January 1, 2021	₽1,090,908,588	₽118,876,632	₽187,462	₽1,209,972,682
Cash outflows	(1,074,640,000)	(80,346,483)	(93,241,672)	(1,248,228,155)
Non-cash items				
New lease contracts entered during the				
year	-	96,526,284	_	96,526,284
Amortization of discount of bills payables Amortization on interest expenses of lease	7,947,592	_	_	7,947,592
liabilities	_	6,675,084	_	6,675,084
Declaration of dividends	_		93,374,800	93,374,800
Ending balances as of				
December 31, 2021	₽24,216,180	₽141,731,517	₽320,590	₽166,268,287

## 25. Approval of the Release of Financial Statements

The accompanying financial statements were approved and authorized for issue by the Bank's BOD on April 28, 2023.

# 26. Supplementary Information Required under Section 174 of the Manual of Regulations for Banks (MORB)

Presented below is the supplementary information required by BSP under Section 174 of the MORB to be disclosed as part of the notes to financial statements. This supplementary information is not a required disclosure under PFRSs.

Basic qualitative indicators of financial performance

The following basic ratios measure the financial performance of the Bank:

	2022	2021
Return on average equity	18.02%	6.64%
Return on average assets	3.43%	1.25%
Net interest margin	30.27%	26.99%

## Related party loans

As required by BSP, the Bank discloses loan transactions with investees and with certain DOSRI. Existing Banking regulations limit the amount of individual loans to DOSRI, 70.00% of which must be secured, to the total of their respective deposits and book value of their respective investments in the lending company within the Bank.

As of December 31, 2022 and 2021, the balance of the secured loans to DOSRI are ₱64.25 million and \$\pm\$120.00 million, respectively. There is no unsecured loan to DOSRI as of December 31, 2022 and 2021. In the aggregate, loans to DOSRI generally should not exceed total equity or 15.00% of total loan portfolio, whichever is lower. As of December 31, 2022 and 2021, the Bank is in compliance with the regulatory requirements.

BSP Circular No. 423 dated March 15, 2004, as amended by BSP Circular No. 914 dated June 23, 2016, provide the rules and regulations governing credit exposures to DOSRI. The following table shows information relating to the loans, other credit accommodations and guarantees classified as DOSRI accounts under regulations existing prior to BSP Circular No. 423 and new DOSRI loans and other credit accommodations granted under said circular as of December 31, 2022 and 2021:

	2022	2021
Total outstanding DOSRI loans		
Current	₽64,247,878	₽120,004,047
	₽64,247,878	₽120,004,047
Percent of DOSRI accounts to total loans	0.96%	1.90%

There are no unsecured and past due DOSRI accounts in total outstanding DOSRI loans.

#### Portfolio at risk (PAR)

In accordance with BSP regulations, the Bank considers loans with one-day past due as part of its portfolio-at-risk (PAR). As of December 31, 2022 and 2021, the Bank's PAR amounted to ₱336.69 million and ₱783.72 million, respectively. The allowance for credit losses recognized for past due loans amounted to \$\P329.14\$ million and \$\P225.02\$ million as of December 31, 2022 and 2021, respectively.

As of December 31, 2022 and 2021, performing and nonperforming loans (NPLs) based on Circular No. 772 and as reported to the BSP amounted as follows:

	2022	2021
Microfinance Loans		
Performing loans		
Business	₽3,995,527,893	₽3,575,387,956
Educational	42,936,155	26,035,566
Others	1,192,796,198	845,700,826
	5,231,260,246	4,447,124,348
Nonperforming loans		
Business	181,939,820	573,415,221
Educational	774,593	7,267,766
Others	20,563,829	67,684,479
	203,278,242	648,367,466
Balance at end of year	₽5,434,538,488	₽5,095,491,814

(Forward)

	2022	2021
SME Loans		
Performing loans		
Business	₽706,805,724	₱651,408,631
Housing	231,037,320	230,832,694
Car	100,259,177	98,093,114
Agricultural	70,344,121	79,965,621
Fringe	11,052,932	15,343,285
	1,119,499,274	1,075,643,345
Past due but not impaired		
Business	6,199,594	9,984,930
Housing	2,302,752	_
Car	606,121	864,174
Agricultural	2,353,943	3,777,761
Fringe	228,121	794,406
	11,690,531	15,421,271
Nonperforming loans		
Business	68,571,625	79,221,969
Housing	21,463,565	11,536,378
Car	9,122,243	5,702,135
Agricultural	22,350,769	23,039,505
Fringe	210,290	2,858,538
-	121,718,492	122,358,525
Balance at end of year	₽1,252,908,297	₽1,213,423,141

Loans are classified as nonperforming in accordance with BSP regulations, or when, in the opinion of management, collection of interest is doubtful. Loans are not reclassified as performing until interest and principal payments are brought current or the loans are restructured in accordance with existing BSP regulations, and future payments appear assured.

Generally, NPLs refer to loans whose principal and/or interest is unpaid for thirty days or more after due date or after they have become past due in accordance with existing BSP rules and regulations. This shall apply to loans that are payable in lump sum and loans that are payable in quarterly, semi-annual, or annual installments, in which case, the total outstanding balance thereof shall be considered nonperforming.

In the case of loans that are payable in monthly installments, the total outstanding balance thereof shall be considered nonperforming when three or more installments are in arrears.

In the case of loans that are payable in daily, weekly, or semi-monthly installments, the total outstanding balance thereof shall be considered nonperforming at the same time that they become past due in accordance with existing BSP regulations, i.e., the entire outstanding balance of the receivable shall be considered as past due when the total amount of arrearages reaches ten percent (10.00%) of the total receivable balance.

In the case of microfinance loans, past due/PAR accounts shall be considered as NPLs.

The following table shows the secured and unsecured portions of loans and discounts as of December 31, 2022 and 2021:

	2022	2021
Secured portion		
Deposit hold-out (Note 13)	₱1,185,503,426	₱1,277,225,771
Chattel mortgage	367,658,176	144,533,643
	1,553,161,602	1,421,759,414
Unsecured portion	5,134,285,183	4,887,155,541
	₽6,687,446,785	₽6,308,914,955

# Description of capital instruments issued

As of December 31, 2022 and 2021, the Bank has one class of capital stock, common stocks.

## Significant credit exposures

The BSP considers that loan concentration exists when total loan exposure to a particular industry or economic sector exceeds 30.00% of total loan portfolio. Identified concentration of credit risks are managed and controlled.

Information on the concentration of credit as to industry of loans (gross of unearned discounts and allowance for impairment and credit losses) follows:

	2022		2021	
	Amount	%	Amount	%
Wholesale trade and retail trade repair of motor vehicles, motorcycles				
·	₽3,929,768,781	58.76	₱3,145,589,148	49.86
Accommodation and food service activities	570,700,313	8.53	559,246,266	8.86
Construction	449,791,728	6.73	7,346,817	0.12
Agriculture, forestry and fishing	443,597,916	6.63	650,848,927	10.32
Manufacturing	337,878,403	5.05	121,278,546	1.92
Human health and social work activities	125,589,372	1.88	6,866,963	0.11
Administrative support service activities	100,574,449	1.50	_	0.00
Transportation and storage	65,725,770	0.98	64,180,180	1.02
Education	46,950,961	0.70	34,785,394	0.55
Arts, entertainment and recreation	19,085,967	0.29	_	0.00
Real estate activities	11,174,226	0.17	552,681,025	8.76
Professional, scientific and technical activities	3,468,272	0.05	_	0.00
Information and communication	2,045,469	0.03	_	0.00
Water supply; sewerage, waste management and				
remediation activities	2,024,383	0.03	_	0.00
Electricity, gas, steam and air conditioning supply	749,328	0.01	_	0.00
Financial intermediation	_	0.00	493,857,958	7.83
Private households with employed persons	_	0.00	22,506,934	0.36
Mining and quarrying	_	0.00	116,171	0.00
Other service activities	578,321,448	8.65	649,610,626	10.30
	₽6,687,446,786	100.00	₽6,308,914,955	100.00

The BSP considers that loan concentration exists when total loan exposure to a particular industry or economic sector exceeds 30.00% of total loan portfolio. Identified concentrations of credit risks are controlled and managed accordingly through regular assessment and monitoring of the management and the risk oversight committee.

# 27. Supplementary Information Required under Revenue Regulations 15-2010

On November 25, 2010, the BIR issued RR 15-2010 prescribing the manner of compliance in connection with the preparation and submission of financial statements accompanying the tax returns. It includes provisions for additional disclosure requirements in the notes to the financial statements, particularly on taxes, duties and licenses paid or accrued during the year.

The components of 'Taxes and licenses' in 2022 follow:

Gross receipts tax	₽137,085,416
Documentary stamp tax	49,791,626
Business permits and licenses	10,811,097
Real property tax	542,418
Other taxes	1,218,971
	₽199,449,528

In 2022, withholding taxes remittances and withholding taxes lodged under 'Other liabilities -Accrued taxes' account follow:

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Gross Receipt Tax	₽137,080,555
Documentary stamp tax	58,950,295
Final withholding tax on interest expense	18,743,133
Expanded withholding tax	12,424,140
Withholding taxes on compensation and benefits	4,013,169
	₽231,211,292
Accrued:	
Gross Receipt Tax	₱36,347,481
Documentary stamp tax	5,794,341
Final withholding tax on interest expense	3,649,801
Expanded withholding tax	1,123,281
Withholding taxes on compensation and benefits	1,289,948
·	₽48,204,852

## Tax Cases and Assessment

On August 19, 2021, the Bureau of Internal Revenue (BIR) has rendered a letter of authority to examine the books of accounts and other accounting records for all revenue taxes including documentary stamp tax and other taxes for the taxable period January 1, 2020 to December 31, 2020. Documents were submitted on September 15, 2021. The BIR has not yet rendered any assessment following the inspection of the Bank's accounting books and records.





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